



February 4, 2015

Lenders One Welcomes Optimal Blue as an Enterprise Lending Technology Vendor

ST. LOUIS--(BUSINESS WIRE)-- The Lenders One Mortgage Cooperative, a national alliance of community mortgage bankers, correspondent lenders and suppliers of mortgage products and services, recently announced the selection of Optimal Blue as a new preferred vendor. Optimal Blue, a cloud-based provider of enterprise lending solutions to the mortgage industry, provides mortgage banks, community banks and credit unions the ability to navigate the complex mortgage process from capital markets, to consumers, and back.

"Lenders One is focused on delivering opportunities for our members to be innovative in the communities they originate in and with the borrowers they serve. Optimal Blue fulfills that with its highly-regarded suite of technology offerings that's been proven to simplify the origination process for borrowers and help attract more customers," said Jeff McGuinness, CEO of Lenders One.

Optimal Blue offers a suite of innovative services that help mortgage banks, credit unions and community banks improve efficiencies, manage compliance, reach consumers and boost secondary market performance. Consumers are looking for a new approach to the lending process according to recent study from PwC's Experience Radar research group, which found that more than one-fourth of consumers (28%) are looking for a purely online mortgage experience. Meeting that demand is the cloud-based eOriginations platform that extends the simplification of mortgage originations to consumers through an [online mortgage application](#) experience, providing transparency and greatly reducing the time and effort required from prospective borrowers.

"Optimal Blue's innovative technology greatly improves a lender's ability to originate compliant mortgages efficiently, and to engage consumers who are increasingly interested in applying for mortgages online," said Larry Huff, Co-CEO of Optimal Blue. "We look forward to working with Lenders One to help its members become more efficient, competitive, profitable, and equipped for success in today's evolving mortgage origination market."

About Optimal Blue

Optimal Blue is a cloud-based provider of managed-content, product eligibility, pricing (PPE), secondary marketing, point-of-sale and compliance technology and services. Based in Plano, Texas, Optimal Blue has developed an enterprise class suite of products and services designed to automate a lender's complex processes, improving efficiency and profitability while gaining a competitive advantage. For more information, please visit www.optimalblue.com.

About Lenders One Mortgage Cooperative

Lenders One (www.LendersOne.com) was established in 2000 as a national alliance of independent mortgage bankers, correspondent lenders and suppliers of mortgage products and services. Members of the St. Louis-based platform originated more than \$224 billion in mortgages in 2013; collectively ranking as one of the largest retail mortgage origination entities in the U.S. Lenders One, nearly 275 lender members strong, is managed by a subsidiary of Altisource Portfolio Solutions, S.A.

About Altisource®

Altisource Portfolio Solutions S.A. is a premier marketplace and transaction solutions provider for the real estate, mortgage and consumer debt industries offering both distribution and content. Altisource leverages proprietary business process, vendor and electronic payment management software and behavioral science based analytics to improve outcomes for marketplace participants. Altisource has been named to Fortune's [fastest growing global companies](#) two years in a row. Additional information is available at www.Altisource.com.

Press:

Lenders One
Kristi D. Kovalak, 314-817-1313 ext: 271313
Director, Marketing
kkovalak@lendersone.com

or

Investor:

Altisource Portfolio Solutions S.A.

Michelle D. Esterman, +352-2469-7950

Chief Financial Officer

Michelle.Esterman@Altisource.lu

Source: Altisource Portfolio Solutions S.A.

News Provided by Acquire Media