



# Second Quarter 2021 Supplementary Information

July 29, 2021



## FORWARD-LOOKING STATEMENTS

This presentation contains forward-looking statements that involve a number of risks and uncertainties. These forward-looking statements include all statements that are not historical fact, including statements that relate to, among other things, future events or our future performance or financial condition. These statements may be identified by words such as “anticipate,” “intend,” “expect,” “may,” “could,” “should,” “would,” “plan,” “estimate,” “seek,” “believe,” “potential” or “continue” or the negative of these terms and comparable terminology. Such statements are based on expectations as to the future and are not statements of historical fact. Furthermore, forward-looking statements are not guarantees of future performance and involve a number of assumptions, risks and uncertainties that could cause actual results to differ materially. Important factors that could cause actual results to differ materially from those suggested by the forward-looking statements include, but are not limited to, the risks discussed in Item 1A of Part I “Risk Factors” in our Form 10-K filing with the Securities and Exchange Commission, as the same may be updated from time to time in our Form 10-Q filings. We caution you not to place undue reliance on these forward-looking statements which reflect our view only as of the date of this presentation. We are under no obligation (and expressly disclaim any obligation) to update or alter any forward-looking statements contained herein to reflect any change in our expectations with regard thereto or change in events, conditions or circumstances on which any such statement is based. The risks and uncertainties to which forward-looking statements are subject include, but are not limited to, risks related to the COVID-19 pandemic, customer concentration, the timing of the anticipated increase in default related referrals following the expiration of foreclosure

expiration of such moratoriums and programs, and any other delays occasioned by government, investor or servicer actions, the use and success of our products and services, our ability to retain existing customers and attract new customers and the potential for expansion or changes in our customer relationships, technology disruptions, our compliance with applicable data requirements, our use of third party vendors and contractors, our ability to effectively manage potential conflicts of interest, macro-economic and industry specific conditions, our ability to effectively manage our regulatory and contractual obligations, the adequacy of our financial resources, including our sources of liquidity and ability to repay borrowings and comply with our Credit Agreement, including the financial and other covenants contained therein, as well as Altisource’s ability to retain key executives or employees, behavior of customers, suppliers and/or competitors, technological developments, governmental regulations, taxes and policies.

The financial projections and scenarios previously provided and/or contained in this presentation are expressly qualified as forward-looking statements and, as with other forward-looking statements, should not be unduly relied upon. We undertake no obligation to update these statements, scenarios and projections as a result of a change in circumstances, new information or future events.

There can be no assurance that any exploration of ways to enhance shareholder value relating to the Origination business will result in any transaction or other actions by us. The Company does not intend to provide updates unless and until Altisource determines that further disclosure is appropriate or required.



## NON-GAAP MEASURES

Adjusted Operating (Loss) Income, Pretax Loss Attributable to Altisource, Adjusted Pretax Loss Attributable to Altisource, Adjusted Net Loss Attributable to Altisource, Adjusted Loss Per Share – Diluted, Earnings Before Interest, Taxes, Depreciation and Amortization (“EBITDA”), Adjusted EBITDA, and Net Debt, which are presented elsewhere in the presentation, are non-GAAP measures used by management, existing shareholders, potential shareholders and other users of our financial information to measure Altisource’s performance and do not purport to be alternatives to Loss from operations, Loss before income taxes and non-controlling interests, net Loss attributable to Altisource, diluted Loss per share, and long-term debt, including current portion, as measures of financial performance. We believe these measures are useful to management, existing shareholders, potential shareholders and other users of our financial information in evaluating operating profitability and cash flow generation more on a basis of continuing cost and cash flows as they exclude amortization expense related to acquisitions that occurred in prior periods and non-cash share-based compensation, as well as the effect of more significant non-operational items from earnings, cash flows from operating activities and long-term debt, net of cash on-hand. We believe these measures are useful in evaluating the effectiveness of our operations and underlying business trends in a manner that

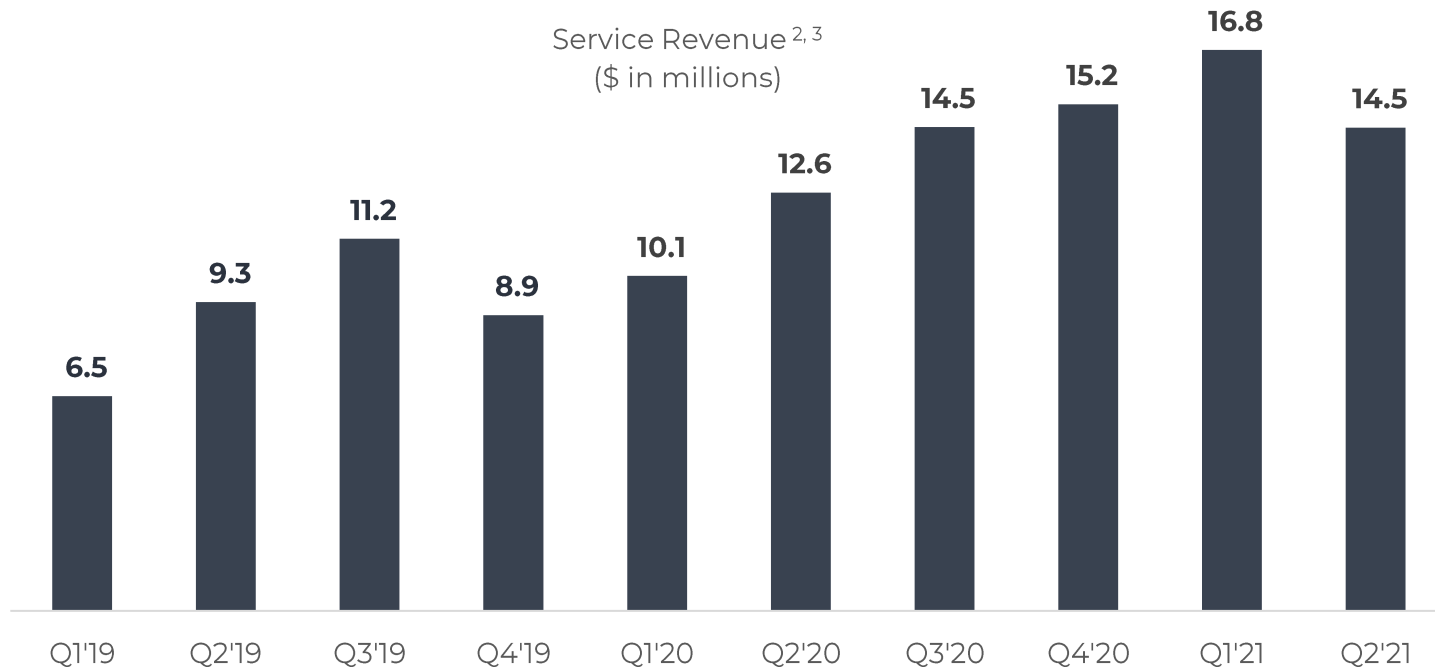
is consistent with management’s evaluation of business performance. Furthermore, we believe the exclusion of more significant non-operational items enables comparability to prior period performance and trend analysis.

It is management’s intent to provide non-GAAP financial information to enhance the understanding of Altisource’s GAAP financial information, and it should be considered by the reader in addition to, but not instead of, the financial statements prepared in accordance with GAAP. Each non-GAAP financial measure is presented along with the corresponding GAAP measure so as not to imply that more emphasis should be placed on the non-GAAP measure. The non-GAAP financial information presented may be determined or calculated differently by other companies. The non-GAAP financial information presented should not be unduly relied upon.

These non-GAAP measures are presented as supplemental information and reconciled to the appropriate GAAP measures in the Appendix.

## GROWING ORIGINATION REVENUE BASE

Second quarter 2021 service revenue grew 16% compared to second quarter 2020, outpacing the estimated 13% growth in the overall origination market<sup>1</sup> during the same period



<sup>1</sup> Based on the July 21, 2021 MBA Mortgage Finance Forecast

<sup>2</sup> Excludes revenue from businesses we sold, discontinued, or exited in 2019

<sup>3</sup> Prior periods have been updated to include the Altisource Document Management Solutions business

## ABOUT LENDERS ONE®

Lenders One is the management company to a 241 member<sup>1</sup> mortgage cooperative comprised primarily of small and mid-sized mortgage bankers, banks and credit unions (“Lenders One Cooperative”) that collectively originates ~15% of all U.S. residential mortgages<sup>2</sup>



We represent a major portion of the market

The Lenders One Cooperative collectively represents the largest originator of residential mortgages in the US, accounting for roughly the same volume of mortgage origination as the top three lenders combined<sup>3</sup>



We help the Lenders One Cooperative members compete every day

Lenders One leverages the buying power of the Lenders One Cooperative to deliver a suite of solutions to help Lenders One Cooperative members compete against larger, well-funded industry participants



We have a massive growth opportunity

There is a potential compounding growth opportunity from the network effect and improving unit economics to the Lenders One Cooperative members and Lenders One

Our objective is to offer solutions that help Lenders One Cooperative members improve profitability and compete against larger, well-funded industry participants

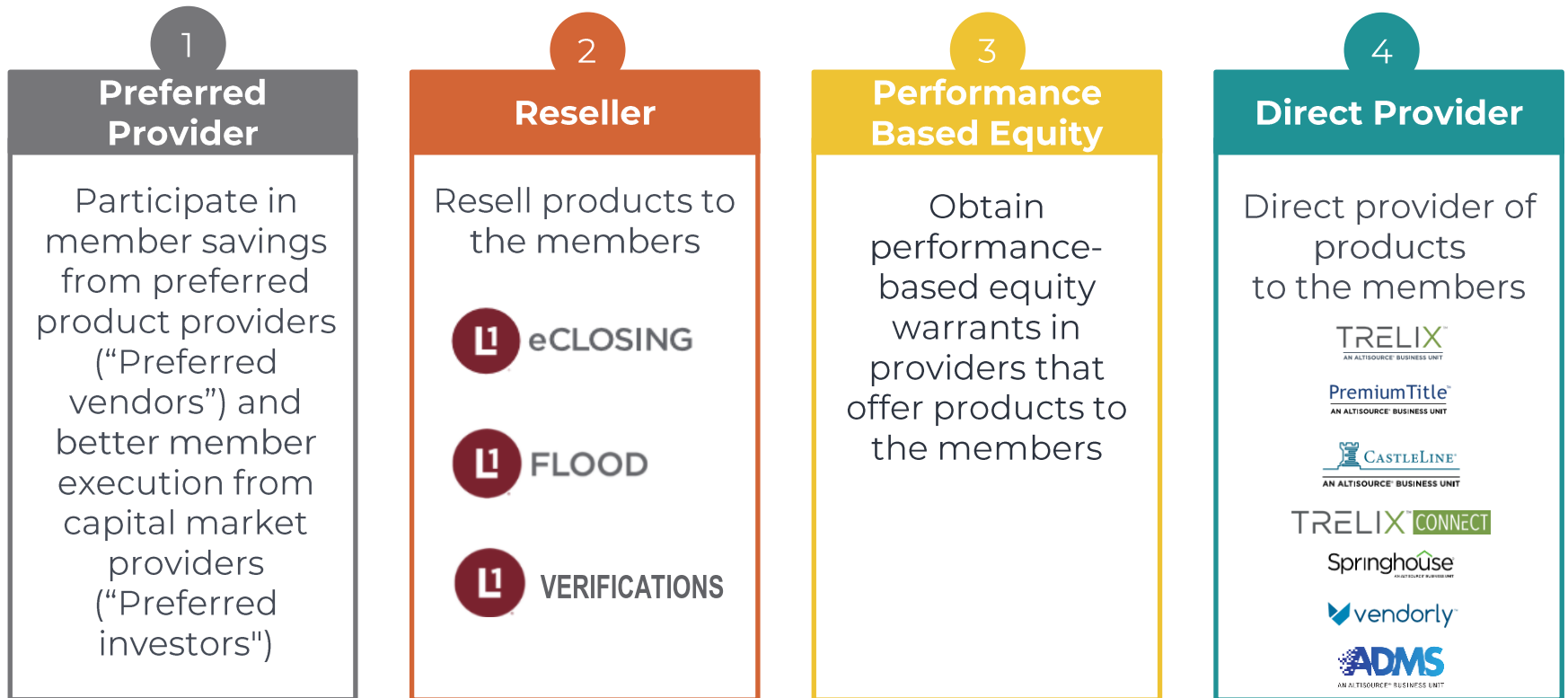
<sup>1</sup>As of July 2021

<sup>2</sup>Altisource estimates based upon 2020 HMDA data

<sup>3</sup>Estimates based upon 2020 HMDA data; Top 3 lenders based on total originations volume (in dollars) are Quicken Loans, Wells Fargo and United Wholesale Mortgage

## LENDERS ONE BUSINESS MODEL

Leverage the buying power of the Lenders One Cooperative to improve member profitability and generate revenue for Lenders One primarily through four programs

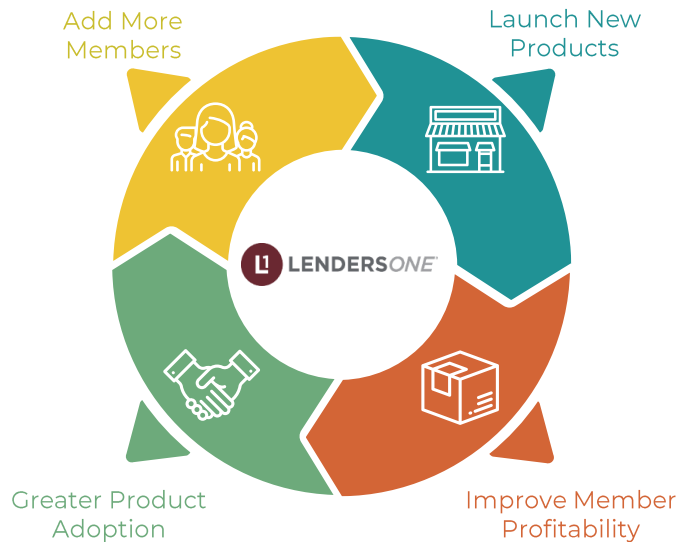


# COMPOUNDING GROWTH OPPORTUNITY

There is a potential compounding growth opportunity from the network effect and improving unit economics to the Lenders One Cooperative members and Lenders One

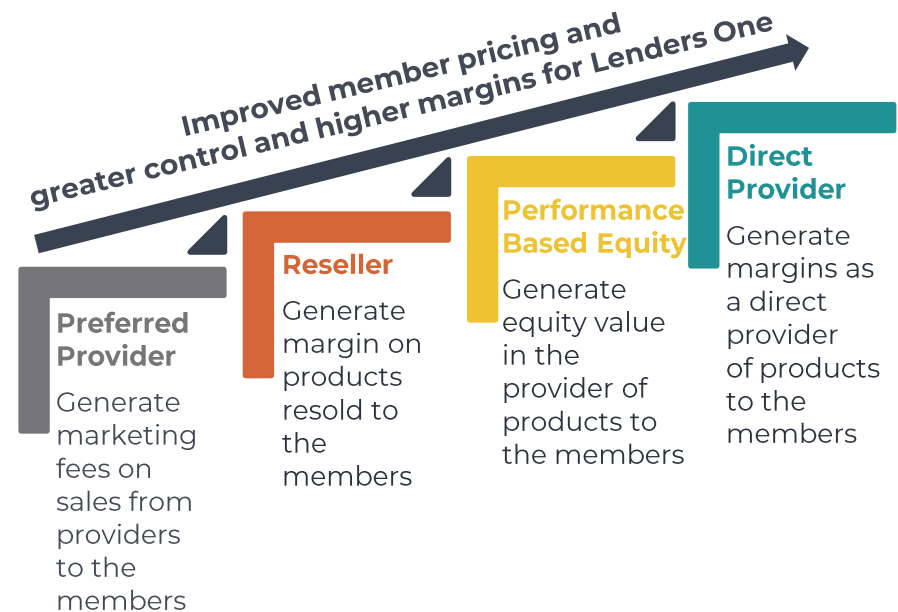
## Network effect

More members provide greater buying power and support new product launches, greater buying power and new products improve member profitability, stronger member profitability increases product adoption and attracts more members







## Improving unit economics

Better pricing to members and margins to Lenders One as we evolve from a preferred provider model to a reseller and/or direct provider for certain offerings



## MARKET COMPARABLES

Company	Business Description	2020 Revenue (\$ in MM)	Revenue Growth (2019-2020)	Transaction Enterprise Value (\$ in BN)
	Mortgage solutions platform that combines a unique distribution network of small and mid-sized mortgage originators with a suite of solutions to help the network improve profitability and compete against larger, well-funded industry participants	\$ 52	46%	N/A
	Cloud-based software platform for financial services firms that is designed to power the end-to-end customer journey for banking products with a particular focus on the mortgage industry	\$ 308 <sup>1</sup>	97% <sup>1</sup>	\$ 3.6 <sup>2</sup>
	InsureTech company focused on title insurance and other real estate settlement and closing services for residential and commercial transactions in the United States	\$ 190 <sup>3</sup>	6%	\$ 3.0 <sup>4</sup>
	Independent agricultural tech platform and farmer-to-farmer network that uses technology to enable farmers to reduce their production costs and maximize their revenue potential	Unknown	Unknown	~\$1.8 <sup>5</sup>

<sup>1</sup> Revenue and revenue growth figures are presented on a pro forma basis to include \$212 million of 2020 revenue from Title365, which was acquired in June 2021 for \$450 million. For 2020, Blend generated revenue of \$96 million

<sup>2</sup> This valuation reflects the enterprise value at the time of the July 2021 IPO based on \$18.00 per share offering price

<sup>3</sup> Revenue is presented net of \$220 million of title premium retained by third party title agents

<sup>4</sup> This valuation reflects the enterprise value at the time of the March 2021 SPAC merger announcement based on \$10.00 per share transaction price

<sup>5</sup> Reflects valuation during its latest funding round announced in August 2020



## DEFAULT BUSINESS

- Second quarter events provided clarity on the timing for the recovery of the default market
  - The Federal government extended its foreclosure and eviction moratoriums by one month through July 2021 and indicated that this will be the last extension of the moratoriums
  - The CFPB finalized its rules on temporary loss mitigation measures, which essentially prohibits foreclosure initiations until January 1, 2022, other than a few exceptions, including those loans that were 120 days or more delinquent prior to the pandemic



# MEDIUM TO LONG TERM PROSPECTS FOR THE DEFAULT BUSINESS ARE STRONG

\$ millions	Impacted by Pandemic	Potential Stabilized Environment	
	2020 <sup>1</sup>	Pre-pandemic delinquency rates <sup>2</sup>	Q2 2021 delinquency rates <sup>3</sup>
Service Revenue:			
Ocwen <sup>4</sup> / NRZ <sup>4</sup> continuing	\$ 162	\$ 187	\$ 238
All other customers	<u>31</u>	<u>43</u>	<u>114</u>
Subtotal	193	230	352
NRZ not continuing <sup>5</sup>	<u>88</u>	<u>-</u>	<u>-</u>
Total Service Revenue	\$ 281	\$ 230	\$ 352

<sup>1</sup> 2020 service revenue includes one quarter of pre-pandemic results and three quarters of pandemic-impacted results; 2020 service revenue also benefited from sales of pre-pandemic REO inventory throughout the year. As a significant portion of REO inventory was sold in 2020 and REO inflows remain constrained, we anticipate that REO sales in 2021 will be lower than 2020

<sup>2</sup> The pre-pandemic delinquency rates used above are as follows:

- Ocwen / NRZ portfolios – average 30+ day delinquency rate of 16.9% for non-GSE loans and 3.0% for GSE and FHA loans
- All other customers – average 90+ day delinquency rate of 1.3%

<sup>3</sup> The Q2 2021 delinquency rates used above are as follows:

- Ocwen / NRZ portfolios – 30+ day delinquency rate of 20.4% for non-GSE loans and 4.5% for GSE and FHA loans
- All other customers – 90+ day delinquency rate of 3.4%

<sup>4</sup> Ocwen Financial Corporation (together with its subsidiaries, “Ocwen”); New Residential Investment Corporation (“NRZ”)

<sup>5</sup> Represents service revenue for field services, title and valuation referrals that were subsequently transitioned to NRZ’s captive vendors

## DEFAULT BUSINESS

- In May 2021, we amended certain services agreements with Ocwen which:
  - Extended the terms of certain of our services agreements with Ocwen from August 2025 through August 2030
  - Expanded the scope of solutions to include, among others, the opportunity for us to provide<sup>1</sup>:
    - First and second chance foreclosure auctions on Federal Housing Administration (“FHA”) loans
    - Field services on Ocwen’s FHA, Veterans Affairs and United States Department of Agriculture (“USDA”) loans (collectively, “Government Loans”)
    - Title services on FHA and Veterans Affairs loans
- During the second quarter of 2021, Ocwen transitioned over 1,900 of its FHA first chance foreclosure auction inventory to us and increased our percentage of field services referrals on its Government Loans

<sup>1</sup>Subject to a process to confirm Altisource’s ability to meet reasonable performance requirements

# SINGLE FAMILY REAL ESTATE INVESTOR MARKET

The single family investor real estate investor market is more than 7x larger than the default market with an estimated one million<sup>1</sup> single family investor homes sold per year compared to approximately 140 thousand<sup>2</sup> foreclosures that became REO in 2019

We are leveraging our default offerings to support our Signature Buyer and Signature Seller<sup>3</sup> programs for the single family real estate investor market



## Offerings

**RENTRANGE**<sup>®</sup>  
(RENTAL DATA SOLUTIONS)

**hubzu**<sup>®</sup>  
AN ALTISOURCE<sup>®</sup> BUSINESS UNIT  
(ONLINE MARKETING PLATFORM)

**Springhouse**  
AN ALTISOURCE<sup>®</sup> BUSINESS UNIT  
(VALUATIONS SERVICES)

**EQUATOR**<sup>®</sup>  
(REAL ESTATE WEBSITE AND WORKFLOW TECHNOLOGY)

**PremiumTitle**<sup>®</sup>  
AN ALTISOURCE<sup>®</sup> BUSINESS UNIT  
(TITLE INSURANCE AND ESCROW SERVICES)

**REALHOME**<sup>®</sup>  
Services and Solutions, Inc.  
(BROKERAGE)

**GRANITE**  
Risk Management<sup>™</sup>  
AN ALTISOURCE<sup>®</sup> BUSINESS UNIT  
(CONSTRUCTION RISK MANAGEMENT)

<sup>1</sup> Source: RentRange data and other internal estimates

<sup>2</sup> Source: ATTOM Data Solutions

<sup>3</sup> This program is also available to homeowners and their real estate agents

# APPENDIX

SECOND  
QUARTER 2021  
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## SECOND QUARTER 2021 FINANCIAL RESULTS

\$ millions (except EPS)	Q2 2021	Q2 2020	Vs. Q2 2020	H1 2021	H1 2020	Vs. H1 2020
Revenue	\$46.0	\$95.3	-52%	\$96.5	\$216.8	-55%
Service Revenue	44.0	91.0	-52%	92.0	204.2	-55%
Loss from Operations	(14.6)	(17.8)	-18%	(33.1)	(21.9)	51%
Adjusted Operating (Loss) Income <sup>1</sup>	(7.6)	(4.8)	60%	(17.8)	3.7	n/m
Pretax Loss attributable to Altisource <sup>1</sup>	(17.9)	(33.9)	-47%	(39.1)	(43.2)	-10%
Adjusted Pretax Loss attributable to Altisource <sup>1</sup>	(11.3)	(10.0)	12%	(24.4)	(5.6)	335%
Adjusted EBITDA <sup>1</sup>	(6.7)	(2.1)	-225%	(15.2)	11.1	-237%
Net Loss attributable to Altisource	(18.5)	(35.1)	-47%	(40.5)	(46.7)	-13%
Adjusted Net Loss attributable to Altisource <sup>1</sup>	(10.9)	(11.8)	-7%	(25.3)	(9.1)	177%
Loss Per Share – Diluted	(1.17)	(2.25)	-48%	(2.57)	(3.00)	-14%
Adjusted Loss Per Share – Diluted <sup>1</sup>	(0.69)	(0.76)	-9%	(1.60)	(0.59)	173%

<sup>1</sup>This is a non-GAAP measure defined and reconciled in the Non-GAAP Measures section



## PROGRESS WITH SELECT<sup>2</sup> CUSTOMER WINS

Notified of win	Customer description <sup>1</sup>	Service	Agreements executed	Agreements in negotiation	Anticipated "Go Live" Date	Began receiving referrals in	Est. Stabilized revenue opportunity <sup>2</sup>
Q4'18	Top 25 Servicer	Field Services	√			Q2'20	Large
Q4'19	Servicer	Hubzu Foreclosure Auctions Hubzu REO Auctions	√			Q2' 20	Medium
Q1'20	Top 25 Servicer	Hubzu Foreclosure Auctions Hubzu REO Auctions	√			Q3' 21	Medium
Q1'20	Servicer	Hubzu Foreclosure Auctions Field Services		√	Q3' 21		Medium
Q1'20	Channel Partner	Verification Services	√			Q3' 20	Large
Q2'20	Top 10 Servicer	Call Center Services	√			Q3' 20	Medium
Q2'20	Originator	Trelix - Underwriting	√		Q3' 21		Large
Q2'20	Channel Partner	Castleline	√		Q3' 21		Large
Q4'20	Originator	Trelix		√	Q3'21		Medium
Q4'20	Investor	SFR Services (multiple)	√			Q4' 20	Medium
Q1'21	Originator	Trelix - Underwriting	√			Q1' 21	Medium
Q1'21	Investor	SFR Services (multiple)	√			Q2'21	Medium
<b>Q2 '21 WINS</b>							
Q2'21	Originator	Trelix (Multiple)	√			Q2'21	Medium
Q2'21	Channel Partner	Field Services (Granite)	√			Q2'21	Medium
Q2'21	Channel Partner	Lenders One Reseller Services	√		Q3'21		Large
Q2'21	Channel Partner	Lenders One Reseller Services	√		Q3'21		Large
Q2'21	Originator	Title	√			Q2'21	Medium

<sup>1</sup> Servicer size based on information from Inside Mortgage Finance

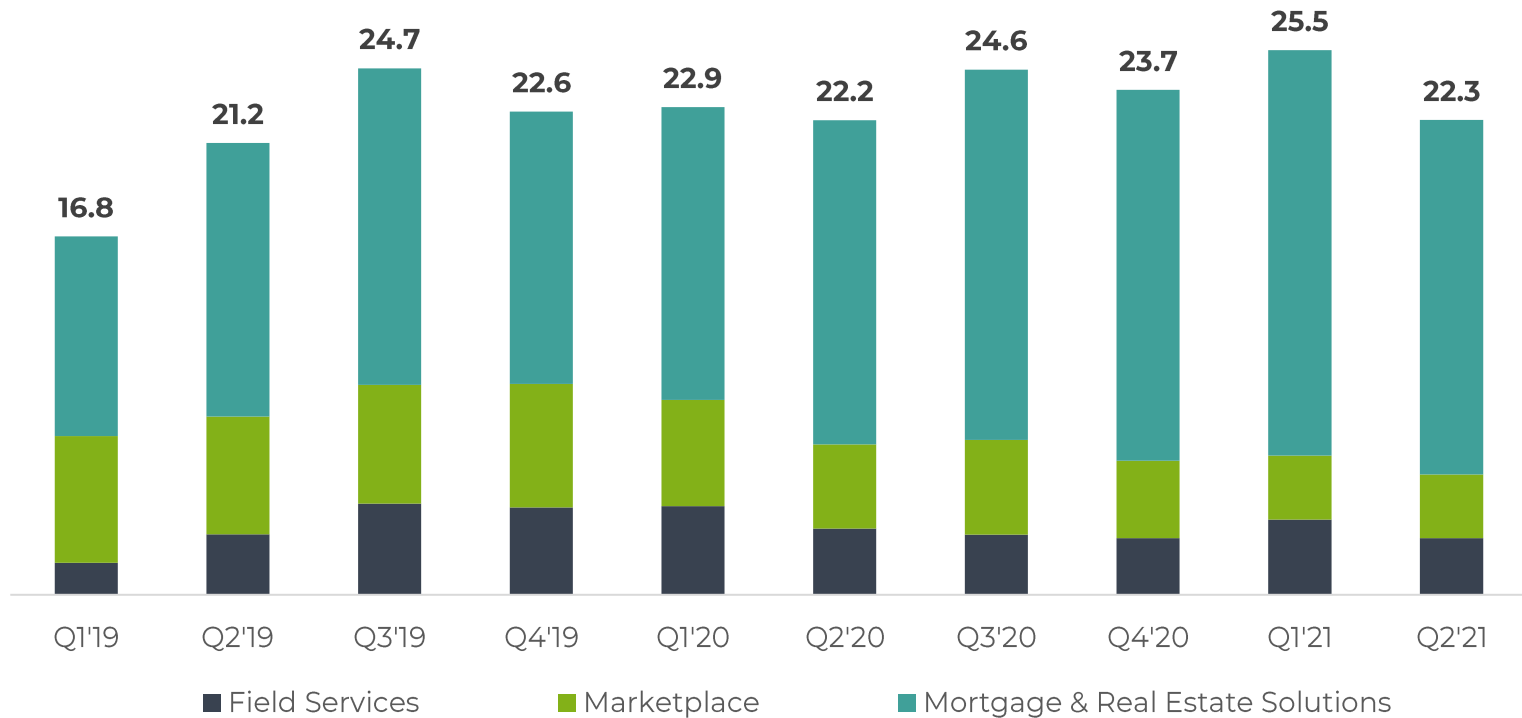
<sup>2</sup> List excludes Wins with estimated stabilized annual revenue opportunities of less than \$1 million. Categories are as follows:

- Large: Estimated stabilized annual revenue opportunity of \$5 million – \$25 million
- Medium: Estimated stabilized annual revenue opportunity of \$1 million - \$4.9 million

## DIVERSIFYING AND GROWING REVENUE BASE

We are winning business and developing an attractive and growing customer base for our Default and Origination businesses

Core Businesses<sup>1</sup> Service Revenue from customers other than Ocwen, NRZ and RESI<sup>2</sup>  
(\$ in millions)



<sup>1</sup>Core Businesses are Field Services, Marketplace and Mortgage and Real Estate Solutions

<sup>2</sup>Front Yard Residential Corporation ("RESI")





## OPERATING METRICS

	Q2'19	Q3'19	Q4'19	Q1'20	Q2'20	Q3'20	Q4'20	Q1'21	Q2'21
<b>Ocwen Serviced Portfolio<sup>1</sup>:</b>									
<b>Default Related Services excluding mortgage charge-off:</b>									
Service revenue <sup>2</sup> per delinquent loan <sup>3</sup> per quarter									
Non-GSE	\$ 735	\$ 723	\$ 786	\$ 668	\$ 359	\$ 366	\$ 235	\$ 157	\$ 158
GSE <sup>4</sup>	\$ 58	\$ 99	\$ 82	\$ 65	\$ 14	\$ 15	\$ 21	\$ 23	\$ 33
Average number of delinquent loans serviced by Ocwen <sup>5,6</sup>									
Non-GSE (in thousands)	136	137	133	129	185	161	138	135	126
GSE (in thousands)	19	20	19	20	49	44	28	24	18
Average delinquency rate of loans serviced by Ocwen <sup>6</sup>									
Non-GSE	16.6%	17.6%	17.6%	17.5%	25.8%	23.3%	20.8%	21.0%	20.4%
GSE	3.0%	3.1%	3.0%	3.3%	7.9%	7.7%	7.7%	6.3%	4.5%
Provisional loan count serviced by Ocwen as of the end of the period <sup>6</sup>									
Non-GSE (in thousands)	801	775	751	731	711	681	655	633	611
GSE (in thousands)	624	635	620	615	617	480	365	381	419
<b>Servicer Technologies and IT Infrastructure Services:</b>									
Service revenue per loan per quarter	\$5	\$2	\$0	\$1	\$0	\$0	\$0	\$0	\$0
Average number of loans serviced by Ocwen (in thousands) <sup>5,6</sup>	1,445	1,425	1,384	1,352	1,337	1,259	1,021	1,026	1,021

<sup>1</sup> Includes the Mortgage Servicing Rights ("MSRs") acquired (or to be acquired) by NRZ from Ocwen

<sup>2</sup> Includes service revenue related to the portfolios serviced or subserviced by Ocwen when a party other than Ocwen/NRZ selects Altisource as a service provider. Service revenue generated from certain services is not recorded separately for non-GSE and GSE loans. For these services, service revenue has been allocated between non-GSE and GSE loans based on estimates

<sup>3</sup> Delinquent loans include loans that are delinquent for more than 30 days including loans in bankruptcy, foreclosure and REO

<sup>4</sup> Throughout this presentation, GSE loans also include Government National Mortgage Association (Ginnie Mae)

<sup>5</sup> Average loans serviced for Q2'21 is provisional and subject to change

<sup>6</sup> Amounts presented herein for Q2'19 through Q2'21 are based on all loans serviced by Ocwen, regardless of the servicing system, and include loans from Ocwen's acquisition of PHH; information contained herein is based upon information reported to us by Ocwen. Delinquency rates include loans in forbearance programs



## OPERATING METRICS

	Q2'19	Q3'19	Q4'19	Q1'20	Q2'20	Q3'20	Q4'20	Q1'21	Q2'21
<b>Hubzu:</b>									
Service revenue (in millions) <sup>1,2</sup>	\$ 28.1	\$ 22.2	\$ 27.8	\$ 23.1	\$ 14.5	\$ 21.4	\$ 12.2	\$ 7.4	\$ 8.6
Number of homes sold on Hubzu:									
Ocwen serviced portfolios <sup>3</sup>	2,700	2,081	2,585	2,107	1,465	1,709	860	570	620
Front Yard Residential	52	30	23	6	3	3	2	-	2
All other <sup>4</sup>	413	584	530	575	447	464	327	227	205
<b>Total</b>	<b>3,165</b>	<b>2,695</b>	<b>3,138</b>	<b>2,688</b>	<b>1,915</b>	<b>2,176</b>	<b>1,189</b>	<b>797</b>	<b>827</b>

<sup>1</sup> Revenue from Ocwen/NRZ homes sold on Hubzu is also reflected in service revenue per delinquent loan per quarter reported in the previous slide

<sup>2</sup> Includes brokerage and fees generated from the sale of homes under the Company's buy-renovate-lease-sell program ("BRS") (program ended in June 2019, brokerage and fees generated are included in Q2'19 service revenue)

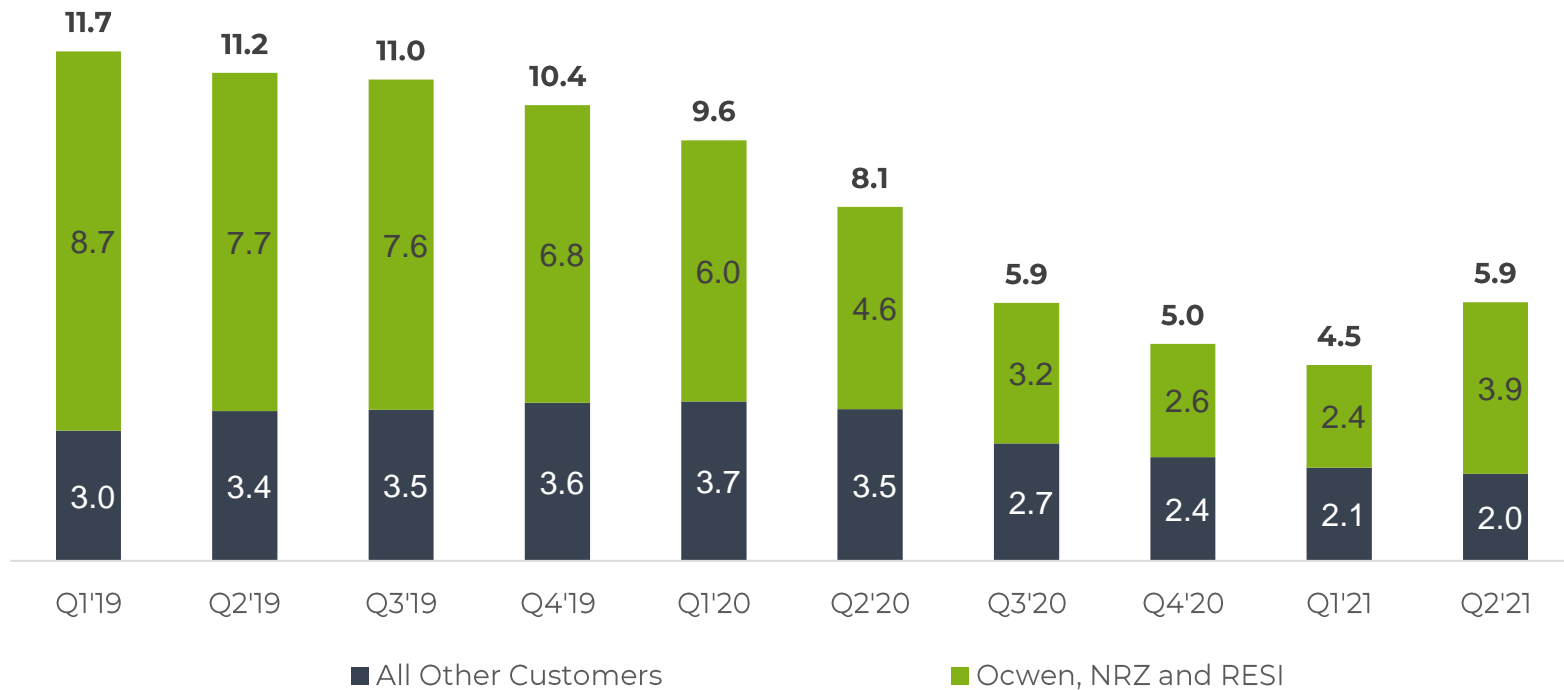
<sup>3</sup> Includes the portfolios acquired (or to be acquired) by NRZ from Ocwen

<sup>4</sup> Includes homes sold under the Company's BRS program only when those homes are sold through Hubzu (program ended in June 2019, homes sold are included in Q2'19; the second quarter 2019 bulk sale of BRS homes is not included herein)

# HUBZU<sup>1</sup> INVENTORY

Total Hubzu inventory increased by 32% in the second quarter compared to the first quarter primarily from Ocwen's transition of more than 1,900 of its FHA first chance foreclosure auction inventory

Ending Inventory (in 000's)



<sup>1</sup> Hubzu is a collection of businesses that includes asset management, real estate brokerage, auction and Hubzu.com

## NON-GAAP MEASURES

Adjusted operating (loss) income, pretax loss attributable to Altisource, adjusted pretax loss attributable to Altisource, adjusted net loss attributable to Altisource, adjusted loss per Share – Diluted, EBITDA, adjusted EBITDA, and net debt are non-GAAP measures used by our Chairman and Chief Executive Officer (our chief operating decision maker), existing shareholders and potential shareholders to measure Altisource's performance.

- Adjusted operating (loss) income is calculated by removing intangible asset amortization expense, share-based compensation expense, restructuring charges, Pointillist losses, and cost of cost savings initiatives and other from loss from operations
- Pretax loss attributable to Altisource is calculated by reducing net income (loss) attributable to non-controlling interests from loss before income taxes and non-controlling interests
- Adjusted pretax loss attributable to Altisource is calculated by removing non-controlling interests, intangible asset amortization expense, share-based compensation expense, restructuring charges, Pointillist losses, cost of cost savings initiatives and other, and unrealized loss on investment in equity securities from loss before income taxes and non-controlling interests
- Adjusted net loss attributable to Altisource is calculated by removing intangible asset amortization expense (net of tax), share-based compensation expense (net of tax), restructuring charges (net of tax), Pointillist losses (net of tax), cost of cost savings initiatives and other (net of tax), unrealized loss on investment in equity securities (net of tax) and certain income tax related items, net, from net loss attributable to Altisource

## NON-GAAP MEASURES

- Adjusted diluted loss per share is calculated by dividing net loss attributable to Altisource after removing intangible asset amortization expense (net of tax), share-based compensation expense (net of tax), restructuring charges (net of tax), Pointillist losses (net of tax), cost of cost savings initiatives and other (net of tax), unrealized loss on investment in equity securities (net of tax), and certain income tax related items by the weighted average number of diluted shares
- EBITDA is calculated by adding income tax provision, interest expense (net of interest income), depreciation and amortization and unrealized loss on investment in equity securities to GAAP net loss attributable to Altisource
- Adjusted EBITDA is calculated by adding income tax provision, interest expense (net of interest income), depreciation and amortization, unrealized loss on investment in equity securities, shared-based compensation, restructuring charges, Pointillist losses, and cost of cost savings initiatives and other, from GAAP net loss attributable to Altisource
- Net debt is calculated as long-term debt, including current portion, minus cash and cash equivalents
- The reconciliations of non-GAAP measures to GAAP measures are shown on slides 21 to 26

## NON-GAAP MEASURES

Reconciliation (\$ in millions except per share data)	Q2'20	Q2'21	H1'20	H1'21
Loss from Operations	(17.8)	(14.6)	(21.9)	(33.1)
Add: Intangible asset amortization expense	2.8	2.9	7.0	5.5
Add: Share-based compensation	1.9	0.6	4.8	2.1
Add: Restructuring charges	5.8	-	8.7	-
Add: Pointillist losses	2.4	2.6	5.1	5.0
Add: Cost of cost savings initiatives and other	-	0.8	-	2.7
Adjusted Operating (Loss) Income	(4.8)	(7.6)	3.7	(17.8)
Loss Before Income Taxes and Non-Controlling Interests	(33.7)	(18.1)	(42.9)	(39.1)
Less: Net (Income) Loss attributable to non-controlling interests	(0.2)	0.2	(0.3)	0.1
Pretax Loss Attributable to Altisource	(33.9)	(17.9)	(43.2)	(39.1)
Add: Intangible asset amortization expense	2.8	2.9	7.0	5.5
Add: Share-based compensation	1.9	0.6	4.8	2.1
Add: Restructuring charges	5.8	-	8.7	-
Add: Pointillist losses	2.1	2.3	4.4	4.4
Add: Cost of cost savings initiatives and other	-	0.8	-	2.7
Add: Unrealized loss on investment in equity securities	11.2	-	12.6	-
Adjusted Pretax Loss Attributable to Altisource	(10.0)	(11.3)	(5.6)	(24.4)

Note: Numbers may not sum  
due to rounding

## NON-GAAP MEASURES

Reconciliation (\$ in millions except per share data)	Q2'20	Q2'21	H1'20	H1'21
Net Loss Attributable to Altisource	(35.1)	(18.5)	(46.7)	(40.5)
Add: Intangible asset amortization expense, net of tax	2.8	2.9	7.0	5.5
Add: Share-based compensation, net of tax	1.7	0.7	4.4	2.0
Add: Restructuring charges, net of tax	5.4	-	7.8	-
Add: Pointillist losses, net of tax	1.6	2.3	3.4	4.4
Add: Cost of cost savings initiatives and other, net of tax	-	0.7	-	2.4
Add: Unrealized loss on investment in equity securities, net of tax	11.2	-	12.6	-
Add: Certain income tax related items, net	0.5	1.0	2.4	1.0
Adjusted Net Loss Attributable to Altisource	(11.8)	(10.9)	(9.1)	(25.3)
Loss Per Share – Diluted	(2.25)	(1.17)	(3.00)	(2.57)
Add: Impact of using diluted share count instead of basic share count for loss per share	-	-	-	-
Add: Intangible asset amortization expense, net of tax per diluted share	0.18	0.18	0.45	0.35
Add: Share-based compensation, net of tax per diluted share	0.11	0.04	0.28	0.12
Add: Restructuring charges, net of tax per diluted share	0.34	-	0.50	-
Add: Pointillist losses, net of tax per diluted share	0.11	0.14	0.22	0.28
Add: Cost of cost savings initiatives and other, net of tax per diluted share	-	0.04	-	0.15
Add: Unrealized loss on investment in equity securities, net of tax per diluted share	0.72	-	0.81	-
Add: Certain income tax related items, net per diluted share	0.03	0.06	0.15	0.07
Adjusted Loss Per Share – Diluted	(0.76)	(0.69)	(0.59)	(1.60)

## NON-GAAP MEASURES

Reconciliation (\$ in millions except per share data)	Q2'20	Q2'21	H1'20	H1'21
Net Loss Attributable to Altisource	(35.1)	(18.5)	(46.7)	(40.5)
Add: Income tax provision	1.1	0.6	3.5	1.4
Add: Interest expense, net of interest income	4.4	3.5	9.1	6.9
Add: Depreciation and amortization	6.4	4.1	14.8	7.8
Add: Unrealized loss on investment in equity securities	11.2	-	12.6	-
EBITDA	(11.9)	(10.3)	(6.8)	(24.3)
Add: Share-based compensation	1.9	0.6	4.8	2.1
Add: Restructuring charges	5.8	-	8.7	-
Add: Pointillist losses	2.1	2.2	4.3	4.2
Add: Cost of cost savings initiatives and other	-	0.8	-	2.7
Adjusted EBITDA	(2.1)	(6.7)	11.1	(15.2)



## NON-GAAP MEASURES

Reconciliation (\$ in millions except per share data)	Q2'20	Q2'21	H1'20	H1'21
Calculation of the impact of intangible asset amortization expense, net of tax				
Intangible amortization expense	2.8	2.9	7.0	5.5
Tax benefit from intangible asset amortization	(0.0)	(0.0)	(0.1)	(0.0)
Intangible asset amortization expense, net of tax	2.8	2.9	7.0	5.5
Diluted share count (in 000s)	15,601	15,830	15,549	15,774
Intangible asset amortization expense, net of tax per diluted share	0.18	0.18	0.45	0.35
Calculation of the impact of share-based compensation, net of tax				
Share-based compensation	1.9	0.6	4.8	2.1
Tax (benefit) provision from share-based compensation	(0.2)	0.0	(0.5)	(0.1)
Share-based compensation, net of tax	1.7	0.7	4.4	2.0
Diluted share count (in 000s)	15,601	15,830	15,549	15,774
Share-based compensation, net of tax per diluted share	0.11	0.04	0.28	0.12
Calculation of the impact of the unrealized loss on investment in equity securities, net of tax				
Unrealized loss on investment in equity securities	11.2	-	12.6	-
Tax provision from the unrealized loss on investment in equity securities	-	-	-	-
Unrealized loss on investment in equity securities, net of tax	11.2	-	12.6	-
Diluted share count (in 000s)	15,601	15,830	15,549	15,774
Unrealized loss on investment in equity securities, net of tax per diluted share	0.72	-	0.81	-

Note: Numbers may not sum due to rounding

## NON-GAAP MEASURES

Reconciliation (\$ in millions except per share data)	Q2'20	Q2'21	H1'20	H1'21
Calculation of the impact of restructuring charges, net of tax				
Restructuring charges	5.8	-	8.7	-
Tax benefit from restructuring charges	(0.4)	-	(0.8)	-
Restructuring charges, net of tax	5.4	-	7.8	-
Diluted share count (in 000s)	15,601	15,830	15,549	15,774
Restructuring charges, net of tax per diluted share	0.34	-	0.50	-
Calculation of the impact of certain income tax related items, net				
Income tax rate changes	-	-	1.4	-
Foreign income tax reserves/other	0.5	1.0	1.0	1.0
Certain income tax related items, net	0.5	1.0	2.4	1.0
Diluted share count (in 000s)	15,601	15,830	15,549	15,774
Certain income tax related items, net per diluted share	0.03	0.06	0.15	0.07

## NON-GAAP MEASURES

Reconciliation (\$ in millions except per share data)	Q2'20	Q2'21	H1'20	H1'21
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### Calculation of the impact of Pointillist losses, net of tax

Pointillist losses	2.1	2.3	4.4	4.4
Tax benefit from Pointillist losses	(0.5)	-	(1.0)	-
Pointillist losses, net of tax	1.6	2.3	3.4	4.4
Diluted share count (in 000s)	15,601	15,830	15,549	15,774
Pointillist losses, net of tax, per diluted share	0.11	0.14	0.22	0.28

### Calculation of the impact of Cost of cost savings initiatives and other, net of tax

Cost of cost savings initiatives and other	-	0.8	-	2.7
Tax benefit from Cost of cost savings initiatives and other	-	(0.1)	-	(0.4)
Cost of cost savings initiatives and other, net of tax	-	0.7	-	2.4
Diluted share count	15,601	15,830	15,549	15,774
Cost of cost savings initiatives and other, net of tax, per diluted share	-	0.04	-	0.15

Reconciliation (\$ in millions)	12-31-20	6-30-21
Senior secured term loans	\$247.2	\$247.2
Less: Cash and cash equivalents	(58.3)	(35.3)
Net debt <sup>1</sup>	\$188.9	\$211.9

<sup>1</sup> Excludes \$1.2 million of Pointillist debt that is convertible into Pointillist equity

Note: Numbers may not sum due to rounding



# INVESTOR RELATIONS INFORMATION

## ABOUT ALTISOURCE

Altisource Portfolio Solutions S.A. is an integrated service provider and marketplace for the real estate and mortgage industries. Combining operational excellence with a suite of innovative services and technologies, Altisource helps solve the demands of the ever-changing markets we serve.

## CONTACT INFORMATION

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## EXCHANGE

NASDAQ Global Select Market

## TICKER

ASPS

## HEADQUARTERS

Luxembourg

## EMPLOYEES

Approximately 2,200



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