
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): **June 22, 2022**

ALTISOURCE PORTFOLIO SOLUTIONS S.A.

(Exact name of Registrant as specified in its Charter)

Luxembourg
(State or other jurisdiction of
incorporation)

001-34354
(Commission File Number)

98-0554932
(I.R.S. Employer Identification
No.)

**33 Boulevard Prince Henri
L-1724 Luxembourg
Grand Duchy of Luxembourg**
(Address of principal executive offices including zip code)

+352 2469 7900
(Registrant's telephone number, including area code)

NOT APPLICABLE
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Title of each class	Trading Symbol	Name of each exchange on which registered
Common Stock, \$1.00 par value	ASPS	NASDAQ Global Select Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 7.01 Regulation FD Disclosure.

Altisource Portfolio Solutions S.A. (the “Company”) is attending the Cantor PropTech Conference on June 23, 2022. In connection with meetings taking place at this conference and in subsequent meetings with analysts, investors, and others, the Company will be using an investor presentation (the “Presentation”).

A copy of the Presentation is attached hereto as Exhibit 99.1 and is incorporated herein by reference. The Presentation will be available on the Company’s website at <https://ir.altisource.com/>. The Company undertakes no duty or obligation to publicly update or revise the information contained in the Presentation, although it may do so from time to time.

The Company is furnishing this 8-K pursuant to Item 7.01, “Regulation FD Disclosure.” The information contained in this 8-K (including Exhibit 99.1) shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	Description
Exhibit 99.1	Presentation dated June 2022

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: June 22, 2022

Altisource Portfolio Solutions S.A.

By: /s/ Michelle D. Esterman

Name: Michelle D. Esterman

Title: Chief Financial Officer

ALTISOURCE

INVESTOR PRESENTATION



JUNE 2022

ALTISOURCE OVERVIEW

This presentation contains forward-looking statements that involve a number of risks and uncertainties. These forward-looking statements include all statements that are not historical fact, including statements that relate to, among other things, future events or our future performance or financial condition. These statements may be identified by words such as “anticipate,” “intend,” “expect,” “may,” “could,” “should,” “would,” “plan,” “estimate,” “seek,” “believe,” “potential” or “continue” or the negative of these terms and comparable terminology. Such statements are based on expectations as to the future and are not statements of historical fact. Furthermore, forward-looking statements are not guarantees of future performance and involve a number of assumptions, risks and uncertainties that could cause actual results to differ materially. Important factors that could cause actual results to differ materially from those suggested by the forward-looking statements include, but are not limited to, the risks discussed in Item 1A of Part I “Risk Factors” in our Form 10-K filing with the Securities and Exchange Commission, as the same may be updated from time to time in our Form 10-Q filings. We caution you not to place undue reliance on these forward-looking statements which reflect our view only as of the date of this report. We are under no obligation (and expressly disclaim any obligation) to update or alter any forward-looking statements contained herein to reflect any change in our expectations with regard thereto or change in events, conditions or circumstances on which any such statement is based. The risks and uncertainties to which forward-looking statements are subject include, but are not limited to, risks related to the COVID-19

pandemic, customer concentration, the timing of the anticipated increase in default related referrals following the expiration of foreclosure and eviction moratoriums and forbearance programs, the timing of the expiration of such moratoriums and programs, and any other delays occasioned by government, investor or servicer actions, the use and success of our products and services, our ability to retain existing customers and attract new customers and the potential for expansion or changes in our customer relationships, technology disruptions, our compliance with applicable data requirements, our use of third party vendors and contractors, our ability to effectively manage potential conflicts of interest, macro-economic and industry specific conditions, our ability to effectively manage our regulatory and contractual obligations, the adequacy of our financial resources, including our sources of liquidity and ability to repay borrowings and comply with our Credit Agreement, including the financial and other covenants contained therein, as well as Altisource’s ability to retain key executives or employees, behavior of customers, suppliers and/or competitors, technological developments, governmental regulations, taxes and policies. The financial projections and scenarios contained in this presentation are expressly qualified as forward-looking statements and, as with other forward-looking statements, should not be unduly relied upon. We undertake no obligation to update these statements, scenarios and projections as a result of a change in circumstances, new information or future events.

NON-GAAP MEASURES

Adjusted earnings before interest, taxes, depreciation and amortization (“Adjusted EBITDA”), Adjusted EBITDA and Adjusted EBITDA margin by reportable segment, which are presented elsewhere in this presentation, are non-GAAP measures used by management, existing shareholders, potential shareholders and other users of our financial information to measure Altisource’s performance and do not purport to be alternatives to income (loss) before income taxes and non-controlling interests and net income (loss) before income taxes and non-controlling interests as a percentage of service revenue, as measures of Altisource’s performance. We believe these measures are useful to management, existing shareholders, potential shareholders and other users of our financial information in evaluating operating profitability and cash flow generation more on a basis of continuing cost and cash flows as they exclude amortization expense related to acquisitions that occurred in prior periods and non-cash share-based compensation, as well as the effect of more significant non-operational items from earnings and cash flows from operating activities. We believe these measures are useful in evaluating the effectiveness of our operations and underlying business trends in a manner that is consistent with management’s evaluation of business performance. Furthermore, we believe the exclusion of more significant non-operational items enables comparability to prior period performance and trend analysis.

It is management’s intent to provide non-GAAP financial information to enhance the understanding of Altisource’s GAAP financial information, and it should be considered by the reader in addition to, but not instead of, the financial statements prepared in accordance with GAAP. Each non-GAAP financial measure is presented along with the corresponding GAAP measure so as not to imply that more emphasis should be placed on the non-GAAP measure. The non-GAAP financial information presented may be determined or calculated differently by other companies. The non-GAAP financial information presented should not be unduly relied upon.

These non-GAAP measures are presented as supplemental information and reconciled to the appropriate GAAP measures in the Appendix.

KEY BUSINESS HIGHLIGHTS

1 Comprehensive suite of solutions

2 Strong and growing customer base

3 Compelling growth catalysts

4 Path to positive cash flow

KEY FACTS



LUXEMBOURG

Headquarters

UNITED STATES

INDIA

URUGUAY



1,824

Employees¹



\$156 mm

LTM 3/31/2022 Service Revenue²
From Core Businesses³



\$196 mm

Market Cap⁴

\$363 mm

Enterprise Value⁴

NASDAQ

Exchange

ASPS

Ticker Symbol

¹ Full time employees, excluding contractors, as of June 15, 2022

² Service revenue presented herein excludes reimbursable expenses, non-controlling interests and revenue from businesses we have sold or exited

³ Core Businesses are comprised of the Servicer and Real Estate segment and the Origination segment. See slides 17-18 for a description of each

⁴ Market Cap as of June 21, 2022. Enterprise Value reflects Market Cap as of June 21, 2022 plus Net Debt as of March 31, 2022

OUR VISION

Drive innovation that powers the mortgage and real estate lifecycles

Comprehensive suite of solutions that support the default servicing, real estate and origination lifecycles

BUY

Marketplace to buy homes



LEND

Suite of solutions for small and mid-sized residential loan originators



SERVICE / MANAGE

Suite of solutions for residential loan servicers and real estate investors



SELL

Marketplace to sell homes



COMPREHENSIVE SUITE OF SOLUTIONS

SERVICER AND REAL ESTATE SEGMENT

Loan servicers: providing a suite of solutions that support the default servicing of loans and management and disposition of homes



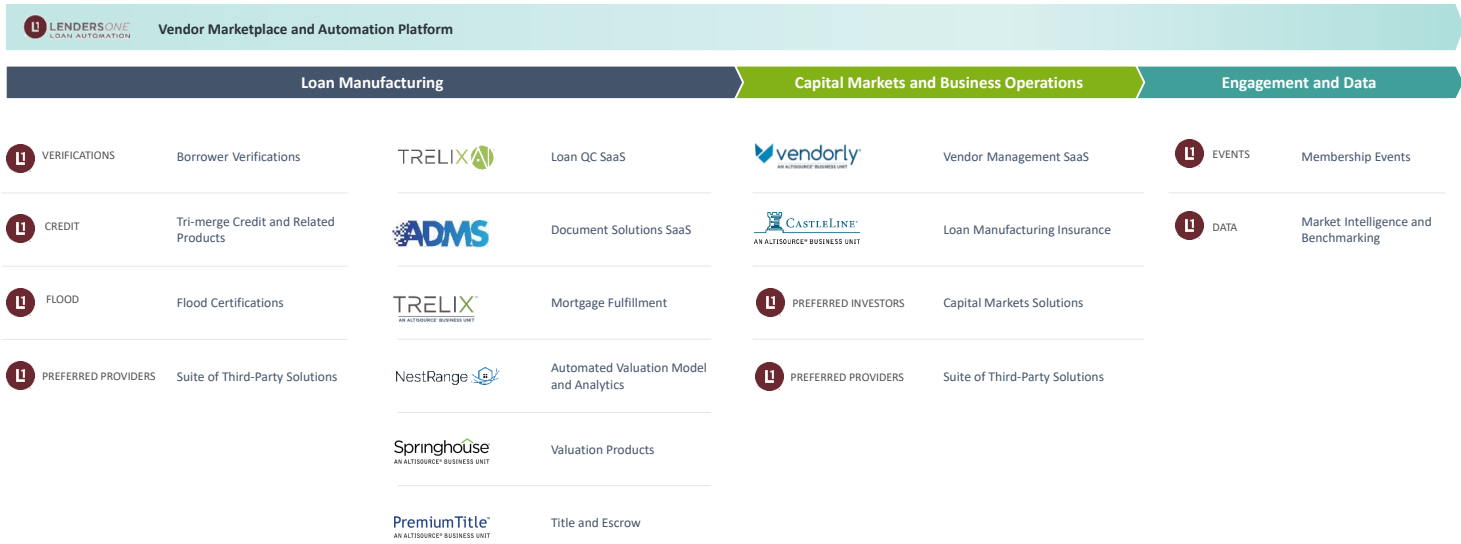
Real Estate Investors: developing a suite of solutions leveraging the offerings provided to loan servicers



COMPREHENSIVE SUITE OF SOLUTIONS

ORIGINATION SEGMENT

Mortgage Originators: providing a suite of solutions to help loan originators (primarily Lenders One members) better compete



STRONG AND GROWING CUSTOMER BASE



Strong Customer Base

Servicer and Real Estate segment

Primarily bank and non-bank loan servicers, including 9 of the top 20 loan servicers and a GSE¹

Origination segment

Primarily the ~240 members² of Lenders One, which collectively represent approximately 15% of the overall mortgage origination market³



Long Term Agreements

Long-term agreements with foundational servicing customers provide the springboard for growth with other customers



Attractive sales pipeline

Segment	Unweighted Pipeline ⁴	Weighted Pipeline ⁴
Servicer and Real Estate	~ \$90 million	\$31 million - \$39 million
Origination	~ \$65 million	\$18 million - \$23 million

¹ Based on Altisource customers as of June 10, 2022 and Inside Mortgage Finance report Top 100 Mortgage Servicing Participants: Q3'20

² As of June 10, 2022

³ Member market share based on 2020 HMDA data

⁴ As of March 31, 2022. Pipeline includes the sales funnel stages Qualified, Evaluation, Negotiations, Committed and Onboarding. The unweighted pipeline represents the estimated stabilized annual revenue from the pipeline. The weighted pipeline represents the probability adjusted unweighted pipeline. The unweighted and weighted pipeline can and will change based on won and lost deals, new prospects, pipeline funnel stage changes, stabilized revenue estimate changes, weighted revenue estimate changes and additional information. Actual results could differ materially from the estimated range.

SERVICER AND REAL ESTATE SEGMENT



Tailwinds from the restart of the residential default market



Countercyclical business that generally benefits from a deteriorating economic environment



Large whitespace opportunity to deploy established solutions purchased by servicers to the growing single-family rental market

ORIGINATION SEGMENT



Increasing demand for our solutions that help reduce costs in a lower origination and tightening margin environment

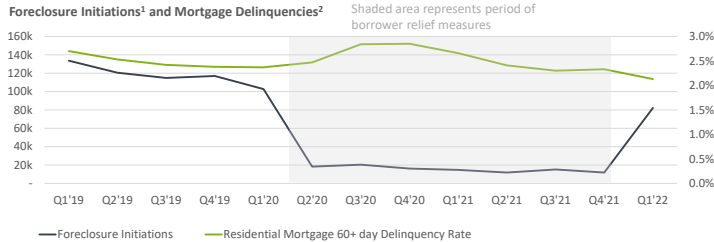


Tremendous compounding growth opportunity fueled by a strong network effect

COMPELLING GROWTH CATALYSTS

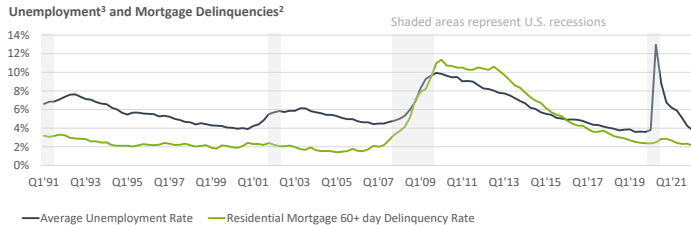
SERVICER AND REAL ESTATE SEGMENT

Tailwinds from the restart of the residential default market



- Foreclosure moratoriums and temporary loss mitigation measures reduced U.S. foreclosure initiations from Q2 2020 to Q4 2021 on average by ~87% compared to Q4 2019
- These measures largely expired at the end of 2021
- In Q1 2022, U.S. foreclosure initiations increased 430% compared to the average for the previous seven quarters
- We anticipate REO inventory, depleted from March 2020 through December 2021, to reach stabilized levels in mid-2023

Countercyclical business that benefits from a deteriorating economic environment



- Delinquency rates typically rise in a recessionary environment
- Our Servicer and Real Estate segment provides solutions to servicers across the delinquency lifecycle
- We estimate that for every 1% increase in the 30+ day delinquency rate, the addressable market for our default related services increases by approximately \$700 million

Sources:

¹ Black Knight Mortgage Monitor reports

² St. Louis Fed

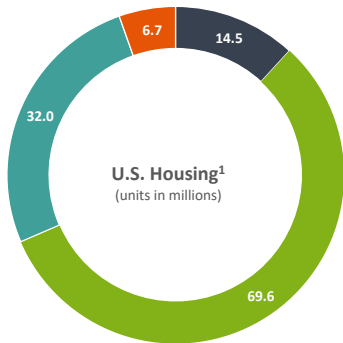
³ U.S. Department of Labor

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SERVICER AND REAL ESTATE SEGMENT

Large whitespace opportunity to deploy the established solutions purchased by servicers to the growing single-family rental market

- Single-family - renter occupied
- Single-family - owner occupied
- Multi-family
- Manufactured housing



Large market with 14.5 million single family rental homes, representing 12% of total housing in the U.S.

Less than 2% of single-family rental homes are owned by institutional investors²

Our solutions:

- Support individual and smaller institutional investors' acquisition, management and sale of single-family rental homes
- Leverage the scale, marketing and brand recognition of Hubzu along with expansive rental market data and analytics

¹ As of 2019 (only includes occupied housing units). Source: Urban Institute Housing Supply Chartbook December 2021

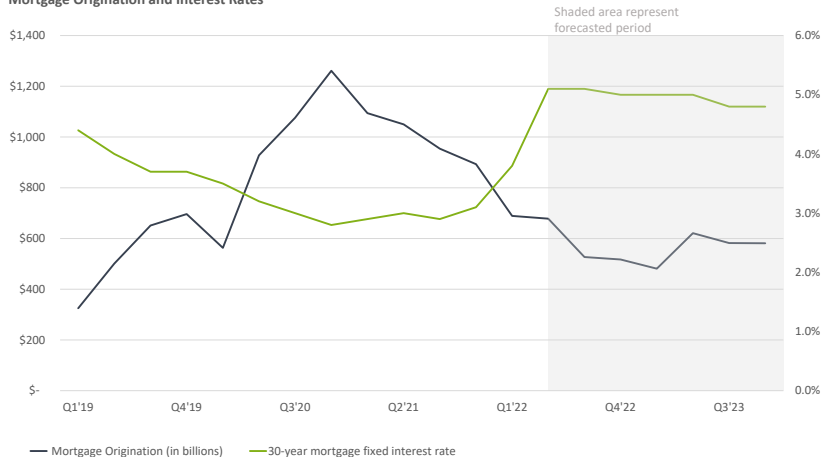
² Institutional ownership is defined as portfolios with more than 2,000 properties. Source: Freddie Mac, National Rental Home Council

COMPELLING GROWTH CATALYSTS

ORIGINATION SEGMENT

Increasing demand for solutions that help reduce costs in a lower origination and tightening margin environment

Mortgage Origination and Interest Rates¹



- Residential loan originators are facing an increasingly challenging operating environment with lower origination volumes and margin compression
- As a result, we believe originators are focused on cost reductions
- Many of our solutions help small and mid-sized lenders better compete by reducing loan manufacturing costs and improving operational efficiencies
- In this environment, we anticipate benefiting from the growing demand for certain of our solutions that should result in certain solutions declining at a slower pace than the market origination volume and, in some instances, remaining flat or growing²

¹ MBA Mortgage Finance Forecast dated June 10, 2022. For the week ended June 16, 2022, Freddie Mac reported the average 30-year mortgage fixed interest rate was 5.78%, significantly higher than the MBA forecast

² For certain other Origination solutions (e.g., Trelix and Title and Escrow), customers are transitioning work previously performed by vendors in-house to retain underutilized staff and/or generate earnings. As a result, revenue for some of our solutions are anticipated to decline at a faster pace than the market decline

COMPELLING GROWTH CATALYSTS

ORIGINATION SEGMENT

Tremendous compounding growth opportunity fueled by a strong network effect



PATH TO POSITIVE CASH FLOW

Improving operating environment and sales wins, on a lower cost base, provides a path to positive cash flow

Leveraging lower cost base as revenue grows

- Reduced Q1'22 cash operating costs (excluding outside fees and services) by \$13.6 million, representing a 31% savings from the Q1'21¹

Growing revenue

- Sequential revenue growth in Q1'22 for the first time in 11 quarters
- Tailwinds in the Servicer and Real Estate segment from the expiration of the governmental foreclosure moratoriums and temporary loss mitigation measures
- Countercyclical Servicer and Real Estate segment should benefit from a rising delinquency rate environment
- Origination segment should benefit from increasing customer focus on reducing costs and new product launches

Improving business segment Adjusted EBITDA margins

- Anticipated revenue growth and efficiency initiatives in certain business units should improve business segment Adjusted EBITDA margins

Segment	Q1'22 Adjusted EBITDA margin ²	2024 Target Adjusted EBITDA margin ³
Servicer and Real Estate	25%	40%
Origination	0%	22%

Capital light business model that should generate strong operating cash flow once revenue grows sufficiently to benefit from scale

¹ Q1'22 includes benefits of approximately \$1.8 million from non-recurring items

² This is a non-GAAP measure defined and reconciled in the Appendix














³ Segment level adjusted EBITDA margin can be impacted by, among other things, product mix and revenue

APPENDIX



SERVICE OFFERINGS

SERVICER AND REAL ESTATE SEGMENT

Key business segments		Description
MARKETPLACE	 	Hubzu® Online Real Estate Marketing platform, Real Estate Brokerage and Asset Management
		Real Estate Marketplace
SOLUTIONS		Property Preservation and Inspection
		Title and Escrow
		Valuation Products
		Construction Inspection and Risk Mitigation
		Foreclosure Trustee
TECHNOLOGY AND SAAS PRODUCTS		Real Estate Owned (“REO”), Short Sales and Foreclosure, Bankruptcy and Eviction Workflow Management SaaS
		Vendor Management SaaS
		Commercial Loan Servicing Technology
		Rental AVM and Analytics
		Automated Valuation Model and Analytics

ORIGINATION SEGMENT

Key business segments		Description
LENDERS ONE®		<ul style="list-style-type: none"> • Management Services to the Lenders One Cooperative • Loan Manufacturing, Capital Markets and Business Operations, and Engagement and Data
SOLUTIONS		Mortgage Loan Fulfillment
		Title and Escrow
		Valuation Products
		Loan Manufacturing Insurance
TECHNOLOGY AND SAAS PRODUCTS		Vendor Management SaaS
		Loan QC SaaS
		Document Solutions SaaS
		Automated Valuation Model and Analytics
		Vendor Marketplace and Automation

Adjusted EBITDA and Adjusted EBITDA margin by reportable segment are non-GAAP measures used by management, existing shareholders, potential shareholders and other users of our financial information to measure Altisource and its reportable segments' performance and do not purport to be alternatives to income (loss) before income taxes and non-controlling interests income (loss) before income taxes and non-controlling interests as a percentage of service revenue, as measures of Altisource's performance

- EBITDA is calculated by removing non-controlling interest, interest expense (net of interest income), depreciation and amortization and intangible asset amortization expense from income (loss) before income taxes and non-controlling interests
- Adjusted EBITDA is calculated by removing non-controlling interest, interest expense (net of interest income), depreciation and amortization, intangible asset amortization expense, share-based compensation expense, and cost of cost savings initiatives and other from income (loss) before income taxes and non-controlling interests
- Adjusted EBITDA margin is calculated by dividing Adjusted EBITDA by service revenue

NON-GAAP MEASURES

Reconciliation (\$ in millions)	Three Months Ended March 31, 2022			
	Service and Real Estate	Origination	Corporate and Others	Consolidated Altisource
Income (loss) before income taxes and non-controlling interests	5.7	(0.4)	(16.4)	(11.1)
Less: Non-controlling interests	-	(0.2)	-	(0.2)
Add: Interest expense, net of interest income	-	-	3.5	3.5
Add: Depreciation and amortization, including intangible asset amortization expense	1.0	0.6	0.7	2.2
EBITDA - Altisource	6.7	(0.1)	(12.2)	(5.6)
Add: Share-based compensation	0.1	0.1	1.10	1.3
Add: Cost of cost savings initiatives and other	(0.0)	(0.0)	0.15	0.12
Adjusted EBITDA - Altisource	6.8	(0.0)	(11.0)	(4.1)
Service Revenue	27.2	10.6	-	37.8
Adjusted EBITDA Margin	25.2%	-0.1%	N/M	-11.0%

NOTE: Numbers may not sum due to rounding

N/M – Not meaningful