

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT  
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): **December 3, 2013**

**ALTISOURCE PORTFOLIO SOLUTIONS S.A.**  
(Exact name of Registrant as specified in its charter)

**Luxembourg**  
(State or other jurisdiction of  
incorporation)

**001-34354**  
(Commission File Number)

**Not Applicable**  
(I.R.S. Employer  
Identification No.)

**291, Route d'Arlon  
L-1150 Luxembourg  
Grand Duchy of Luxembourg**  
(Address of principal executive offices including zip code)

**+352 2469 7900**  
(Registrant's telephone number, including area code)

**NOT APPLICABLE**  
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Item 7.01 Regulation FD Disclosure.**

On December 3, 2013, Altisource Portfolio Solutions S.A. (the "Company") made available on its corporate website ([www.altisource.com](http://www.altisource.com)) the presentations for its previously disclosed Analyst & Investor event to be held on Tuesday, December 3 and Wednesday, December 4, 2013. The event will be available live on the Investor Relations home page of the Company's corporate website. The Company may also use the presentations from time to time in conversations with investors, analysts and others. Copies of the presentations are attached hereto as Exhibits 99.1, 99.2, 99.3, 99.4 and 99.5 and are incorporated herein by reference.

The Company is furnishing this 8-K pursuant to Item 7.01, "Regulation FD Disclosure." The information contained in this 8-K (including Exhibits 99.1, 99.2, 99.3, 99.4 and 99.5) shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits.

Exhibit No.	Description
Exhibit 99.1	Welcome and Opening Remarks presentation dated December 3, 2013
Exhibit 99.2	Investor Day presentation dated December 3, 2013
Exhibit 99.3	Mortgage Services, Hubzu® & Technology Services — A Deeper Dive presentation dated December 3, 2013

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: December 3, 2013

**Altisource Portfolio Solutions S.A.**

By:           /s/ Michelle D. Esterman            
Name: Michelle D. Esterman  
Title: Chief Financial Officer



Altisource®



# Investor Day Presentation

December 3-4, 2013

## Forward-Looking Statements

This presentation contains certain forward-looking statements that are made pursuant to the safe harbor provisions of the federal securities laws. These forward-looking statements may be identified by a reference to a future period or by the use of forward-looking terminology. They may involve risks and uncertainties that could cause the actual results to differ materially from the results discussed in the forward-looking statements. Important factors that could cause actual results to differ include, but are not limited to, the risks detailed in reports and filings with the Securities and Exchange Commission (SEC) including, but are not limited to, Annual Reports on Form 10-K and Quarterly Reports on Form 10-Q. Anyone wishing to understand the businesses discussed herein should review such reports and filings. The forward-looking statements speak only as of the date they are made and except for ongoing obligations under the U.S. federal securities laws, there is no obligation to update or revise forward-looking statements whether as a result of new information, future events or otherwise. This presentation contains information from third parties that is believed to be accurate and may be helpful to understanding the businesses discussed herein. Such information has not been independently verified, and no representation or warranty, express or implied, is being made with respect to the information contained in this presentation or presented orally.

## Investment Philosophy

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- Leverage core operating principles to create sustainable competitive advantage
  
  - Identify secular trends
  
  - Identify markets that are aligned with secular trends and core operating principles
- 

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## Agenda

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1. Core Operating Principles
  
  2. Secular Trends
  
  3. Strategic Allies Positioned for New Landscape
- 

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# Core Operating Principles

- 1** Capture Adjacent Revenue
- Altisource was established to capture revenue which was difficult to keep within Ocwen
  - RESI capitalized on increased demand for single family rentals (a \$3 trillion market)

- 2** Improve Quality and Lower OpEx through Technology and Global Resources
- 1,500 employees in technology positions
  - 70% of headcount is international

- 3** Lower Cost of Capital or follow Capital Light Strategy
- Lower cost of capital by providing transparency to cash flows
  - Accretion model to create value for shareholders by issuing less shares than visible demand
  - Avoid lower cost of capital competitors, e.g., banks

- 4** Efficient Tax Structure
- Global effective tax rate of 5% to 10% across strategic allies

- 5** Assume Operational Risk, selective Credit Risk and little to no Interest Rate (and Prepayment) Risk
- Match funded and duration matched borrowing profile
  - Sell down Prime MSRs to eliminate pre payment risk

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# Lower Cost of Capital/Accretion Model

- Accretion is most powerful for companies that have the following characteristics
  - Target asset class is very large and offers returns well in excess of the anticipated dividend clearing yield
  - Stable cash flows with long duration
- Ability to issue accretive equity reduces acquisition basis making issuer more competitive in bidding for assets

Expected ROE	10%
Dividend Clearing Yield	5%

Initial Offering	
Amount Issued	\$100.00
Shares Issued	100
Price	\$1.00
Book Value (BV)/Share*	\$1.00
EPS/BV**	10.0%
Price/BV***	2.0x

Second Offering	
Amount Issued	\$100.00
Shares Issued	50
Price	\$2.00
Book Value (BV)/Share	\$1.33
EPS/BV	13.3%
Price/BV	2.7x

Third Offering	
Amount Issued	\$100.00
Shares Issued	28
Price	\$3.56
Book Value (BV)/Share	\$1.68
EPS/BV	16.8%
Price/BV	3.4x

\* Calculated as "total amount issued in offerings/sum of shares issued". Post Second Offering total amount issued is \$200 and sum of shares issued is 150.  
 \*\* EPS calculated as Book Value\*ROE  
 \*\*\* Calculated as (EPS/BV)/Dividend Clearing Yield

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# Creation of Strategic Allies

## Positive Effects of Creating Strategic Allies Outweigh Negative Effects

### Pros

- ✓ Transparent cash flows that meet the needs of specific investor groups
- ✓ Capture revenue that might not otherwise be retained
- ✓ Focused management incentives
- ✓ Lower taxes

### Cons

- ✓ Increased costs associated with corporate overhead

# Strategic Allies – Sound Corporate Governance

## Strategic Allies have sound Corporate Governance

- Sound Corporate Governance with separate Boards and separate management
- Robust Related Party Transaction Approval Policies
- Transparency in inter company relationships through public company disclosures

# Agenda

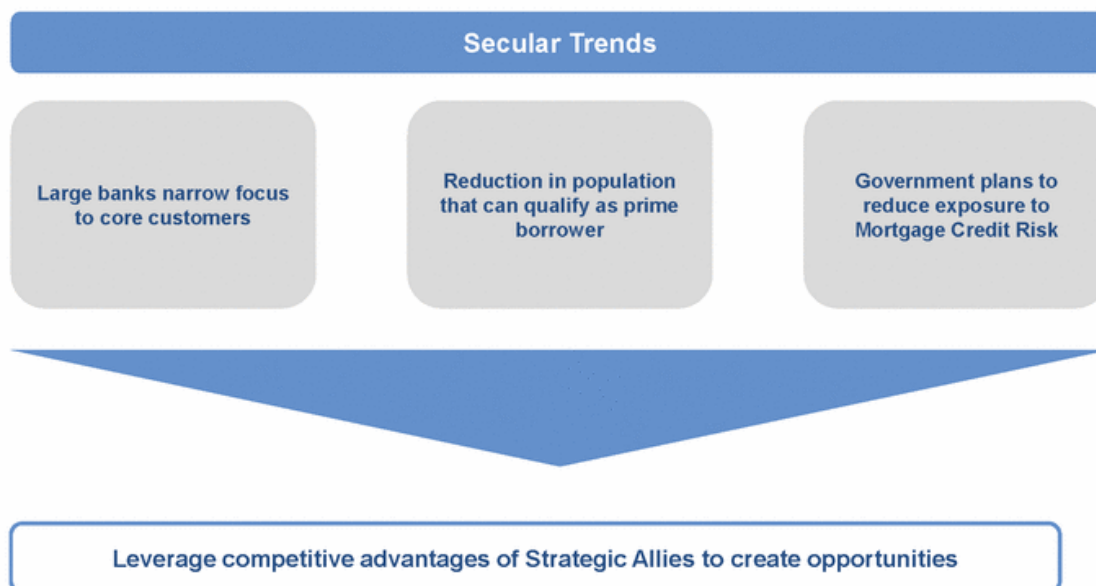
1. Core Operating Principles

2. Secular Trends

3. Strategic Allies Positioned for New Landscape

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## Secular Trends



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# Trend 1: Banks Narrow Focus to Core Customers

## Banks Returning to Core Customers

### Shift of MSR Portfolios from Banks to Specialty Servicers

- More than \$500 billion of servicing UPB transacted in the past year. More than \$1 trillion servicing UPB estimated to transact in next few years<sup>1</sup>
- Banks focusing on their core customers shedding high cost servicing with high reputational and regulatory risk

### Repositioning Mortgage Origination

- 1 Exiting correspondent and wholesale business
- 2 Emphasizing direct origination with core customers

### Reducing Exposure to Other Nonprime Lending Markets

- 1 Auto finance
- 2 Student loans
- 3 Other personal loans

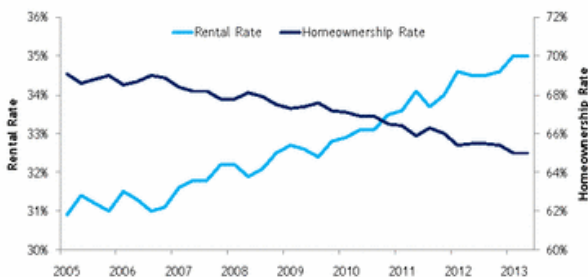
1. Goldman Sachs

# Trend 2: Decline of Prime Market – Qualified Mortgage

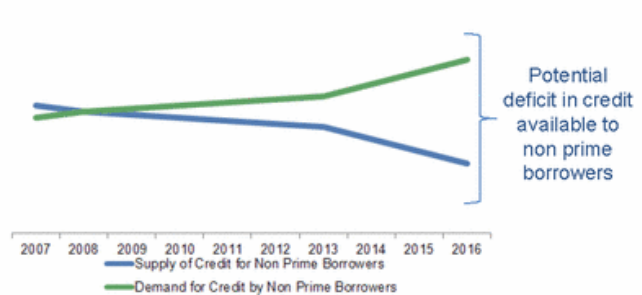
## Impact of QM on Credit Supply

- Credit supply to US consumers is restricted due to
  - Tighter underwriting standards and
  - Declining credit worthiness of borrowers
- Newly enacted Qualified Mortgage (QM) rules expected to severely limit mortgage availability
- According to Core Logic, less than 25% of home buyers will qualify for a purchase mortgage based on recent regulatory changes<sup>1</sup>

### Homeownership in Decline (0.6% per year)<sup>2</sup>



### Supply Problem and not a Demand Problem<sup>3</sup>



1. The Market Pulse Core Logic, Vol. 2 Issue 2 Feb 2013. Study applied QM & QRM rules to 2010 originations market (did not include 3% cap on fees and ignored 7-year GSE exemption)  
 2. US Census Bureau Data  
 3. Hypothetical illustration that is indicative of expected trends

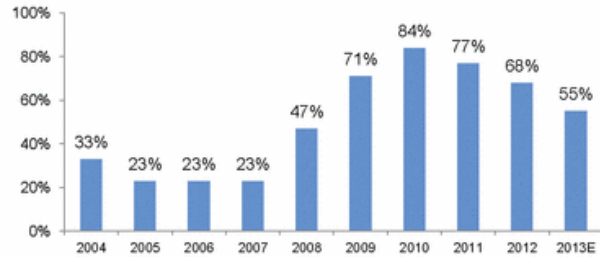


# Trend 3: Government Reducing Exposure to Mortgage Domain

## FHA/GSE Overview

- Congress is considering legislation to reduce role of FHA, Fannie Mae and Freddie Mac (currently has bipartisan support)
- FHA has instituted significant price increases in recent months
- GSEs have increased guaranty fees
- FHFA has instituted risk sharing contracts

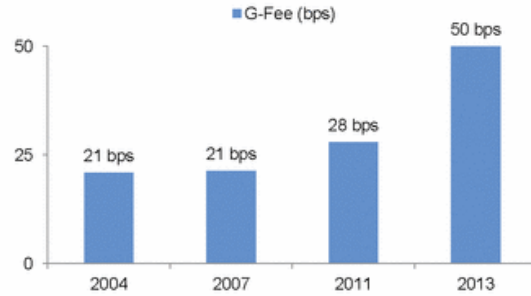
## FHAVA Share of MI Market<sup>1</sup>



## Private MI Generally a Less Expensive Option<sup>2</sup>



## GSEs Have Increased Guaranty Fees<sup>3</sup>



1. Credit Suisse  
 2. Based on a \$200,000 loan  
 3. FHFA, July 16, 2013

## Agenda

### 1. Core Operating Principles

### 2. Secular Trends

### 3. Strategic Allies Positioned for New Landscape

## Altisource Residential (RESI)

### Vision

- Capture growing demand for single family rental housing by purchasing Non Performing Loans

### Strategy

- Buy property cheaper than competitors through purchase of Non Performing Loans
- Operate property less expensively than competition with contracts from Strategic Allies
- Lower cost of capital by managing secondary offerings below the level of visible demand to generate accretion

## Altisource Asset Management (AAMC)

### Vision

- Multi Strategy Asset Manager, relying on core operating infrastructure of Strategic Allies to develop competitive advantage
- Manage asset management vehicles focused on large and scalable asset class

### Strategy

- Provide asset management services to RESI and grow assets under management for RESI
- Create other vehicles under AAMC

## Home Loan Servicing Solutions (HLSS)

### Vision

- Leading source of financing for mortgage assets with low credit and valuation risk
- Growing business with a positive alpha and visibility to reinvestment

### Strategy

- Replenish non-agency assets by purchasing similar assets from Ocwen
- Establish Cayman Island operation to support expansion into new asset classes while maintaining tax efficiency
- Identify and add new asset classes with low credit and valuation risk
- Explore funding relationships with other servicers
- Manage liabilities on a portfolio basis to reduce interest expense and funding risk

## Altisource Portfolio Solutions (ASPS)

### Vision

- To be the premier real estate and mortgage marketplace offering both content and distribution to marketplace participants

### Strategy

- Expand Hubzu® to other institutions and the non-distressed home sale market
- Grow origination related services through access to Lenders One and Ocwen
- Provide asset management services to the single family rental market
- Develop NextGen technology

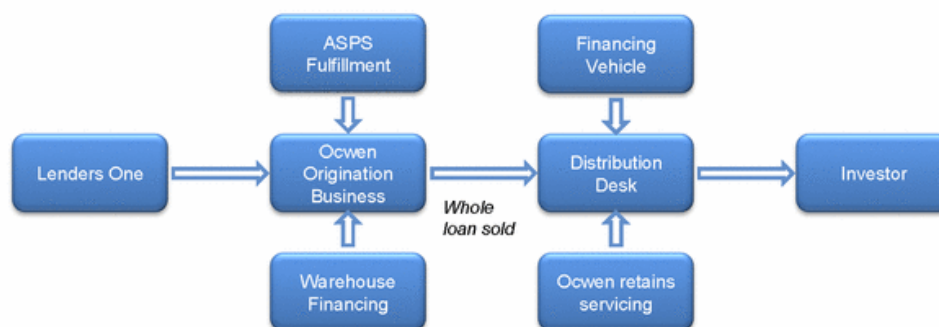
# Ocwen Financial Corporation (OCN)

## Vision

- Leading provider of servicing and lending for loan investors and consumers

## Strategy

- Focus on acquiring servicing UPB - \$one trillion of servicing UPB estimated to transact in next few years
- Develop Mortgage Origination business particularly in non-agency space to capitalize on tighter credit standards



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# Ocwen Financial Corporation (OCN)

## Strategy

- Explore opportunities [organic or inorganic] in adjacent markets
  - A. Insurance Domain
    - Evaluating opportunities within insurance domain which are more operationally intensive and have very low risk exposure
    - Insurance segments like Title Insurance and Warranty satisfy our investment criteria as they are operationally intensive and do not have catastrophic risk component
    - We like Mortgage Insurance but are not very comfortable with the embedded catastrophic risk and lack of pricing/capital discipline
  - B. Consumer Lending
    - Evaluating opportunities in consumer lending space [stay away from segments having competitors with lower cost of capital]
- Share repurchase program

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# Competitive Advantage

## Identify Secular Trends and Leverage Core Operating Principles



Large banks narrow focus to core customers

Reduction in population that can qualify as prime borrower

Government plans to reduce exposure to Mortgage Credit Risk

## Investor Day

December 3, 2013

Thinking Ahead. Delivering Today.®

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## Forward Looking Statements / Non-GAAP Measures

This presentation contains forward-looking statements. These statements may be identified by words such as “anticipate,” “intend,” “expect,” “may,” “could,” “should,” “would,” “plan,” “estimate,” “seek,” “believe” and similar expressions. We caution that forward-looking statements are qualified to certain risks and uncertainties that could cause actual results and events to differ materially from what is contemplated by the forward-looking statements. Factors which could cause actual results to differ materially from these forward looking statements may include, without limitation, general economic conditions, conditions in the markets in which Altisource is engaged, behavior of customers, suppliers and/or competitors, technological developments and regulatory rules. In addition, financial risks such as currency movements, liquidity and credit risks could influence future results. The foregoing list of factors should not be construed as exhaustive. **Altisource disclaims any intention or obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.**

Altisource management utilizes certain non-GAAP measures such as earnings before interest, taxes, depreciation and amortization, or EBITDA, as a key metric in evaluating its financial performance. EBITDA should be considered in addition to, rather than as a substitute for, income before income taxes, net income attributable to Altisource and cash flows from operations. This non-GAAP measure is presented as supplemental information and reconciled to net income attributable to Altisource in the Appendix.

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## Company Overview

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- Separated from Ocwen in August 2009
- Created and separated RESI and AAMC in December 2012
- Capital light business model
  - Strong free cash flow
  - The faster we grow; the faster our cash flow grows
- Strong growth prospects in very large markets

<b>Chairman:</b>	William C. Erbey
<b>CEO:</b>	William B. Shepro
<b>Employees:</b>	~7,600
<b>NASDAQ:</b>	ASPS
<b>Market Cap:</b> <small>(Nov. 30, 2013)</small>	\$3.7 Billion
<b>Performance since August 2009 Separation from Ocwen®</b>	
<b>CAGR Share Price:</b> <small>(Through Nov. 30, 2013)</small>	82%
<b>CAGR Service Revenue:</b> <small>(Through Sept. 30, 2013)</small>	39%
<b>CAGR Pre-tax Income*</b> <small>(Through Sept. 30, 2013)</small>	33%
<b>CAGR Operating Cash Flows</b> <small>(Through Sept. 30, 2013)</small>	50%

\* - Attributable to Altisource

## Competitive Advantages and Strategy

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## Competitive Advantages

- Global workforce
- Low effective tax rate
- Affinity relationships
- Next Generation technologies

## Altisource Vision

### Vision

To be the premier real estate and mortgage marketplace offering both content and distribution to the marketplace participants

### Mission

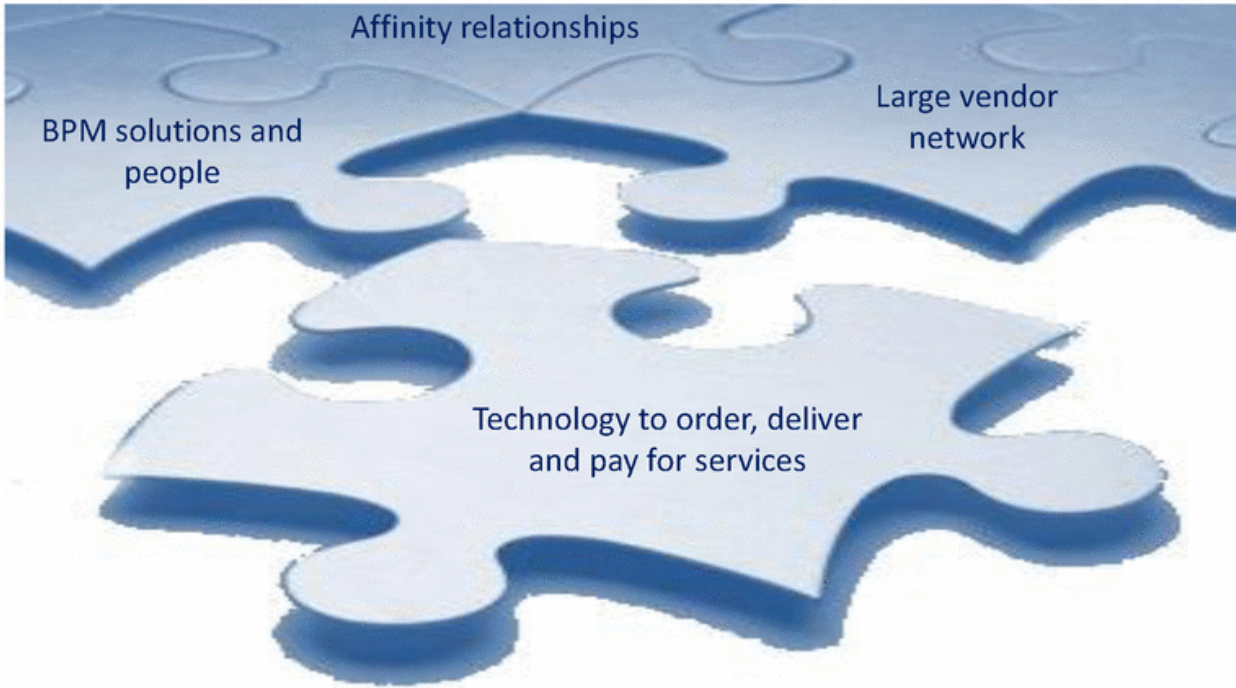
To offer homeowners, buyers, sellers, agents, mortgage originators and servicers trusted and efficient marketplaces to conduct real estate and mortgage transactions and improve outcomes for market participants

### Real Estate Marketplace

- ✓ Home Sales
- ✓ Home Rentals
- ✓ Home Maintenance

### Mortgage Marketplace

- ✓ Mortgage Originations
- ✓ Mortgage Servicing



Real Estate Marketplace

	Home Sales	Home Rentals	Home Maintenance
<b>Connecting</b>	Home sellers (and their agents)	Homeowners (and their agents)	Homeowners (and their agents) Renters (and their agents)
<b>With</b>	Home buyers (and their agents) Service Providers	Renters (and their agents) Service Providers	Service Providers
<b>Offering content (BPM solutions and people)</b>	Brokerage, on-line sales, title and escrow, valuation, insurance, etc.	Brokerage, on-line rental, renovation management, property management, etc.	Property inspection, preservation and renovation management, etc.
<b>Offering distribution</b>	<----- Order and vendor management technology, payment -----> and presentment technology, document management, etc.		

## Mortgage Marketplace

	Mortgage Origination	Mortgage Servicing
<b>Connecting</b>	Mortgage Originators	Mortgage Servicers
<b>With</b>	Service Providers Investors Borrowers	Service Providers Borrowers
<b>Offering content</b> (BPM solutions and people)	Title and escrow, valuation, quality control, verification of employment and income, flood certifications, etc.	Servicing technology and dialogue engines, title and escrow, insurance services, valuation, property inspection and preservation, default management services, etc.
<b>Offering distribution</b>	<----- Order and vendor management technology, payment -----> and presentment technology, document management, etc.	

## Distribution and Transaction Solutions Enabling the Marketplaces

Rules engines and processing solutions that enable and improve the efficiency and effectiveness of the Real Estate and Mortgage Marketplaces. Our solutions are industry agnostic and can be applied to other marketplaces

- Vendor selection
- Price discovery
- Order processing
- Fulfillment acceptance
- Quality control
- Compliance validation
- Vendor scoring
- Invoicing and payment
- Customer care
- Collections
- Advanced analytics
- Document management

## U.S. Market Sizes

### Real Estate Marketplace

- ✓ Home Sales<sup>1</sup>
  - 5.4 million homes sold in the 12 months ended July 2013 for an aggregate sales price of \$1.3 trillion
- ✓ Home Rentals<sup>2</sup>
  - 21.3 million single family rental homes<sup>3</sup>
- ✓ Home Maintenance<sup>2</sup>
  - 76.1 million owner-occupied homes
  - \$396 per year per owner occupied home spent on home maintenance (excluding home improvement) (median amount)

<sup>1</sup> Source: National Association of Realtors®

<sup>2</sup> Source: U.S. Census Bureau

<sup>3</sup> Represents housing with 1 – 4 units

<sup>4</sup> Source: Mortgage Bankers Association (August 2013) and internal estimates

### Mortgage Marketplace

- ✓ Mortgage Originations
  - An estimated 6.9 million loans<sup>4</sup> will be originated in 2013 with unpaid principal balances of \$1.6 trillion<sup>4</sup>
  - Between 15 and 20 transactions are ordered in connection with an originated loan<sup>5</sup>
- ✓ Mortgage Servicing
  - 48.6 million<sup>6</sup> mortgage loans outstanding with \$9.9 trillion<sup>7</sup> of unpaid principal balances

<sup>5</sup> Source: Internal estimates

<sup>6</sup> Source: Moodys' CreditForecast.com (March 2013)

<sup>7</sup> Source: Federal Reserve

## Business Overview

**Consolidated Altisource - 9/30/2013 LTM**  
 Service Revenue: \$591.4mm  
 Operating Income: \$151.0mm  
 EBITDA: \$183.3mm

**Mortgage Services**

- Services to the real estate and mortgage marketplaces that are typically outsourced by loan servicers, originators and home owners

**Financial Services**

- Accounts receivable management and customer relationship management services

**Technology Services**

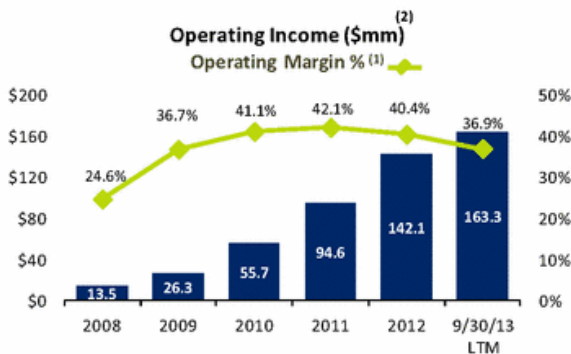
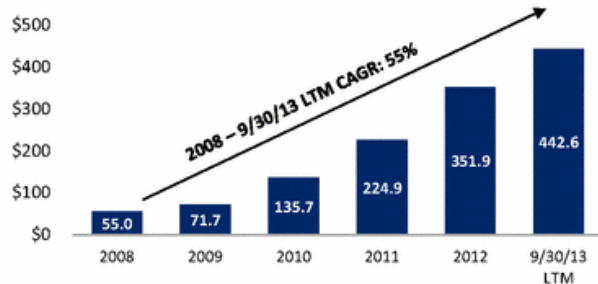
- Business process management solutions and distribution solutions to enable the real estate and mortgage marketplaces and infrastructure support

Mortgage Services – Summary

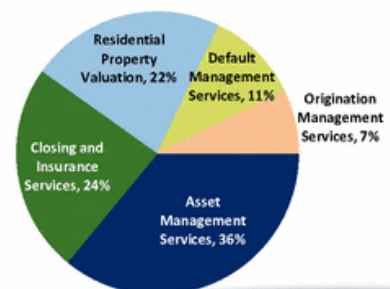
**Overview**

- Service revenue growth principally from continued growth of Ocwen, services expansion and growth of services provided to Lenders One® members
- Operating margins have generally expanded due to scale benefits and operating efficiencies, partially offset by amortization of the intangible assets associated with the 2013 acquisition of the fee based businesses

Segment Service Revenue (\$ million)



9/30/13 LTM Service Revenue Composition (2)



(1) Operating margin is calculated using Service revenue, which we define as revenue less revenue from expense reimbursement and non-controlling interest  
 (2) Does not include eliminations. Some categories include default and originations related revenue

## Financial Services – Summary

### Overview

- During 2013, asset recovery management significantly expanded its higher margin mortgage charge-off collections services
- Operating margins have expanded due to our expense management initiatives and customer base evolution toward the more stable and profitable customer relationship management and mortgage charge-off collections businesses

### Segment Service Revenue (\$mm)



### Operating Income (\$mm) <sup>(1)</sup> <sup>(2)</sup>



### 9/30/13 LTM Service Revenue Composition



(1) Operating margin is calculated using Service revenue, which we define as revenue less revenue from expense reimbursement and non-controlling interest

(2) Operating income and margin exclude \$2.8mm of goodwill impairment recognized in 2010

## Technology Services – Summary

### Overview

- Revenue growth primarily from Ocwen's portfolio growth
- Operating margins have recently declined as we invest in personnel to accelerate our next generation technology development to support our anticipated growth

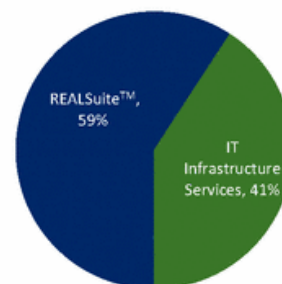
### Segment Service Revenue (\$ million)



### Operating Income (\$mm) <sup>(1)</sup>



### 9/30/13 LTM Service Revenue Composition

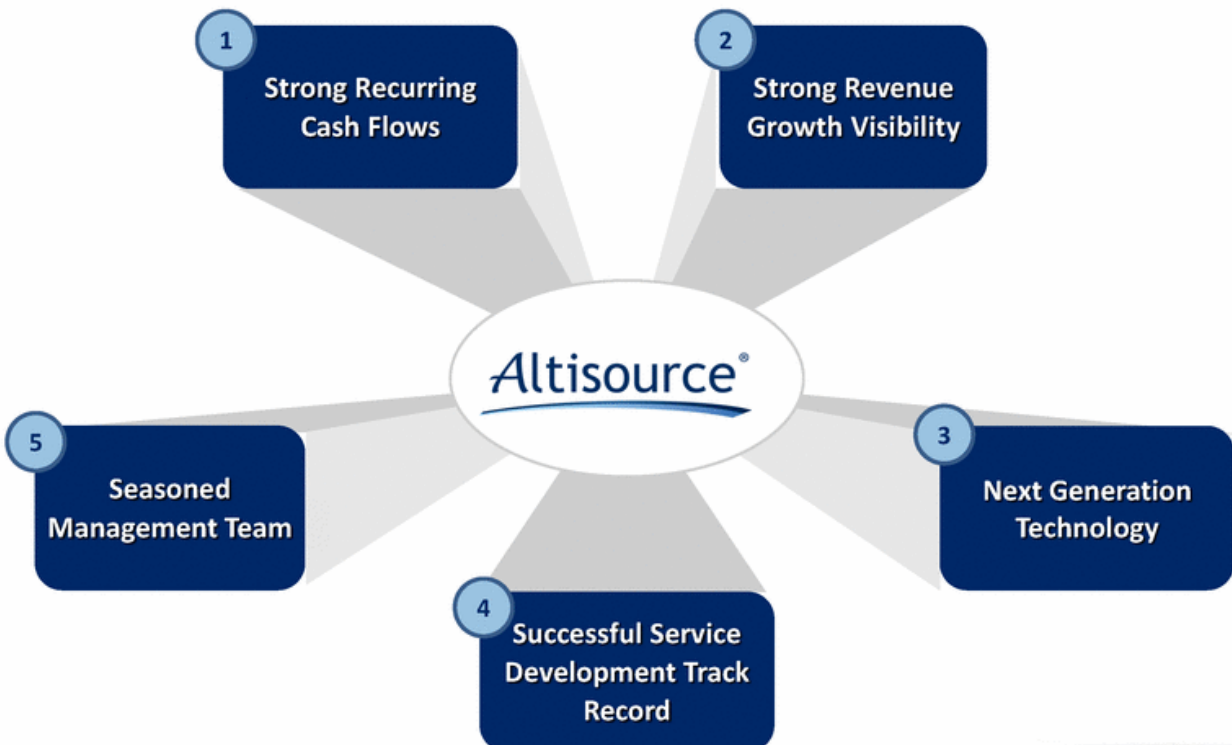


(1) Operating margin is calculated using Service revenue, which we define as revenue less revenue from expense reimbursement and non-controlling interest

## Key Investment Highlights

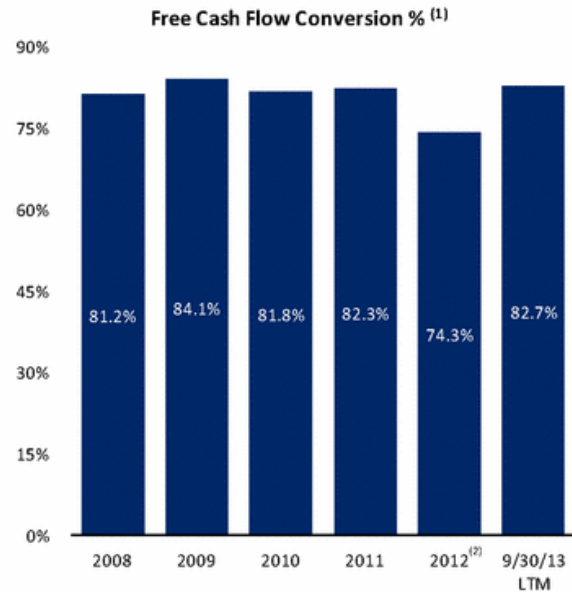
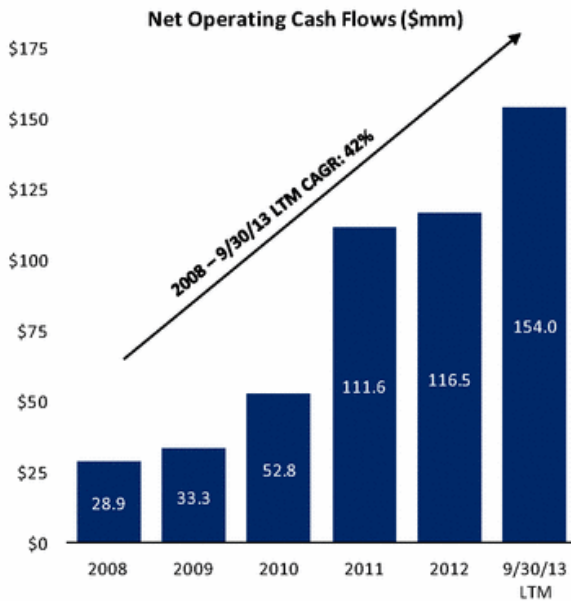
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## Key Investment Highlights



## 1 Strong Recurring Cash Flows

**Altisource is a fee-based transactional business with strong cash flows**



(1) Free Cash Flow Conversion defined as EBITDA minus capital expenditures as a percentage of EBITDA

(2) Decline reflects investment in a new disaster recovery data center

## 2 Strong Revenue Growth Visibility

- Long term services agreements with Ocwen
 
\$435 billion servicing portfolio
- Long term services agreements with Altisource Residential Corporation ("RESI")
 
~\$800 million of pro-forma equity<sup>1</sup>
- Access to the Lenders One members through ownership of the manager of the Lenders One cooperative
 
12.5% of the U.S. residential origination market
- Relationships with loan servicers, GSEs and real estate agents through the Equator acquisition
 
  - Four of the top five loan servicers
  - One of the top two GSEs
  - Over 450K real estate agents

(1) Represent Altisource Residential's 9/30/13 stockholder's equity of \$344 million plus \$349 million October 2013 equity raise plus \$100 million of additional equity to be raised reflected on Form S-11 filed with the SEC in November 2013



### 3 Next Generation Technology

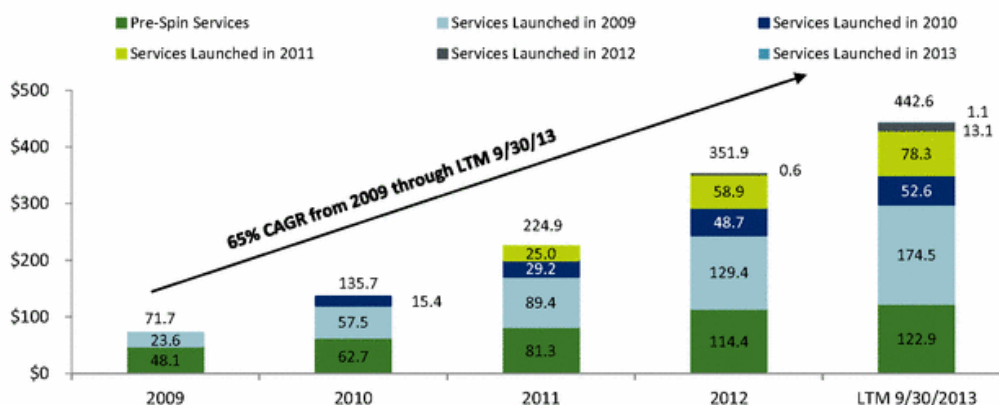
**Extensible, scalable and secure technology platform drives services delivery and innovation for the real estate and mortgage marketplaces**

- Next generation technology supports the essence of what Altisource does:
  - Manages a distributed network of vendors
  - Processes the work
  - Delivers the product to our clients
  - Pays the vendors
  - Collects receivables
- Allows Altisource to operate in a much more efficient and effective manner, increasing margins for Altisource and our clients
- Supports Altisource’s and Ocwen’s growth

### 4 Successful Service Development Track Record

**Proven track record of incubating, launching and expanding services offered drives new growth initiatives**

**Mortgage Services Service Revenue (\$ mm)**



**Services Launched in 2009**

- REO Asset Management and Brokerage
- Property Preservation
- Property Inspection
- Default Management
- Foreclosure Trustee

**Services Launched in 2010**

- Insurance Services
- Origination Management Services (MPA)
- Consumer Portal
- Posting and Publication

**Services Launched in 2011**

- Origination Valuation
- Trustee Sale Guarantee
- Quality Control and Fulfillment
- Flood Reseller<sup>(1)</sup>

**Services Launched in 2012**

- Origination Title
- Mortgage Modification Guarantee
- Commercial Title
- Rental Property Management
- Hybrid Valuation

**Services Launched in 2013**

- Short Sale
- Reverse Mortgage Title
- Pre-purchase Review
- Pre-funding Quality Check

(1) Revenue from Flood Reseller service is recorded in the Technology Services segment and is not included in the above chart

## 5 Seasoned Management Team

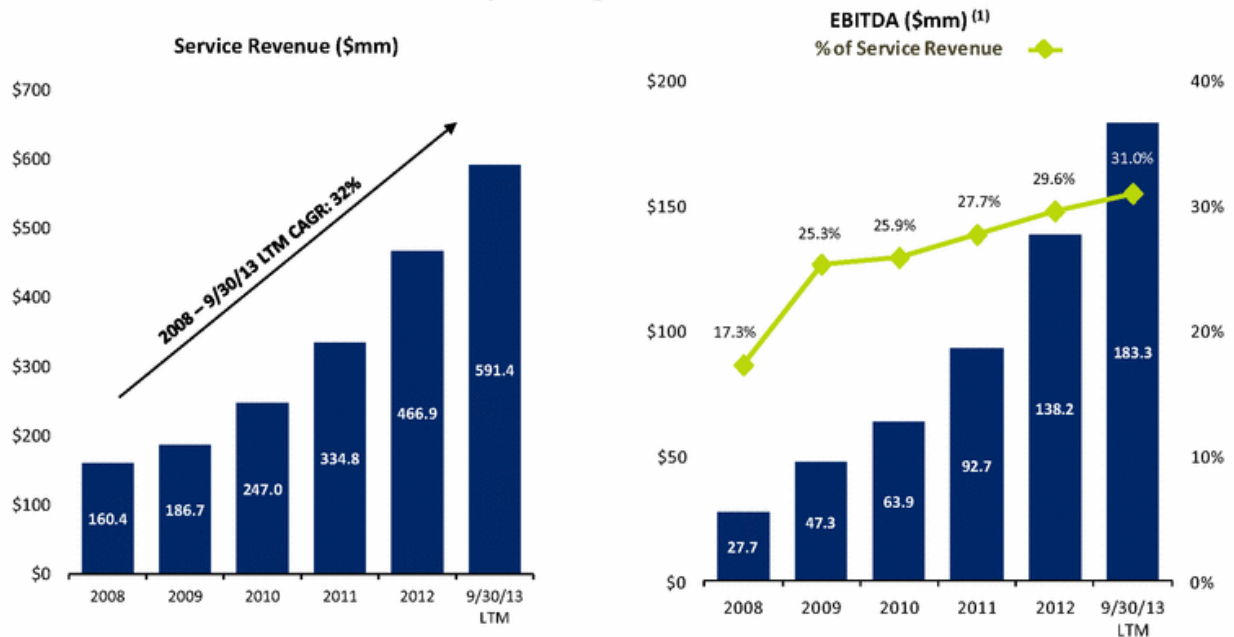
### Strong management team with significant industry experience

Name	Title	Industry Experience	ASPS and Ocwen
William B. Shepro	Chief Executive Officer and Director	19	16.5
Michelle D. Esterman	Chief Financial Officer	17	1.5
Kevin J. Wilcox	Chief Administration Officer and General Counsel	20	16.0
Joseph A. Davila	President, Mortgage Services	20	2.5
Eric M. Koenig	President, Hubzu®	20	0.5
Mark J. Hynes	President, Technology Products	19	4.0
Vivek Bhandari	President, Financial Services	12	8.5

## Financial Performance

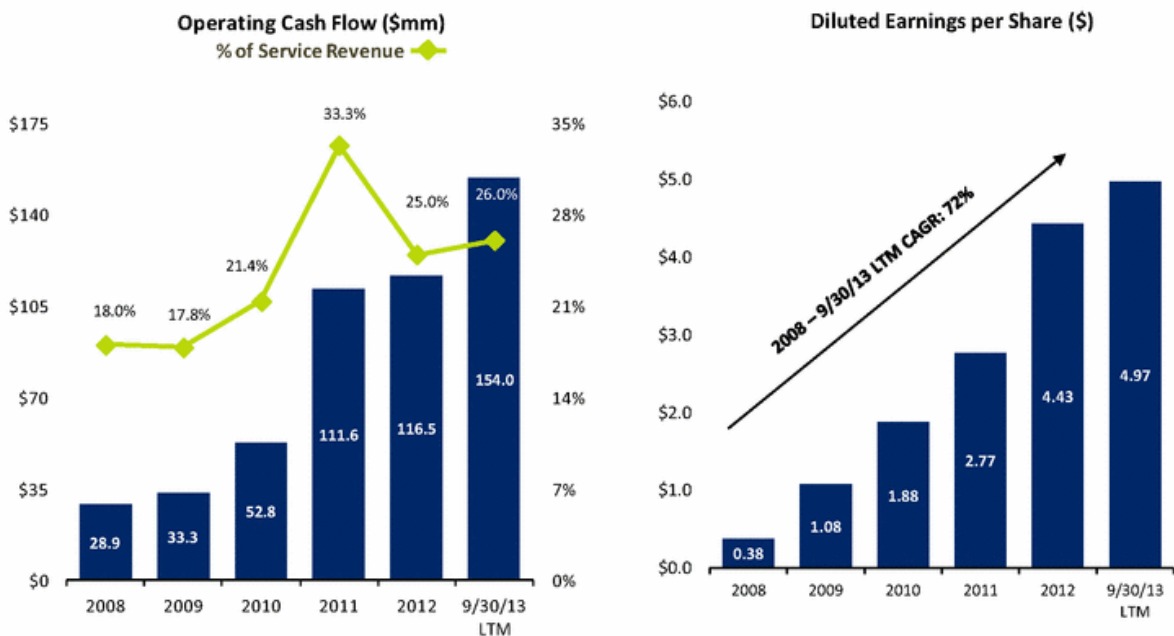
## Financial Metrics

Altisource has experienced significant growth due to service expansion, national roll-out of services and operating efficiencies



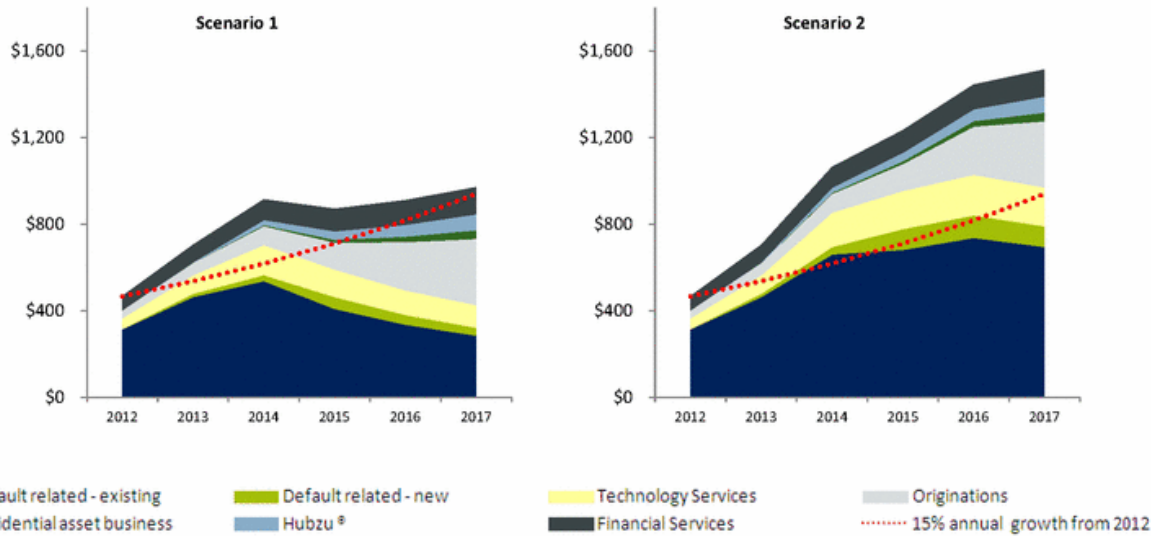
(1) EBITDA defined as net income attributable to Altisource plus interest expense, income taxes, depreciation and amortization

## Financial Metrics (cont'd)



## Service Revenue Scenarios

Creating a stable, long-term revenue stream for Altisource as delinquency rates decline. The scenarios are for illustrative purposes only, are not updated every quarter and do not represent a forecast



Note: The above scenarios do not assume any reinvestment of the cash generated from the businesses

## Service Revenue Scenarios: Assumptions

Portfolio acquisition assumptions	Scenario 1		Scenario 2			
Annual non-GSE portfolio acquisitions by Ocwen in 2014, 2015 and 2016 (no non-GSE portfolio acquisitions in 2017)	None		\$100 billion			
<b>Assumptions applicable to all scenarios</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>Through Q3 2013</b>
<b>Default related</b>						
Non-GSE delinquency rate <sup>1,2</sup>	28.3%	23.6%	20.2%	19.2%	18.9%	28.9%
GSE delinquency rate <sup>1,2</sup> on legacy portfolios acquired by Ocwen through March 31, 2013	19.8%	17.1%	13.7%	12.7%	13.1%	19.4%
GSE delinquency rate <sup>1</sup> on new portfolios acquired or originated by Ocwen subsequent to March 31, 2013	0%	0%	0%	0%	0%	0%
<b>Originations related</b>						
U.S. loan originations (\$bn) <sup>3</sup>	1,410	1,061	900	1,100	1,300	1,345
Lenders One and Ocwen share of U.S. loan origination market	11.4%	13.3%	13.7%	15.2%	15.2%	12.5%
Origination related services revenue expressed as basis points of loans originated by Lenders One members and Ocwen	3.5	6.2	10.2	13.4	15.5	1.9
<b>Technology Services</b>						
Number of performing GSE loans on REALServicing® (related to Ocwen PMSR acquisitions or new originations occurring subsequent to March 31, 2013) that generates Technology Services revenue only <sup>4</sup>	-	386,320	409,329	479,023	581,009	-
<b>Residential asset business - average rental homes under management</b>	113	1,580	5,700	13,631	24,081	15
<b>Hubzu - non-Ocwen properties sold</b>	2,500	17,000	26,250	36,480	49,376	4
<b>Financial Services - annual revenue growth rate</b>	24.9%	18.0%	9.6%	9.7%	9.6%	34.9%

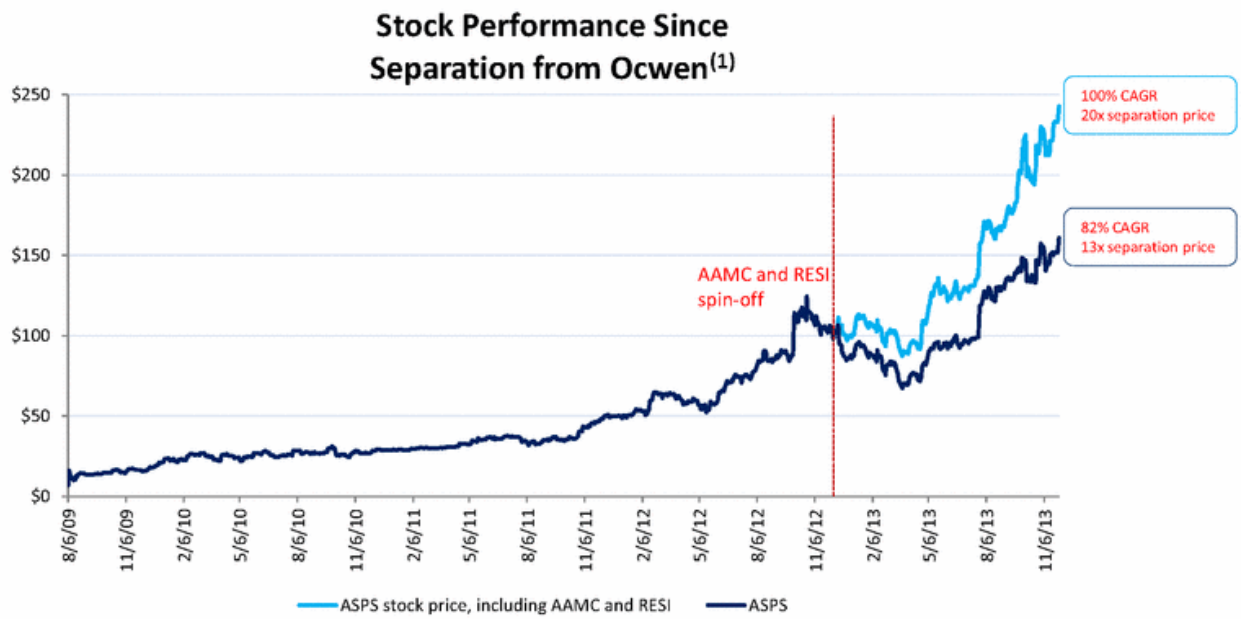
<sup>1</sup> Delinquency rate is calculated as the average % of total number of loans that are delinquent for more than 30 days, including loans in bankruptcy, foreclosure and REO

<sup>2</sup> Delinquency rates are projected to decline at the same rate as projected by Moody's CreditForecast.com

<sup>3</sup> U.S. loan origination projections for 2013 and 2014 based on Mortgage Bankers Association March 22, 2013 forecast. U.S. loan origination projections from 2015 to 2017 based on Moody's Analytics. U.S. loan origination projection for Actual 2013 YTD is based on the Mortgage Bankers Association September 23, 2013 forecast

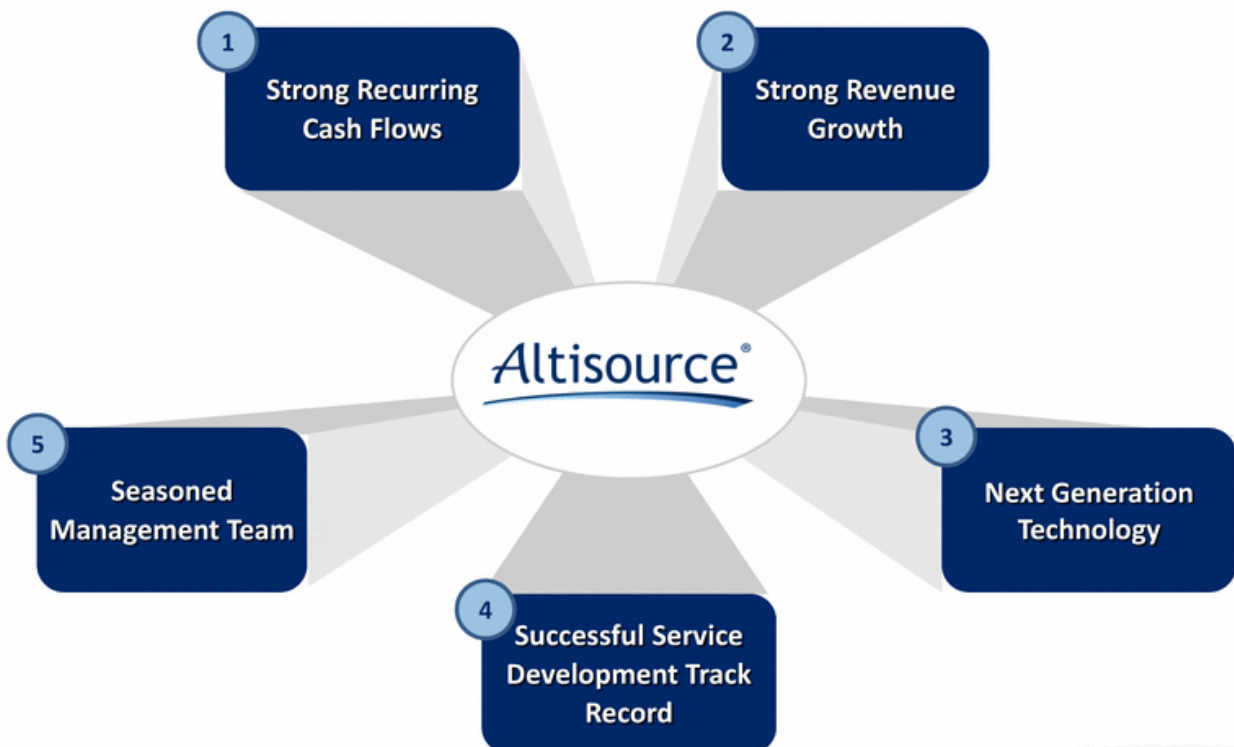
<sup>4</sup> Consists of Ally Bank portfolio expected to be boarded in 2014 and loans originated by Ocwen's origination platform

## Shareholder Value Creation



(1) From August 10, 2009 through November 30, 2013

## Key Investment Highlights



## Appendix

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## Historical Financial Information – EBITDA Reconciliation and Capital Expenditures

(\$ mm)	Year Ended December 31,					LTM
	2008	2009	2010	2011	2012	9/30/13
<b>Net Income attributable to Altisource</b>	\$9.2	\$26.0	\$49.3	\$71.1	\$110.6	\$124.8
Income tax provision	5.4	11.6	(0.4)	7.9	8.7	6.5
Interest expense, net of interest income	2.6	1.6	0.1	0.1	1.0	14.5
Depreciation, amortization and goodwill impairment	10.4	8.1	14.9	13.6	17.8	37.6
<b>EBITDA</b>	<b>27.6</b>	<b>47.3</b>	<b>63.8</b>	<b>92.8</b>	<b>138.2</b>	<b>183.3</b>
<b>Capital Expenditures</b>	<b>\$5.2</b>	<b>\$7.5</b>	<b>\$11.6</b>	<b>\$16.4</b>	<b>\$35.6</b>	<b>\$31.9</b>

## Investor Relations Information

<b>About Altisource</b>	<p>We are a premier marketplace and transaction solutions provider for the real estate, mortgage and consumer debt industries offering both distribution and content. We leverage proprietary business process, vendor and electronic payment management software and behavioral science based analytics to improve outcomes for marketplace participants.</p>	<b>Exchange</b>	NASDAQ Global Select
<b>Contact Information</b>	<p>All Investor Relations inquiries should be sent to: <a href="mailto:shareholders@altisource.lu">shareholders@altisource.lu</a></p>	<b>Ticker</b>	ASPS
		<b>Headquarters</b>	Luxembourg
		<b>Employees</b>	More than 7,600

# Mortgage Services, Hubzu® & Technology Services – A Deeper Dive

December 3, 2013

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## Forward Looking Statements

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### Mortgage Services

*Joseph A. Davila*

- Growing and diversifying Mortgage Services revenue
- Expanding operating margins of default related services
- Accelerating growth in origination related services

### Hubzu®

*Eric M. Koenig*

- Operating in a large market
- Expanding our footprint
- Accelerating performance

### Technology

*Mark J. Hynes*

- Enabling the marketplaces

## Altisource Mortgage Services

***Mortgage Services provides services to the Real Estate and Mortgage marketplaces that are typically outsourced by loan servicers, originators and homeowners***

## Growing and Diversifying Mortgage Services Revenue

### Ocwen's Growth

- Homeward, ResCap and OneWest boardings
- Strong acquisition pipeline

### New Customers

- Signed contracts with three new clients and 32 Lenders One® members
- In contract negotiations with several others

### Customer Referral Capture Rates

- Increasing auction usage
- Expanding brokerage and title coverage
- Selling additional products and services to loan originators

### New Service Offerings

- Assisted Short Sales
- Renovation Services
- Rental Property Management
- Direct-to-broker Home Sales

## Expanding Operating Margins of Default Related Services

*Focusing on increasing scale and reducing costs, we have an objective to expand operating margins in our default related businesses to 47% by the end of Q1 2014*

### Increasing Operating Scale

- Growing revenue faster than fixed costs
  - Ocwen portfolio growth
  - New client wins
  - Leveraging existing platforms in new businesses

### Reducing Cost of Goods

#### Employee Costs

- Increasing automation to improve employee efficiency
- Conducting Lean programs to reduce waste in processes and improve employee efficiency

#### Vendor Costs

- Strategic sourcing to reduce outside vendor costs
- Bringing certain 3<sup>rd</sup> party services in-house at a lower total cost (e.g., title abstracts)

## Accelerating Growth in Origination Related Services

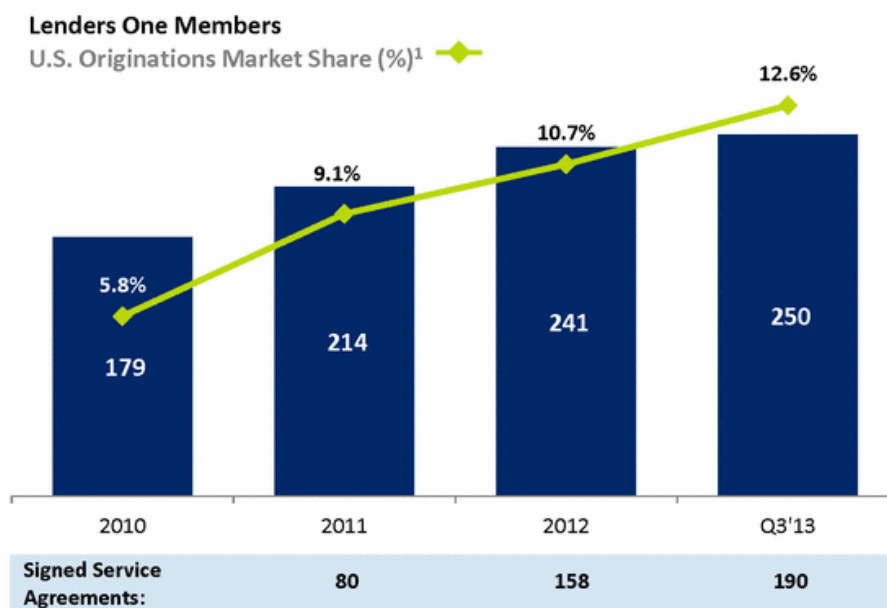
*Leveraging our relationships with Lenders One members and Ocwen, we are well positioned to grow*

- Facilitating Ocwen’s origination platform growth through access to Lenders One members’ origination volume with Altisource providing the related services
  
- Growing the number of Lenders One members and capturing more of the 15-20 services purchased<sup>1</sup> in conjunction with a new loan
  - Greater access to loan products (e.g., developing alternative loan products where Altisource provides the related services)
  - Reducing the cost to produce a loan (e.g., lower priced services and services bundles)
  - Streamlining the ordering, delivery and payment of services through technology integration (longer term)

<sup>1</sup> Internal estimates

## Accelerating Growth in Origination Related Services

*Leveraging our relationships with Lenders One members and Ocwen, we are well positioned to grow*



<sup>1</sup> U.S. Originations Market estimate – Mortgage Bankers Association

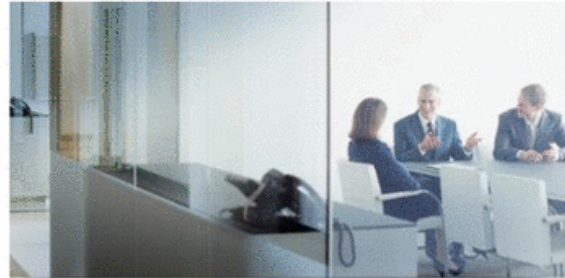
## Hubzu - Who we are

---

Hubzu is a pioneering real estate marketplace that lets buyers, sellers and their agents transact in a fresh new way. Searching, listing, offering and negotiating – do it all online.



**Hubzu Professional Edge** allows brokers and agents to streamline their businesses through efficiencies, reduced costs and instant access to more qualified buyers



**Hubzu Institutional Solutions** provides institutions with turnkey nationwide sales and accelerated value capture through the Auction Engine and Hubzu Marketplace

## Operating in a Large Market

---

- Over 5 million residential home sales<sup>1</sup>
- Over \$1.3 trillion homes sold<sup>2</sup>
- Roughly \$42 billion of real estate commissions<sup>3</sup>
- 89% of homes listed with a licensed real estate professional<sup>4</sup>
- 85% of homes sold are non-distressed<sup>5</sup>

1 National Association of REALTORS® ("NAR") 2013 Market Forecast

2 Hubzu Internal Analysis

3 REAL Trends Inc.

4 National Association of REALTORS®. 2013 Profile of Home Buyers and Sellers

5 National Association of REALTORS®. (November 2013). October Existing-Home Sales Cool but Low Inventory Drives Prices [Press Release]

## Expanding our Footprint

---

### Retail Brokerage

- Over 130k registered licensed real-estate professionals on Hubzu
- Launched retail brokerage online sales product
- Equator acquisition provides access to over 450k real estate agents

### Institutional

- Contracted with 4 institutions, in negotiations with 4 others
- On-boarded and started marketing initial assets in Q4 2013
- Equator acquisition provides access to large servicers

### Product Line Extensions

- Short sale program
- Anticipate launching trustee sales in Q1 2014
- Anticipate launching rental properties in coming year

### Marketplace Growth

- Title insurance for sold homes
- Mortgage leads to Lenders One and Ocwen
- Buy-side brokerage leads on REO assets

## Accelerating Performance

---

- ✓ Sourced 40% of current listings from retail brokers
- ✓ Doubled shoppers since Q3 2012
- ✓ Increased active auctions on market by 250% year-to-date
- ✓ Increased product velocity 3x through adoption of lean-agile

## Enabling the Marketplaces

Deliver a fully-integrated set of next-generation software platforms that provide participants with trusted and efficient marketplaces for conducting mortgage and real estate transactions

### Enterprise Software Platforms

Business process management software that automates workflows, ensures compliance and connects with trusted vendor marketplaces

- REALServicing<sup>®</sup>
- Equator EQ Platform
- REALValuation<sup>™</sup>
- REALSynergy<sup>®</sup>
- REALUnderwriting<sup>™</sup>

### Marketplace Transaction Platforms

Fully integrated vendor management and order, payment and document processing platforms that connect and automate transactions with Altisource's managed vendor communities

- REALTrans<sup>®</sup>
- REALRemit<sup>®</sup>
- REALDoc<sup>®</sup>

## Technology Services

### Design Tenets

- Designed on modern technology architecture to enable:
  - Rapid business process changes
  - Full audit and access controls
  - High availability and redundancy
  - Rapid integrations
  - Efficient deployment and total cost of ownership
- Highly scalable
- Built-in compliance management and enforcement
- Built on Business Process Management framework for automation
- Unified data architecture
- Dynamic web user interfaces, mobile-enabled

## Investor Relations Information

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<b>Contact Information</b>	<p>All Investor Relations inquiries should be sent to: <a href="mailto:shareholders@altisource.lu">shareholders@altisource.lu</a></p>	<b>Ticker</b>	ASPS
		<b>Headquarters</b>	Luxembourg
		<b>Employees</b>	More than 7,600

# Altisource Rental Homes – A Deeper Dive

December 3, 2013

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## Forward Looking Statements



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## ***Rental Property Management provides assessment, renovation, leasing and maintenance services***

### ***Providing best-in-class portfolio management services***

#### **Altisource Value Proposition**

- **Technology** – Centralized platform providing comprehensive portfolio management services
- **Experience** – Proven ability to effectively and efficiently manage large-scale, nationwide real estate portfolios
- **Quality and Controls** – Strategic and unbiased processes utilizing integrated technology to increase transparency, prevent fraud and reduce risk

#### **Client Benefits**

- **Yield Maximization** – Proprietary technology incorporates market analysis and property-specific data to deliver optimized strategies
- **MSA of One** – National vendor network provides the ability to enter new markets with local expertise without costly infrastructure investment
- **Increased Efficiency** – Centralized management provides efficiency with reduced operational risk

## Services and Capabilities

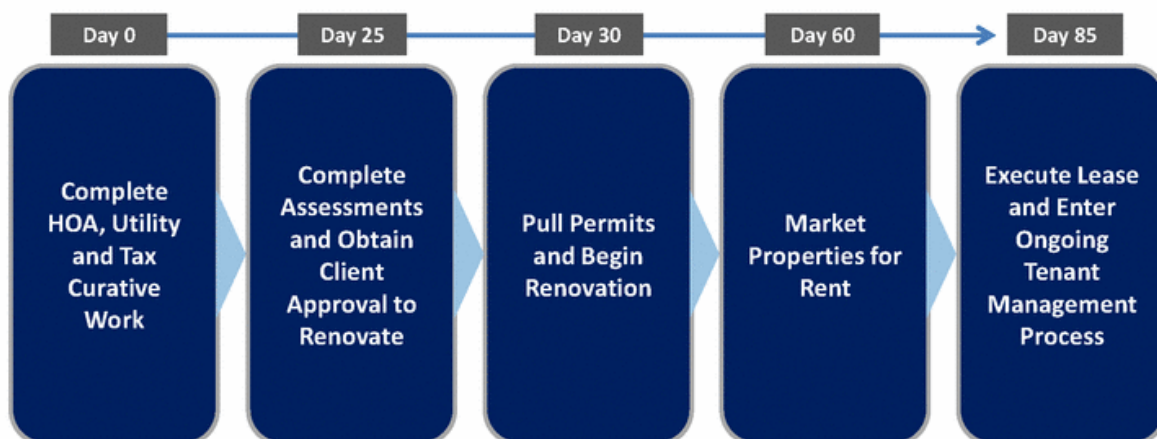
*Altisource offers end-to-end management services for*

Acquisition Assessment	Construction Management	Tenant Sourcing	Lease Management	Asset Management	Disposition
<ul style="list-style-type: none"> <li>• Cost effective initial assessment of target asset by independent vendor</li> <li>• Comprehensive evaluation of results by experienced internal team</li> <li>• Proprietary assessment and estimating application provides required renovation work for multiple specification levels</li> <li>• Additional due diligence performed to evaluate previously identified risks</li> <li>• Verification of vendors' Scope of Work</li> </ul>	<ul style="list-style-type: none"> <li>• Centrally managed vendor oversight through daily calls and evidentiary review</li> <li>• Proprietary 100+ point property assessment tool for consistent and accurate renovation estimates</li> <li>• Standardized design specifications based on price, location, reliability, longevity and aesthetics</li> <li>• Regular vendor inspections to assure quality standards</li> <li>• Contractor and material orders automatically generated</li> </ul>	<ul style="list-style-type: none"> <li>• Nationwide leverage with vendors and material suppliers ensures best possible pricing</li> <li>• Automated vendor scorecard and ranking processes to drive volume and service provider decisions</li> <li>• Robust process controls and transparency to reduce fraud and compliance risk</li> <li>• Redundant coverage to provide additional capacity and mitigate delivery risk</li> </ul>	<ul style="list-style-type: none"> <li>• Mobile system access for brokers, tenants and prospects</li> <li>• Online application and automated tenant qualification</li> <li>• Digital lease signature and document tracking</li> <li>• Centralized 24x7 online and phone support</li> <li>• Ongoing associate QA and training for consistent customer satisfaction</li> <li>• Daily reporting and escalation of underperforming assets</li> </ul>	<ul style="list-style-type: none"> <li>• Long term asset plan integrated with preventive maintenance and inspections for predictable maintenance and repair costs</li> <li>• Monitoring and scoring of vendor performance and repair cost on national basis to drive performance</li> <li>• "Voice of the customer" feedback loop to drive quality control and continuous improvement</li> </ul>	<ul style="list-style-type: none"> <li>• Disposition facilitated through Hubzu™, Altisource's innovative end-to-end real estate transaction portal and online auction platform</li> <li>• Entire sales experience conducted online – improves transaction processing timelines and drives more and higher offers</li> <li>• Blends mix of auction sales with traditional online sales (offer, counteroffer)</li> <li>• Leverages Altisource's marketing spend to drive greater relevant buyer traffic to achieve superior results</li> </ul>

## Process and Overview

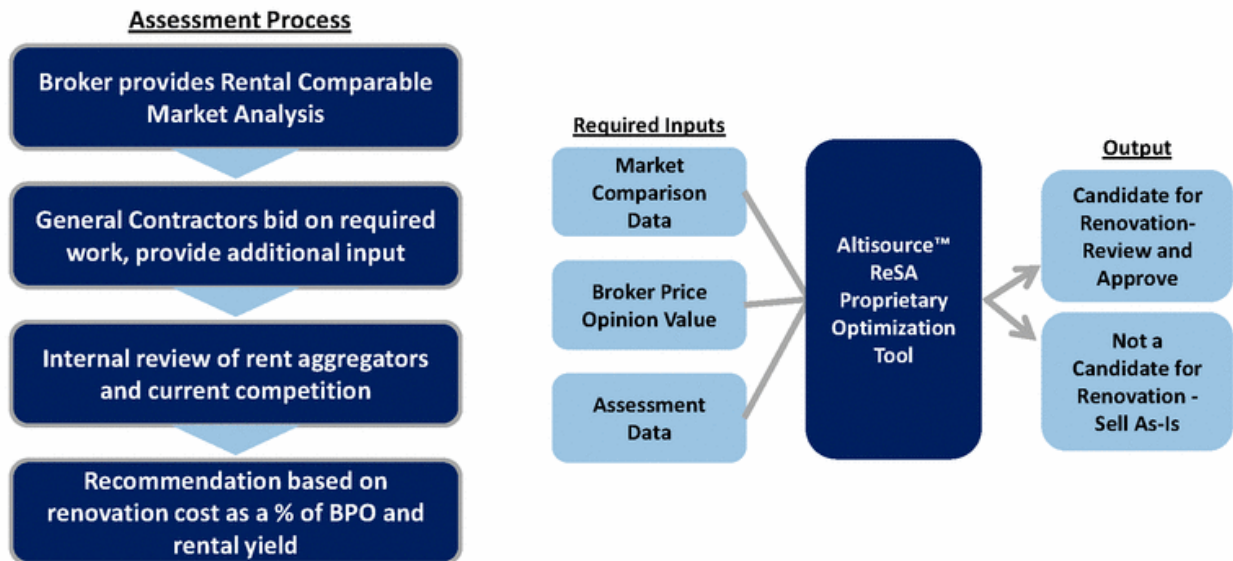
*We have designed a process that targets having a tenant in a renovated home within 85 days of our receipt of the REO in our portfolio*

Assessment, Renovation and Rental Process



## Altisource Assessment Overview

*Altisource utilizes proprietary assessment technology to evaluate current property conditions and deliver consistent recommendations*



## Renovation and Market Assessment

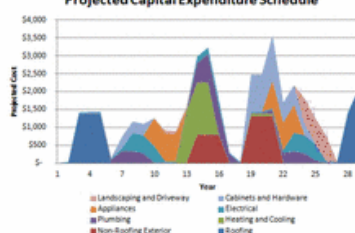
*Altisource generates a comprehensive, property level analysis to ensure that the recommended scope of work is aligned with our client's investment requirements*

	Comp #1	Comp #2	Comp #3	Comp #4	Comp #5
Address	37523 Birch Tree	3200 Jennifer Dr	37442 Daybreak St	10423 Kristen Park	37662 Harvey St
City	Orlando	Orlando	Orlando	Orlando	Orlando
State	FL	FL	FL	FL	FL
Zip Code	32832	32832	32832	32832	32832
Listed Price/Estimated Value	\$ 130,031	\$ 177,212	\$ 151,306	\$ 175,000	\$ 173,187
Approximate Specification Level	Premiere	Premiere	Premiere	Elite	Premiere
Beds	4	4	4	4	4
Baths	2	2	2	3	3
Square Footage	1500	1478	1806	1680	1698
Lot Size	8973	6185	6695	7492	5575
Year Built	1984	1983	1987	2005	1989
Kitchen Cabinets	Modular	Modular	Modular	Modular	Modular
Kitchen Countertops	Granite	Granite	Granite	Granite	Granite
Kitchen Flooring	Tile	Tile	Tile	Tile	Tile
Kitchen Appliances	Stainless	Stainless	Stainless	Stainless	Stainless
Kitchen Backsplash	4"	4"	4"	4"	4"
Living Area Flooring	Carpet	Carpet	Tile	Tile	Carpet
Master Bathroom Cabinet	Unitized	Unitized	Unitized	Unitized	Modular
Master Bathroom Countertop	Cultured	Laminate	Laminate	Laminate	Tile
Master Bathroom Tub/Shower Sur	Plastic	Plastic	Plastic	Plastic	Tile
Comp Quality					

10423 Kristen Park Dr, Orlando, FL 32832  
 Estimated Value: \$175,000  
 Rent Zestimate: \$1,698/mo  
 Approximate Specification Level: Elite



**Projected Capital Expenditure Schedule**



### ReSA Specification Levels:

Specification Level	Description	Details of Renovation
Designer	Minimum scope meeting FHA compliance level	<ul style="list-style-type: none"> <li>•Replace missing or broken white appliances</li> <li>•Repainted interior</li> <li>•Basic repairs</li> </ul>
Executive	Replacement of dated and worn components in key areas (kitchen, bathrooms)	<ul style="list-style-type: none"> <li>•Designer level</li> <li>•Updated flooring</li> <li>•Updated countertops</li> </ul>
Premiere	Replacement of dated and worn components in all areas	<ul style="list-style-type: none"> <li>•Executive level</li> <li>•Stainless steel appliances</li> <li>•Updated hardware</li> <li>•Upgraded finishes</li> </ul>
Elite	Upgraded bathroom and kitchen flooring, granite countertops	<ul style="list-style-type: none"> <li>•Premiere level</li> <li>•Updated hardware</li> <li>•Upgraded finishes</li> </ul>

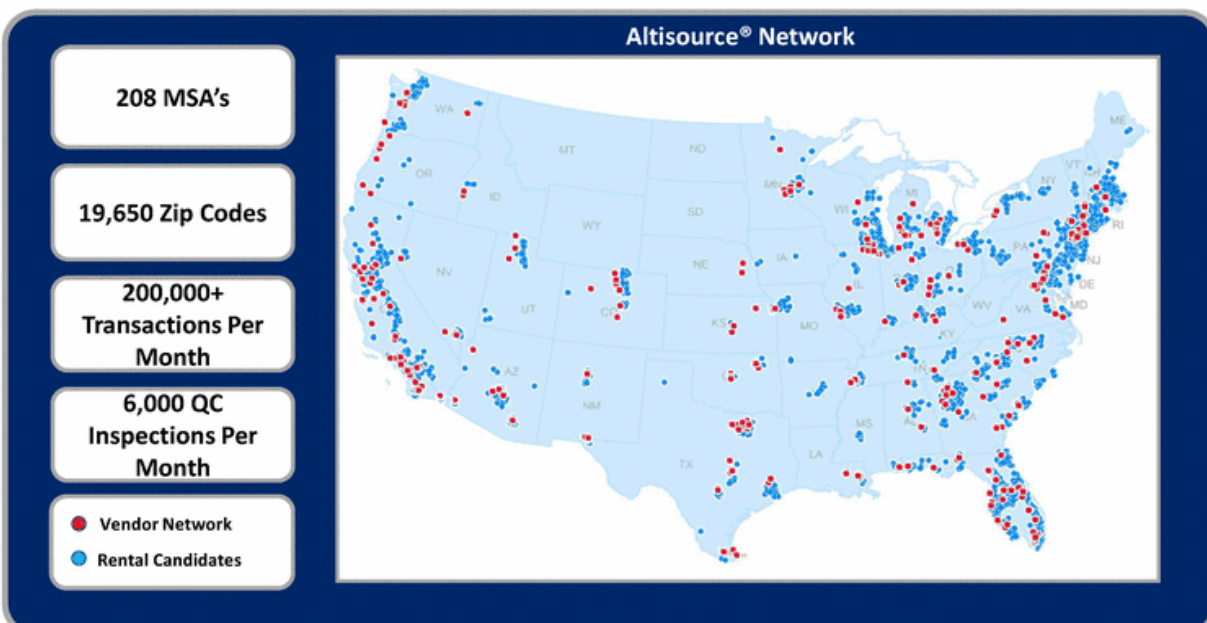
## Listing and Leasing - Syndication Methodology

**Rental listings automatically syndicate to over 30 websites to maximize traffic and drive additional leads**



## National Presence

**Nationwide capability enables rapid expansion into new markets with minimal start up time and decreased spend on infrastructure**



## Accelerating Growth in Rental Property Management

*Leveraging our relationships with Altisource Residential Corporation (“RESI”) and Ocwen Financial Corporation (“Ocwen”), we are well positioned to accelerate our growth*

- Of the over 6,000 loans boarded to date, approximately 3,500 loans have been designated as potential rental homes
- Enhancements to the Deed-in-Lieu program and roll-out of the Deed-for-Lease program accelerates the conversion timeline of potential rental homes
- As RESI raises additional equity and acquires more non-performing loans, the pool of potential rental homes grows

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# Innovations in Consumer Analytics

December 3, 2013

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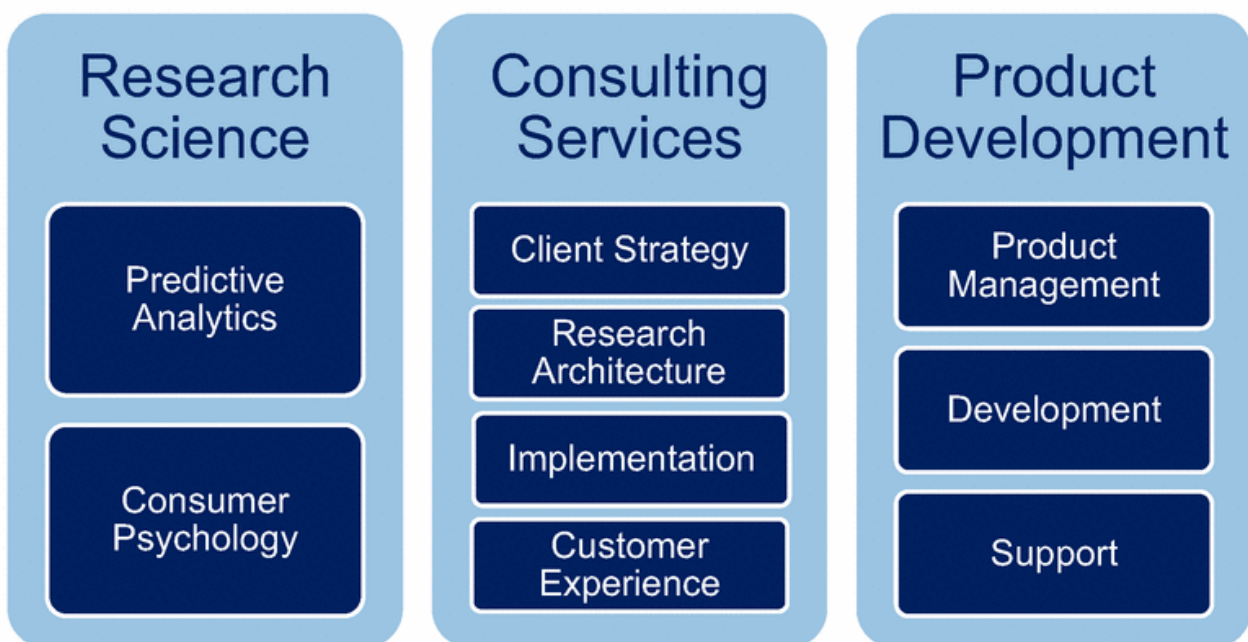
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## The Approach of Consumer Analytics

We employ a hybrid approach using facets of consumer research, analytics and technology.

1. We start by identifying pressing business problems then assess outcome variables that can be impacted.
2. Next, we develop interventions that use research in behavioral economics and social psychology to influence behaviors.
3. The interventions are delivered by our proprietary technology platforms which allow experimental test and control in large-scale applied operations settings.
4. Finally, the results of these interventions are packaged into solutions that can be customized to fit specific needs.

## Organization Overview



## Predictive Analytics Specializations

### Optimization & Simulation

- Apply linear and non-linear optimization theory to solve problems both analytically and computationally.
- Includes research and implementation of complex pattern search/genetic algorithms and dynamic programming using tools like MATLAB and R with minimal complexity.
- Models time-varying and random phenomena in the operating environment to run simulations and predict outcomes.

### Econometrics

- Apply statistics and time-series analysis to build and monitor operational models.
- Major areas include parametric models, experimental design and hypothesis testing on business strategies as well as conducting sensitivity and scenario analysis on models.
- Strong foundation in mathematical statistics including conceptual understanding of limited dependent variable techniques, working with heteroskedastic data and sampling methods. Recent challenges include jointly estimating default probability and loss given default and sampling in rare event environments. User of packages from SPSS, SAS and R.

### Computational Science

- The application of scientific computing to build and deploy models.
- Combines expertise in programming languages (object-oriented as well as procedure-driven) and applied mathematics to prototype applications and build interfaces.
- Explores and applies clustering and other data-mining methods to modeling problems.

## Consumer Psychology Specializations

### Persuasion & Influence

- Study of the techniques involved in moving someone to comply with requests.
- Use concept of behavioral norms to shift behaviors.
- Classic examples include Cialdini's social influence principles, elaboration likelihood model (ELM) and balance theory.

### Behavioral Economics

- Application of psychology to economic choice models.
- Major area of interest is in how consumers weigh decision outcomes based on choice architecture.
- The classic research framework is Kahneman & Tversky's Prospect Theory.
- Newer research includes application of intertemporal decision dimensions and the role of numerous decision-making heuristics.

### Consumer Behavior

- Examination of choices and motives in consumer contexts.
- A multidimensional area of scholarship united by goal rather than explicit training.
- Includes research in micro-level areas like automaticity and cognitive fluency as well as macro-level areas like segmentation and target marketing.



# Consulting Services Specializations

## Client Strategy

- Interface between clients, research teams, business intelligence and product development.
- Builds solutions for specific business problems by determining the right mix of research- and technology-based services.
- Coordinates disparate viewpoints to arrive at the solution architecture then facilitates initiatives that make up the framework.

## Research Architecture

- The application of scientific methodology and inferential statistics to human behavior.
- Quantifies results of inquiry.
- Generally broken into quantitative (factorial designs, champion-challenger, etc.) and qualitative (text analysis, focus groups, etc.) methods.

## Implementation

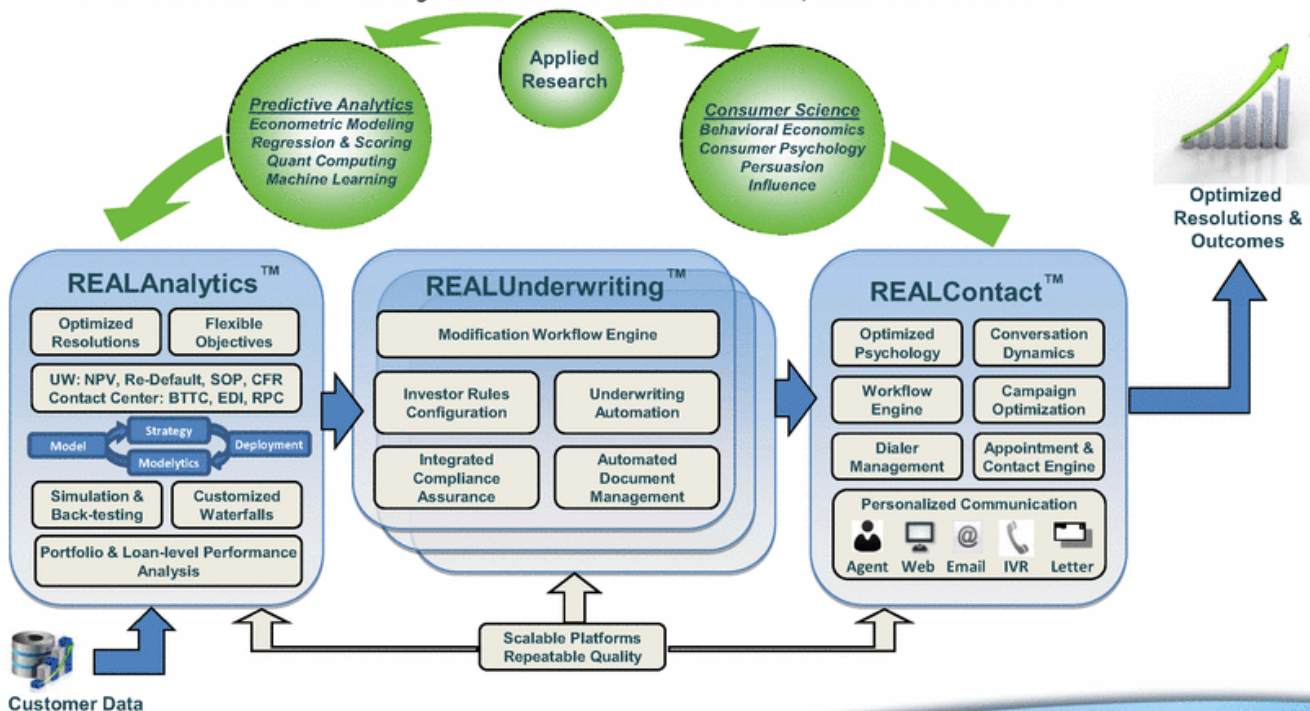
- Delivers specific solutions designed by Client Strategy team.
- Responsible for coding and maintaining scripting based on requirements from the business units and Consumer Psychology team.

## Customer Experience

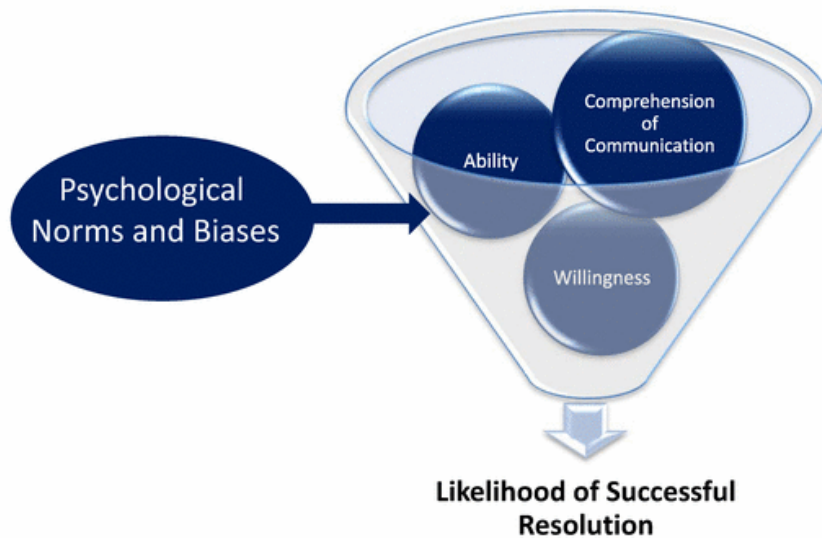
- Assesses impressions of contact strategy and experience from a consumer behavior standpoint.
- Develops analytics regarding macro- and micro-level consumer transactions.
- Determines "look and feel" of contact methods and materials.

# REALInteractions™ Product Suite

*REALAnalytics™ incorporates econometric models and scientific algorithms to predict optimal NPV outcomes, and then utilizes consumer science to guide consumers to choose the best, customized resolutions.*



## Influencing How Borrowers Choose Options



A large number of psychological factors influence communication in systematic, predictable ways. These global factors shape the borrower's comprehension, ability and willingness to resolve default.

Using this knowledge, we structure how we communicate the results of our loan resolution models into dialogue modules to achieve optimal clarity with the borrower.

## Response Patterns in Compliance

Optimal communication is designed to capitalize on how people learn to respond in compliance situations:

- Reliance on behavioral norms
- Over time, behaviors become automatic
- Research has identified over 300 norms that guide compliance behavior
- Successful compliance requests rely on changing aspects of these norms

## Example 1: Social Proof

### Concept

When we are unfamiliar with a situation or worried about what to do, we use the actions of others to determine how we should act.

### Attempts to Establish Empathy

Mr./Ms. Borrower, I understand your concerns. I talk to hundreds of people every week who are in similar situations to yours...

Mr./Ms. Borrower, I understand your concerns. This year alone our programs have helped over 77,000 people in similar situations to yours to resolve their delinquencies...

## Example 2: Availability

### Concept

Decisions are often influenced by how easily vivid examples come to mind.

### Back to the Last Example

Mr./Ms. Borrower, I understand your concerns. This year alone our programs have helped over 77,000 people in similar situations to yours to resolve their delinquencies...

Mr./Ms. Borrower, I understand your concerns. This year alone our programs have helped over 77,000 people in similar situations to yours to resolve their delinquencies. That's equal to over a quarter of the entire population of Pittsburgh, PA...

## Example 3: Temporal Factors

### Concept

When making a decision about a future event, different types of information are emphasized at different points in time relative to the event.

### Effective Letters

Letter 1. Initial Demand  
Letter 2. Specific Offer  
Letter 3. Final Demand

Letter 1. Initial Demand  
Letter 2. "Representative"  
Examples  
Letter 3. Scarcity Letter  
Letter 4. Specific Offer  
Letter 5. Final Demand

## Example 4: Appointment Model

### Concept

Appointment-based calls for loss mitigation discussions in order to increase effectiveness and customer experience.

### Rationale

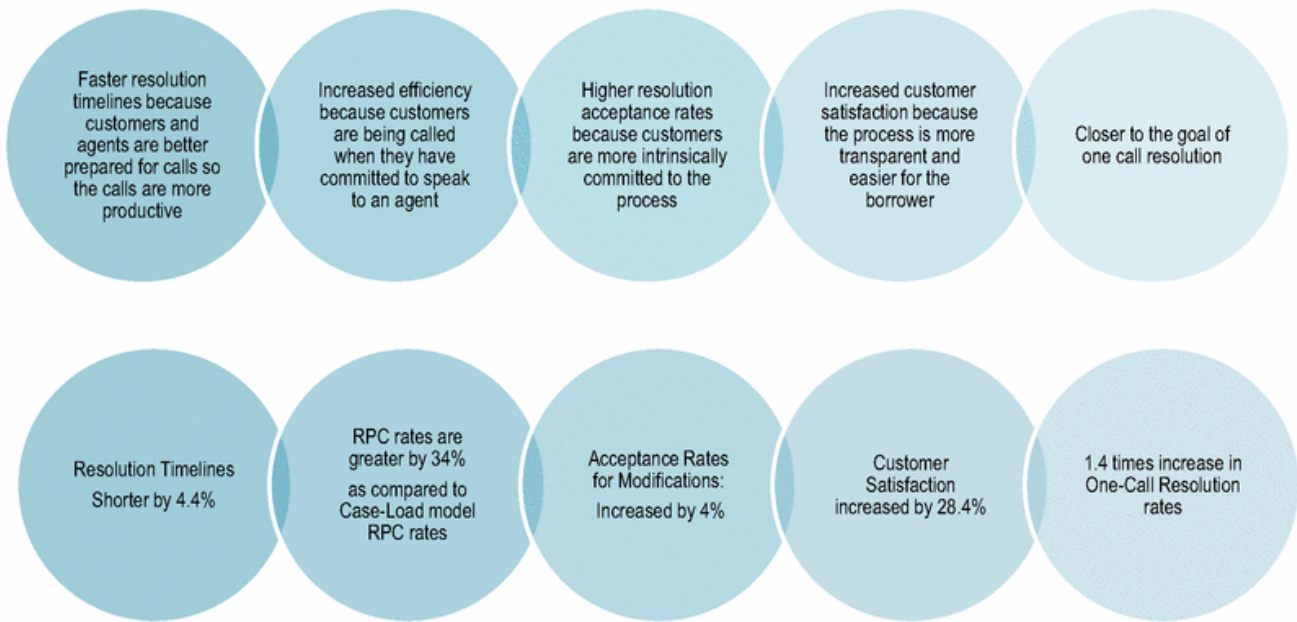
#### Typical Process

1. Borrower unsure of timelines and next steps
2. Borrower feels low amount of control
3. Borrower and Staff can be less prepared

#### Appointment Process

1. Resolution or issues communicated faster in fewer calls
2. Borrower gains *perceived control* by setting discussion based on own schedule
3. Everyone is optimally prepared

## Appointment Model Results



- Data ranged from 01-2010 to 01-2011 for Pre-ACB, and from 02-2012 to 10-2012 for Post-ACB.
- SAM data is not available for the pre-ACB period.

## Example: Emotional Optimization

Based on your loan information, you will qualify for a one-time, no stipulations, relocation bonus. This will be paid to you when you move out as long as you leave the property in broom-swept condition.

This relocation bonus can be used any way that you would like. A lot of the customers who opt-in to the bonus program use it for moving expenses or to rent a new home. However, it is up to you as to how you would like to use it.

Would you be interested in the relocation bonus?

## Example: Emotional Optimization

---

I can understand your reaction and I am not calling to make a difficult situation worse.

When the house goes through foreclosure, you are going to have to move and you will not be able to get this money then. If you let us sell the property faster, we save some money by not having to hold the property as long. We are willing to pass that savings to you through this relocation bonus.

Every day that you wait, we get closer to foreclosure, so we lose more each day. That means that I can offer you the highest amount possible today, and it will become less each day after. This is because of how our model calculates the daily savings. If you are going to have to move anyway, why not think about taking the bonus?

## Example: Emotional Optimization

---

I know that this can be upsetting, and I do not want to make it worse. I want to help you get a fresh start. By accepting this program, you get to have a chance to relieve the burden that your current situation is putting on you.

With this relocation bonus, you can find a new home and not have to be trapped in the foreclosure process. The relocation bonus does get a little smaller each day because it is based on you and Ocwen sharing the daily savings from being able to go to market sooner, and the longer we wait the less savings there are.

You can maximize the bonus you receive by opting-in sooner, but in the meantime, if I can answer any more questions about this process, please feel free to ask. I really do want to be your advocate here.

## Example: Emotional Optimization

I can understand your concerns, but please know that we will make this process as simple as possible, and it will help you avoid having to go through the full foreclosure process.

In addition to no longer being delinquent on your mortgage, by taking the deed-in-lieu, you will not have to deal with having a public eviction notice or other court-related aspects of the foreclosure process.

Also, you could use the relocation bonus however you wish, to pay for any expenses that you have during the move or otherwise. I should mention that the relocation bonus does get smaller each day because it is based on the daily savings generated by marketing the home earlier through our real estate brokerage partner. As foreclosure gets closer, there are less savings, so it tends to better to act sooner.

## Consumer Psychology Framework

- We have developed a new way of thinking about innovation in Consumer Psychology relative to the industry.
- We have moved from idiosyncratic, professional services-based or operations-driven models to a robust, repeatable, modular system for applying psychological principles.
- The intellectual property foundation for the system:

1

2

3

4

5

6

### RESEARCH KNOWLEDGEBASE

- Built on empirical research: academic and industry articles, patents & whitepapers
- Organized to facilitate most impactful use of principles
- Linked via a nodal system

### TECHNIQUES

- Atomic level of structure
- Developed and arranged according to Knowledgebase
- Programmed to guide user to best practices of implementation
- "Building blocks" of our method

### CLUSTERS

- Grouping of techniques by common properties
- Functional link between science and business-oriented modules
- Used to guide choice of most impactful techniques

### MODULES

- Designed to address specific aspects of a business problem
- Consist of multiple functionally-related clusters
- Provide problem-solving flexibility by ability to be infinitely arranged with other modules

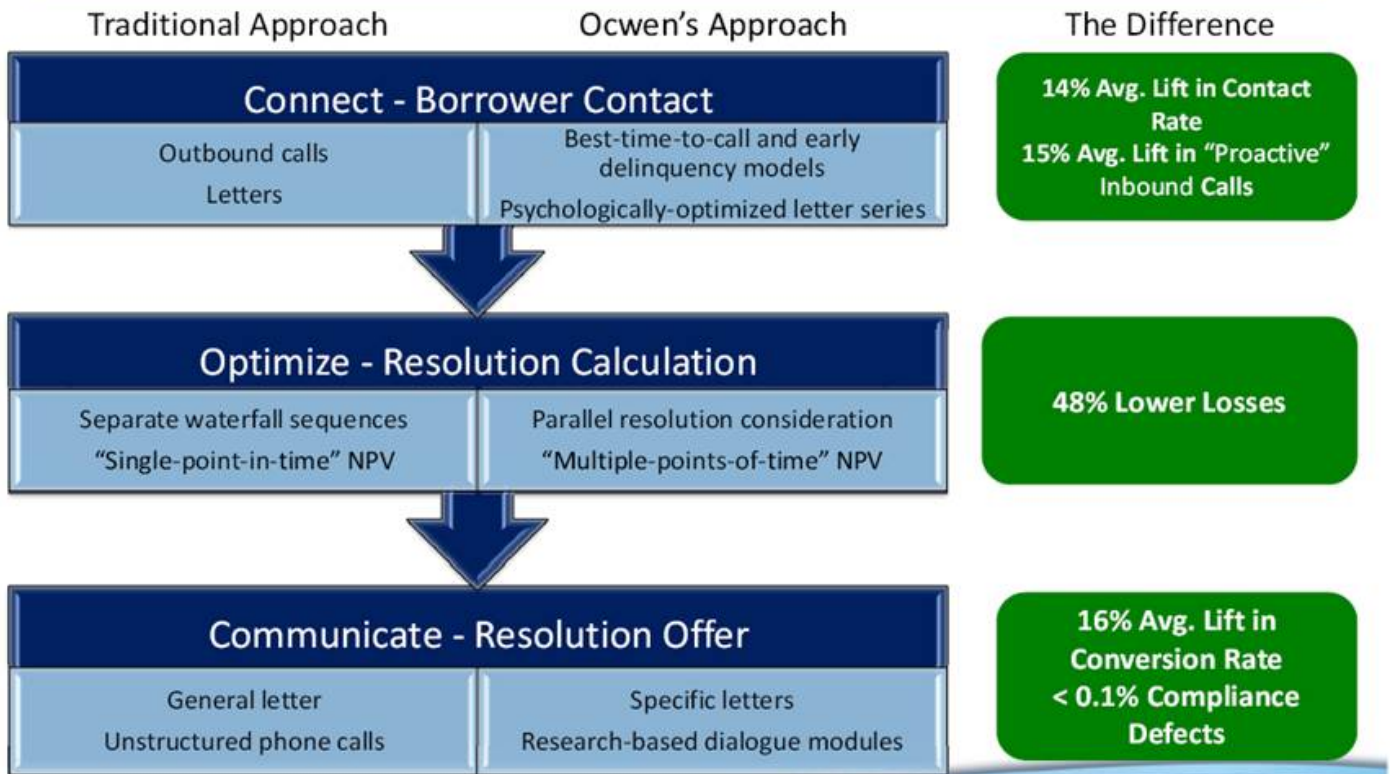
### BUSINESS PROBLEM INNOVATIONS

- Sets of modules integrated and adapted to solve specific business problems
- Testable (linked to concrete outcomes)
- Components of comprehensive, high-value solutions

### OPTIMIZED SOLUTIONS

- The collection of Innovations deployed within a client
- Each Innovation can be measured separately on specific measures
- Solutions can be aggregated to determine value provided to a client

# How Ocwen's Approach Compares to the Traditional Loss Mitigation Process



## Investor Relations Information

<b>About Altisource</b>	We are a premier marketplace and transaction solutions provider for the real estate, mortgage and consumer debt industries offering both distribution and content. We leverage proprietary business process, vendor and electronic payment management software and behavioral science based analytics to improve outcomes for marketplace participants.	<b>Exchange</b>	NASDAQ Global Select
	<b>Contact Information</b>	All Investor Relations inquiries should be sent to: <a href="mailto:shareholders@altisource.lu">shareholders@altisource.lu</a>	<b>Ticker</b>
<b>Headquarters</b>			Luxembourg
<b>Employees</b>			More than 7,600