# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

# For the quarterly period ended March 31, 2017

OR

0 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 1-34354

# ALTISOURCE PORTFOLIO SOLUTIONS S.A.

(Exact name of Registrant as specified in its Charter)

Luxembourg

(State or other jurisdiction of incorporation or organization)

98-0554932

(I.R.S. Employer Identification No.)

40, avenue Monterey L-2163 Luxembourg Grand Duchy of Luxembourg

(Address of principal executive offices) (Zip Code)

(352) 24 69 79 00

(Registrant's telephone number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes 🛛 No **o** 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes 🛛 No **o** 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company or an emerging growth company (as defined in Rule 12b-2 of the Exchange Act):

Large accelerated filer 🗹 Non-accelerated filer o (Do not check if a smaller reporting company) Accelerated filer o Smaller reporting company o Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided by Section 13(a) of the Exchange Act. o

As of April 21, 2017, there were 18,432,419 outstanding shares of the registrant's shares of beneficial interest (excluding 6,980,329 shares held as treasury stock).

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# PART I - FINANCIAL INFORMATION

## Item 1. Interim Condensed Consolidated Financial Statements (Unaudited)

## ALTISOURCE PORTFOLIO SOLUTIONS S.A. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except per share data)

		March 31, 2017	December 31, 2016		
ASSETS					
Current assets:					
Cash and cash equivalents	\$	117,098	\$	149,294	
Available for sale securities	Ψ	63,202	Ψ	45,754	
Accounts receivable, net		83,038		87,821	
Prepaid expenses and other current assets		47,357		42,608	
Total current assets		310,695		325,477	
		,			
Premises and equipment, net		96,023		103,473	
Goodwill		86,283		86,283	
Intangible assets, net		146,286		155,432	
Deferred tax assets, net		2,567		7,292	
Other assets		11,629		11,255	
Total assets	\$	653,483	\$	689,212	
LIABILITIES AND EQUITY					
Current liabilities:			+		
Accounts payable and accrued expenses	\$	75,052	\$	83,135	
Accrued litigation settlement				32,000	
Current portion of long-term debt		5,945		5,945	
Deferred revenue		9,626		8,797	
Other current liabilities		14,299		19,061	
Total current liabilities		104,922		148,938	
Long-term debt, less current portion		466,510		467,600	
Other non-current liabilities		9,686		10,480	
Commitments, contingencies and regulatory matters (Note 20)					
Equity:					
Common stock (\$1.00 par value; 25,413 shares authorized and issued and 18,413 outstanding as of March 31, 2017; 25,413 shares authorized and issued and 18,774 outstanding as of December 31, 2016)		25,413		25,413	
Additional paid-in capital		108,915		107,288	
Retained earnings		336,527		333,786	
Accumulated other comprehensive income (loss)		10,978		(1,745)	
Treasury stock, at cost (7,000 shares as of March 31, 2017 and 6,639 shares as of December 31, 2016)		(410,919)		(403,953)	
Altisource equity		70,914		60,789	
Non-controlling interests		1,451		1,405	
Total equity		72,365		62,194	
Total liabilities and equity	\$	653,483	\$	689,212	
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See accompanying notes to condensed consolidated financial statements.

## ALTISOURCE PORTFOLIO SOLUTIONS S.A. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (in thousands, except per share data)

	Three months ended March 31,				
	 2017		2016		
Revenue	\$ 240,483	\$	250,132		
Cost of revenue	 177,953		168,863		
Gross profit	62,530		81,269		
Selling, general and administrative expenses	 47,701		53,616		
Income from operations	14,829		27,653		
Other income (expense), net:					
Interest expense	(5,798)		(6,541)		
Other income (expense), net	715		(27)		
Total other income (expense), net	(5,083)		(6,568)		
Income before income taxes and non-controlling interests	9,746		21,085		
Income tax provision	 (2,586)		(2,193)		
Net income	7,160		18,892		
Net income attributable to non-controlling interests	 (615)		(398)		
Net income attributable to Altisource	\$ 6,545	\$	18,494		
Earnings per share:					
Basic	\$ 0.35	\$	0.98		
Diluted	\$ 0.34	\$	0.92		
Weighted average shares outstanding:					
Basic	 18,662		18,855		
Diluted	 19,304		20,040		
Comprehensive income:					
Net income	\$ 7,160	\$	18,892		
Other comprehensive income, net of tax:					
Unrealized gain on securities, net of income tax expense of \$4,725 and \$289	 12,723		699		
Comprehensive income, net of tax	19,883		19,591		
Comprehensive income attributable to non-controlling interests	 (615)		(398)		
Comprehensive income attributable to Altisource	\$ 19,268	\$	19,193		

See accompanying notes to condensed consolidated financial statements.

## ALTISOURCE PORTFOLIO SOLUTIONS S.A. CONDENSED CONSOLIDATED STATEMENTS OF EQUITY (in thousands)

				Alt	isou	rce Equity							
	Com	non s	stock	Additional id-in capital		Retained earnings	A	ccumulated other comprehensive income (loss)	Т	reasury stock, at cost	Non- controlling interests		Total
	Shares												 
Balance, December 31, 2015	25,413	\$	25,413	\$ 96,321	\$	369,270	\$	_	\$	(440,026)	\$	1,292	\$ 52,270
Comprehensive income:													
Net income	_		—			18,494				_		398	18,892
Other comprehensive income, net of tax	_		_	_		_		699		_		_	699
Distributions to non-controlling interest holders	_		_	_		_		_		_		(448)	(448)
Share-based compensation expense	_		_	1,877		_		_		_			1,877
Exercise of stock options	_		_	_		(2,312)				2,678			366
Repurchase of shares	_		—			_				(11,691)		—	(11,691)
Balance, March 31, 2016	25,413	\$	25,413	\$ 98,198	\$	385,452	\$	699	\$	(449,039)	\$	1,242	\$ 61,965
Balance, December 31, 2016	25,413	\$	25,413	\$ 107,288	\$	333,786	\$	(1,745)	\$	(403,953)	\$	1,405	\$ 62,194
Comprehensive income:													
Net income						6,545				—		615	7,160
Other comprehensive income, net of tax	_		_	_		_		12,723		_		_	12,723
Distributions to non-controlling interest holders				_								(569)	(569)
Share-based compensation expense	_		_	695		_		_		_		_	695
Cumulative effect of an accounting change (Note 1)	_		_	932		(932)		_		_			_
Exercise of stock options						(2,872)		—		3,624			752
Repurchase of shares	_		_	_		_				(10,590)		_	(10,590)
Balance, March 31, 2017	25,413	\$	25,413	\$ 108,915	\$	336,527	\$	10,978	\$	(410,919)	\$	1,451	\$ 72,365

See accompanying notes to condensed consolidated financial statements.

## ALTISOURCE PORTFOLIO SOLUTIONS S.A. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

	Three months ended March 31,				
	 2017		2016		
Cash flows from operating activities:					
Net income	\$ 7,160	\$	18,892		
Adjustments to reconcile net income to net cash (used in) provided by operating activities:					
Depreciation and amortization	10,008		9,208		
Amortization of intangible assets	9,146		12,211		
Change in the fair value of acquisition related contingent consideration	8		96		
Share-based compensation expense	695		1,877		
Bad debt expense	1,903		876		
Amortization of debt discount	105		116		
Amortization of debt issuance costs	291		322		
Loss (gain) on disposal of fixed assets	1,480		(10)		
Changes in operating assets and liabilities:					
Accounts receivable	2,880		6,502		
Prepaid expenses and other current assets	(4,749)		(4,970)		
Other assets	(374)		(109)		
Accounts payable and accrued expenses	(10,177)		(12,133)		
Other current and non-current liabilities	(36,735)		(3,844)		
Net cash (used in) provided by operating activities	(18,359)		29,034		
Cash flows from investing activities:					
Additions to premises and equipment	(1,944)		(5,984)		
Purchase of available for sale securities	_		(29,429)		
Other investing activities	_		16		
Net cash used in investing activities	 (1,944)		(35,397)		
Cash flows from financing activities:					
-	(1, 406)		(1,406)		
Repayment of long-term debt	(1,486) 752		(1,486) 366		
Proceeds from stock option exercises Purchase of treasury stock	(10,590)		(11,691)		
Distributions to non-controlling interests					
	 (569)		(448)		
Net cash used in financing activities	 (11,893)		(13,259)		
Net decrease in cash and cash equivalents	(32,196)		(19,622)		
Cash and cash equivalents at the beginning of the period	 149,294		179,327		
Cash and cash equivalents at the end of the period	\$ 117,098	\$	159,705		
· ·	 				
Supplemental cash flow information:					
Interest paid	\$ 5,456	\$	6,104		
Income taxes paid, net	6,515		3,830		
Non-cash investing and financing activities:					
Increase in payables for purchases of premises and equipment	\$ 2,094	\$	1,030		

See accompanying notes to condensed consolidated financial statements.

## NOTE 1 — ORGANIZATION AND BASIS OF PRESENTATION

#### **Description of Business**

Altisource Portfolio Solutions S.A., together with its subsidiaries (which may be referred to as "Altisource," the "Company," "we," "us" or "our"), is an integrated service provider and marketplace for the real estate and mortgage industries. Combining operational excellence with a suite of innovative services and technologies, Altisource helps solve the demands of the ever-changing market.

Altisource Portfolio Solutions S.A. was formed under the laws of Luxembourg and is publicly traded on the NASDAQ Global Select Market under the symbol "ASPS."

#### **Basis of Accounting and Presentation**

The unaudited interim condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Securities and Exchange Commission ("SEC") Regulation S-X. Accordingly, these financial statements do not include all of the information and footnotes required by GAAP for complete consolidated financial statements. In the opinion of management, the interim data includes all normal recurring adjustments considered necessary to fairly state the results for the interim periods presented. The preparation of interim condensed consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of our interim condensed consolidated financial statements of revenues and expenses during the reporting period. Actual results could differ from those estimates. Intercompany transactions and accounts have been eliminated in consolidation.

Effective January 1, 2017, our reportable segments changed as a result of changes in our internal organization, which changed the way our chief operating decision maker manages our businesses, allocates resources and evaluates performance. We now report our operations through two new reportable segments: Mortgage Market and Real Estate Market. In addition, we report Other Businesses, Corporate and Eliminations separately. Prior to the January 1, 2017 change in reportable segments, our reportable segments were Mortgage Services, Financial Services and Technology Services. Prior year comparable period segment disclosures have been restated to conform to the current year presentation. See Note 21 for a description of our business segments.

Altisource consolidates two cooperative entities which are managed by The Mortgage Partnership of America, L.L.C. ("MPA"), a wholly-owned subsidiary of Altisource: Best Partners Mortgage Cooperative, Inc., a mortgage cooperative doing business as Lenders One<sup>®</sup> ("Lenders One") and Best Partners Mortgage Brokers Cooperative, Inc., a mortgage cooperative doing business as Wholesale One<sup>®</sup> ("Wholesale One"). MPA provides services to Lenders One under a management agreement that ends on December 31, 2025 (with renewals for three successive five-year periods at MPA's option) and to Wholesale One under a management agreement that ends on July 8, 2039 (with automatic renewals for three successive five-year periods).

The management agreements between MPA and Lenders One and between MPA and Wholesale One, pursuant to which MPA is the management company, represent variable interests in variable interest entities. MPA is the primary beneficiary of Lenders One and Wholesale One as it has the power to direct the activities that most significantly impact each of these cooperatives' economic performance and the right to receive benefits from each of these cooperatives. As a result, Lenders One and Wholesale One are presented in the accompanying condensed consolidated financial statements on a consolidated basis and the interests of the members are reflected as non-controlling interests. As of March 31, 2017, Lenders One had total assets of \$3.8 million and total liabilities of \$0.9 million. As of December 31, 2016, Lenders One had total assets of \$3.8 million and total liabilities of \$1.5 million. As of March 31, 2017 and December 31, 2016, Wholesale One had less than \$0.1 million in total assets and less than \$0.1 million in total assets and less than \$0.1 million in total liabilities.

These interim condensed consolidated financial statements should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2016, as filed with the SEC on February 16, 2017.

#### **Fair Value Measurements**

Fair value is defined as an exit price, representing the amount that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The three-tier hierarchy for inputs used in measuring fair value, which prioritizes the inputs used in the methodologies of measuring fair value for assets and liabilities, is as follows:

- Level 1 Quoted prices in active markets for identical assets and liabilities
- Level 2 Observable inputs other than quoted prices included in Level 1
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of assets or liabilities.

Financial assets and financial liabilities are classified based on the lowest level of input that is significant to the fair value measurements. Our assessment of the significance of a particular input to the fair value measurements requires judgment and may affect the valuation of the assets and liabilities being measured and their placement within the fair value hierarchy.

#### **Recently Adopted Accounting Pronouncement**

The Financial Accounting Standards Board ("FASB") Accounting Standards Update ("ASU") No. 2016-09, *Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting*, became effective on January 1, 2017. This standard simplifies several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities and classification on the statement of cash flows. The standard requires companies to recognize all award-related excess tax benefits and tax deficiencies in the income statement, classify any excess tax benefits as an operating activity in the statement of cash flows, limit tax withholding up to the maximum statutory tax rates in order to continue to apply equity accounting rules and classify cash paid by employers when directly withholding shares for tax withholding purposes as an investing activity in the statement of cash flows. The standard also provides companies with the option of estimating forfeitures or recognizing forfeitures as they occur. In connection with the adoption of this standard, the Company made an accounting policy election to account for forfeitures in compensation expense as they occur, rather than continuing to apply the Company's previous policy of estimating forfeitures. This policy election resulted in a cumulative effect adjustment of \$0.9 million to retained earnings and additional paid-in capital as of January 1, 2017 using the modified retrospective transition method. There were no other significant impacts of the adoption of this standard on the Company's results of operations and financial position.

#### **Future Adoption of New Accounting Pronouncements**

In May 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*. This standard establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and supersedes most current revenue recognition guidance. The core principle of this new standard is an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This standard will be effective for annual periods beginning after December 15, 2017, including interim periods within that reporting period. Early adoption is permitted, although not prior to annual periods beginning after December 15, 2016. The Company is currently evaluating the impact of this guidance on its results of operations and financial position. Based on the Company's preliminary analysis of over 95% of its revenue from customers for the three months ended March 31, 2017, the Company estimated that less than 5% of consolidated revenue, primarily related to software development professional services, would likely be deferred and recognized over future periods under the new standard. The Company will continue to analyze the impact of this guidance and refine the estimated impact on its results of operations and financial position.

In January 2016, the FASB issued ASU No. 2016-01, *Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities.* This standard will require equity investments (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income. The standard also simplifies the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment. When a qualitative assessment indicates that impairment exists, an entity is required to measure the investment at fair value. It also amends certain financial statement presentation and disclosure requirements associated with the fair value of financial instruments. This standard will be effective for annual periods beginning after December 31, 2017, including interim periods within that reporting period. Early adoption is not permitted. Based on the Company's preliminary analysis of this guidance, upon adoption of ASU No. 2016-01 the Company will reflect changes in the fair value of its available for sale securities in income. These changes in fair value are currently reflected in other comprehensive income. The Company will continue to analyze the impact of this guidance and refine the estimated impact on its results of operations and financial position.

In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)*. This standard introduces a new lessee model that brings substantially all leases on the balance sheet. The standard will require companies to recognize lease assets and lease liabilities on their balance sheets and disclose key information about leasing arrangements in their financial statements. This standard will be effective for annual periods beginning after December 15, 2018, including interim periods within that reporting period. Early application of this standard is permitted. The Company is currently evaluating the impact of this guidance on its results of operations and financial position. Based on the Company's preliminary analysis of its lease arrangements as of March 31, 2017 where the Company is a lessee, the impact of adopting the new standard is primarily related to office leases, which would be recorded as right-of-use assets and lease liabilities on the Company's balance sheet under the new standard. The Company will continue to analyze the impact of this guidance and refine the estimated impact on its results of operations and financial position.

In March 2016, the FASB issued ASU No. 2016-08, *Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net).* This standard clarifies guidance on principal versus agent considerations in connection with revenue recognition. When another party is involved in providing goods or services to a customer, an entity is required to determine whether the nature of its promise is to provide the specified good or service itself (that is, the entity is a principal) or to arrange for that good or service to be provided by the other party (that is, the entity is an agent). An entity is a principal if it controls the specified good or service before that good or service is transferred to a customer. The guidance includes indicators to assist an entity in determining whether it controls a specified good or service before it is transferred to the customer. This standard will be effective for annual periods beginning after December 15, 2017, including interim periods within that reporting period. Early adoption is permitted, although not prior to annual periods beginning after December 15, 2016. The Company is currently evaluating the impact this guidance may have on its results of operations and financial position in connection with its adoption of ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*, as described above.

In April 2016, the FASB issued ASU No. 2016-10, *Revenue from Contracts with Customers (Topic 606): Identifying Performance Obligations and Licensing*. This standard provides guidance on identifying performance obligations in a contract with a customer and clarifying several licensing considerations, including whether an entity's promise to grant a license provides a customer with either a right to use the entity's intellectual property (which is satisfied at a point in time) or a right to access the entity's intellectual property (which is satisfied over time) and guidance on sales-based and usage-based royalties. This standard will be effective for annual periods beginning after December 15, 2017, including interim periods within that reporting period. Early adoption is permitted, although not prior to annual periods beginning after December 15, 2016. The Company is currently evaluating the impact this guidance may have on its results of operations and financial position in connection with its adoption of ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606),* as described above.

In May 2016, the FASB issued ASU No. 2016-12, *Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients*. This standard addresses collectability, sales taxes and other similar taxes collected from customers, non-cash consideration, contract modifications at transition and completed contracts at transition. This standard will be effective for annual periods beginning after December 15, 2017, including interim periods within that reporting period. Early adoption is permitted, although not prior to annual periods beginning after December 15, 2016. The Company is currently evaluating the impact this guidance may have on its results of operations and financial position in connection with its adoption of ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*, as described above.

In August 2016, the FASB issued ASU No. 2016-15, *Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments.* This standard addresses eight specific cash flow issues with the objective of reducing the existing diversity in practice. This standard will be effective for annual periods beginning after December 15, 2017, including interim periods within that reporting period. Early adoption of this standard is permitted. The Company currently does not expect the adoption of this guidance to have a material effect on its statement of cash flows.

In October 2016, the FASB issued ASU No. 2016-16, *Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory.* This standard will require that companies recognize the income tax consequences of an intra-entity transfer of an asset (other than inventory) when the transfer occurs. Current guidance prohibits companies from recognizing current and deferred income taxes for an intra-entity asset transfer until the asset has been sold to an outside party. This standard will be effective for annual periods beginning after December 15, 2017, including interim periods within that reporting period. Early adoption of this standard is permitted. The Company currently does not expect the adoption of this guidance to have a material effect on its results of operations and financial position.

In November 2016, the FASB issued ASU No. 2016-18, *Statement of Cash Flows (Topic 230): Restricted Cash.* This standard will require that companies include restricted cash and restricted cash equivalents in their cash and cash equivalent balances in the statement of cash flows. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. This standard will be effective for annual periods beginning after December 15, 2017, including interim

periods within that reporting period. Early adoption of this standard is permitted. The Company currently does not expect the adoption of this guidance to have a material effect on its statement of cash flows. As of both March 31, 2017 and December 31, 2016, restricted cash was \$4.1 million.

In December 2016, the FASB issued ASU No. 2016-20, *Technical Corrections and Improvements to Topic 606, Revenue from Contracts with Customers*. The FASB issued 13 technical corrections and improvements to ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*, including providing optional exemptions from the disclosure requirement for remaining performance obligations for specific situations in which an entity need not estimate variable consideration to recognize revenue. The amendments in this standard also expand the information that is required to be disclosed when an entity applies one of the optional exemptions. This standard will be effective for annual periods beginning after December 15, 2017, including interim periods within that reporting period. Early adoption is permitted, although not prior to annual periods beginning after December 15, 2016. The Company is currently evaluating the impact this guidance may have on its results of operations and financial position in connection with its adoption of ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*, as described above.

In January 2017, the FASB issued ASU No. 2017-01, *Business Combinations (Topic 805): Clarifying the Definition of a Business*. This standard clarifies the definition of a business and provides a screen to determine if a set of inputs, processes and outputs is a business. The screen requires that when substantially all of the fair value of gross assets acquired (or disposed of) is concentrated in a single identifiable asset or a group of similar identifiable assets, the assets acquired would not be a business. Under the new guidance, in order to be considered a business, an acquisition must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output. In addition, the standard narrows the definition of the term "output" so that it is consistent with how it is described in ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*. This standard will be effective for annual periods beginning after December 15, 2017, including interim periods within that reporting period. The Company is currently evaluating the impact this guidance may have on its consolidated financial statements.

In January 2017, the FASB issued ASU No. 2017-04, *Intangibles-Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment*. This standard will simplify the subsequent measurement of goodwill by eliminating Step 2 from the goodwill impairment test. Current guidance requires that companies compute the implied fair value of goodwill under Step 2 by performing procedures to determine the fair value at the impairment testing date of its assets and liabilities (including unrecognized assets and liabilities) following the procedure that would be required in determining the fair value of assets acquired and liabilities assumed in a business combination. This standard will require companies to perform annual or interim goodwill impairment tests by comparing the fair value of a reporting unit with its carrying amount. An entity should recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value; however, the loss recognized should not exceed the total amount of goodwill allocated to that reporting unit. This standard will be effective for annual periods beginning after December 15, 2019, including interim periods within that reporting period, and will be applied prospectively. Early adoption of this standard is permitted. The Company is currently evaluating the impact this guidance may have on its consolidated financial statements.

In February 2017, the FASB issued ASU No. 2017-05, *Other Income-Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20): Clarifying the Scope of Asset Derecognition Guidance and Accounting for Partial Sales of Nonfinancial Assets.* This standard was issued to clarify the scope of Subtopic 610-20, *Other Income-Gains and Losses from the Derecognition of Nonfinancial Assets,* and to add guidance for partial sales of nonfinancial assets. Subtopic 610-20 provides guidance for recognizing gains and losses from the transfer of nonfinancial assets in contracts with noncustomers. This standard will be effective for annual periods beginning after December 15, 2017, including interim periods within that reporting period. Early adoption is permitted, although not prior to annual periods beginning after December 15, 2016. The Company currently does not expect the adoption of this guidance to have a material effect on its results of operations and financial position.

## NOTE 2 — CUSTOMER CONCENTRATION

Ocwen Financial Corporation ("Ocwen") is our largest customer. Ocwen purchases certain mortgage services and technology services from us under the terms of master services agreements and amendments thereto (collectively, the "Ocwen Service Agreements") with terms extending through August 2025. Certain of the Ocwen Service Agreements, among other things, contain a "most favored nation" provision and also grant the parties the right to renegotiate pricing. Certain of the Ocwen Service Agreements also prohibit Ocwen from establishing fee-based businesses that would directly or indirectly compete with Altisource's services with respect to the Homeward Residential, Inc. and Residential Capital, LLC servicing portfolios acquired by Ocwen in December 2012 and February 2013, respectively. In addition, Ocwen purchases certain origination services from Altisource under an agreement that continues until January 23, 2019, but which is subject to a 90 day termination right by Ocwen.

Revenue from Ocwen primarily consists of revenue earned directly from Ocwen and revenue earned from the loans serviced by Ocwen when Ocwen designates us as the service provider. Revenue from Ocwen as a percentage of segment and consolidated revenue was as follows for the three months ended March 31:

	2017	2016
Mortgage Market	68%	66%
Real Estate Market	1%	1%
Other Businesses, Corporate and Eliminations	14%	25%
Consolidated revenue	59%	56%

For the three months ended March 31, 2017 and 2016, we generated revenue from Ocwen of \$141.4 million and \$140.1 million, respectively. Services provided to Ocwen during such periods and reported in the Mortgage Market segment included real estate asset management and sales, residential property valuation, trustee management services, property preservation and inspection services, insurance services, mortgage charge-off collections, software applications and information technology ("IT") infrastructure management. Services provided to Ocwen and reported in the Real Estate Market segment included rental property management. Services provided to Ocwen and reported as Other Businesses, Corporate and Eliminations included IT infrastructure management. As of March 31, 2017, accounts receivable from Ocwen totaled \$24.7 million, \$16.1 million of which was billed and \$8.6 million of which was unbilled. As of December 31, 2016, accounts receivable from Ocwen totaled \$26.2 million, \$15.8 million of which was billed and \$10.4 million of which was unbilled.

We earn additional revenue related to the portfolios serviced by Ocwen when a party other than Ocwen selects Altisource as the service provider. For the three months ended March 31, 2017 and 2016, we recognized revenue of \$41.7 million and \$46.6 million, respectively, related to the portfolios serviced by Ocwen when a party other than Ocwen selected Altisource as the service provider. These amounts are not included in deriving revenue from Ocwen as a percentage of revenue in the table above.

## NOTE 3 — ACQUISITION

#### **Granite Acquisition**

On July 29, 2016, we acquired certain assets and assumed certain liabilities of Granite Loan Management of Delaware, LLC ("Granite") for \$9.5 million in cash. Granite provides residential and commercial loan disbursement processing, risk mitigation and construction inspection services to lenders. The Granite acquisition is not material in relation to the Company's results of operations or financial position.

The final allocation of the purchase price is as follows:

#### (in thousands) \$ 1.024 Accounts receivable, net Prepaid expenses 22 Other assets 25 Premises and equipment, net 299 Non-compete agreements 100 100 Trademarks and trade names Customer relationships 3,400 Goodwill 4.827 9.797 Accounts payable and accrued expenses (57)Other current liabilities (192) Purchase price \$ 9,548

#### NOTE 4 — AVAILABLE FOR SALE SECURITIES

During the three months ended March 31, 2016, we purchased 2.5 million shares of Altisource Residential Corporation ("Residential") common stock for \$29.4 million. Between April 1, 2016 and December 31, 2016, we purchased 1.6 million shares of Residential common stock for \$18.8 million. These investments are classified as available for sale and reflected in the condensed consolidated balance sheets at fair value at the respective balance sheet dates (\$63.2 million as of March 31, 2017 and \$45.8 million

as of December 31, 2016). Unrealized gains and losses on available for sale securities are reflected in other comprehensive income, unless there is an impairment that is other than temporary. In the event that a decline in market value is other than temporary, we would record a charge to earnings and a new cost basis in the investment would be established. During the three months ended March 31, 2017, we earned dividends of \$0.6 million related to this investment (no comparative amount in 2016).

## NOTE 5 — ACCOUNTS RECEIVABLE, NET

Accounts receivable, net consists of the following:

(in thousands)	March 31, 2017		December 31, 2016
Billed	\$ 53,990	\$	58,392
Unbilled	40,077		39,853
	94,067		98,245
Less: allowance for doubtful accounts	(11,029	)	(10,424)
Total	\$ 83,038	\$	87,821

Unbilled receivables consist primarily of certain real estate asset management and sales services for which we collect upon closing of the sale, and default management services, for which we generally recognize revenues over the service delivery period but bill following completion of the service. We also include amounts in unbilled receivables that are earned during a month and billed in the following month.

## NOTE 6 — PREPAID EXPENSES AND OTHER CURRENT ASSETS

Prepaid expenses and other current assets consist of the following:

(in thousands)	March 31, 2017		December 31, 2016
Maintenance agreements, current portion	\$ 7.3	92 \$	6,590
Short-term investments in real estate	پ <sup>و</sup> ب		13,025
Income taxes receivable	9,7		5,186
Prepaid expenses	7,7	96	6,919
Litigation settlement insurance recovery			4,000
Other current assets	7,4	70	6,888
Total	\$ 47,3	57 \$	42,608

## NOTE 7 — PREMISES AND EQUIPMENT, NET

Premises and equipment, net consists of the following:

(in thousands)		March 31, 2017		December 31, 2016
Computer hardware and software	s	171,684	\$	164,877
Office equipment and other	Ť	15,113	Ŷ	20,188
Furniture and fixtures		14,236		13,997
Leasehold improvements		33,727		33,808
		234,760		232,870
Less: accumulated depreciation and amortization		(138,737)		(129,397)
Total	\$	96,023	\$	103,473

Depreciation and amortization expense amounted to \$10.0 million and \$9.2 million for the three months ended March 31, 2017 and 2016, respectively, and is included in cost of revenue for operating assets and in selling, general and administrative expenses for non-operating assets in the accompanying condensed consolidated statements of operations and comprehensive income.

## NOTE 8 — GOODWILL AND INTANGIBLE ASSETS, NET

# Goodwill

The following is a summary of goodwill by segment:

(in thousands)	Mort	tgage Market	Real	Estate Market	Co	er Businesses, rporate and liminations	 Total
Balance as of March 31, 2017 and December 31, 2016	\$	73,259	\$	10,056	\$	2,968	\$ 86,283

## Intangible assets, net

Intangible assets, net consist of the following:

	Weighted average	 Gross carry	s carrying amount Accumulated amortization I, December 31, March 31, December 31, 2016 2017 2016			Net boo	ok value				
(in thousands)	estimated useful life <i>(in years)</i>	 March 31, 2017			D		March 31, 2017		De	cember 31, 2016	
Definite lived intangible assets:											
Trademarks and trade names	13	\$ 15,354	\$	15,354	\$ (8,026)	\$	(7,724)	\$	7,328	\$	7,630
Customer related intangible	10	277 020		277 020	(105.004)		(150,000)		110 704		120.040
assets Operating agreement	10 20	277,828 35.000		277,828 35,000	(165,094) (12,542)		(156,980) (12,104)		112,734 22,458		120,848 22,896
Non-compete agreements	4	1,560		1,560	(12,542)		(12,104)		22,430 956		1,053
Intellectual property	10	300		300	(92)		(85)		208		215
Other intangible assets	5	 3,745		3,745	 (1,143)		(955)		2,602		2,790
Total		\$ 333,787	\$	333,787	\$ (187,501)	\$	(178,355)	\$	146,286	\$	155,432

Amortization expense for definite lived intangible assets was \$9.1 million and \$12.2 million for the three months ended March 31, 2017 and 2016, respectively. Expected annual definite lived intangible asset amortization for 2017 through 2021 is \$35.4 million, \$26.7 million, \$21.2 million, \$17.3 million and \$12.6 million, respectively.

## NOTE 9 — OTHER ASSETS

Other assets consist of the following:

(in thousands)	March 31, 2017		December 31, 2016
Committee Jong office	¢ –	7CO (†	F F00
Security deposits	\$5,	769 \$	,
Maintenance agreements, non-current portion		766	853
Restricted cash	4,	127	4,127
Other		967	767
Total	\$ 11,	529 \$	11,255

## NOTE 10 - ACCOUNTS PAYABLE, ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES

Accounts payable and accrued expenses consist of the following:

(in thousands)		March 31, 2017				
Accounts payable	\$	12,496	\$	8,787		
Accrued expenses - general		31,730		26,426		
Accrued salaries and benefits		30,650		47,614		
Income taxes payable		176		308		
Total	\$	75,052	\$	83,135		
Other current liabilities consist of the following:						
(in thousands)		March 31, 2017				December 31, 2016
Unfunded cash account balances	\$	5,263	\$	7,137		
Other		9,036		11,924		

Total

#### NOTE 11 — LONG-TERM DEBT

Long-term debt consists of the following:

(in thousands)	March 31, 2017		December 31, 2016
Senior secured term loan	\$ 478,167	\$	479,653
Less: debt issuance costs, net	(4,195)		(4,486)
Less: unamortized discount, net	(1,517)		(1,622)
Net long-term debt	472,455	-	473,545
Less: current portion	(5,945)		(5,945)
		-	
Long-term debt, less current portion	\$ 466,510	\$	467,600

\$

14,299

\$

19,061

On November 27, 2012, Altisource Solutions S.à r.l., a wholly-owned subsidiary of Altisource Portfolio Solutions S.A., entered into a senior secured term loan agreement with Bank of America, N.A., as administrative agent, and certain lenders. Altisource Portfolio Solutions S.A. and certain wholly-owned subsidiaries are guarantors of the term loan (collectively, the "Guarantors"). We subsequently amended the senior secured term loan agreement to increase the principal amount of the senior secured term loan and, among other changes, re-establish the \$200.0 million incremental term loan facility accordion, lower the interest rate, extend the maturity date by approximately one year and increase the maximum amount of Restricted Junior Payments (as defined in the senior secured term loan agreement; other capitalized terms, unless defined herein, are defined in the senior secured term loan agreement).

After giving effect to the third amendment entered into on August 1, 2014, the term loan must be repaid in equal consecutive quarterly principal installments of \$1.5 million, with the balance due at maturity. All amounts outstanding under the senior secured term loan agreement will become due on the earlier of (i) December 9, 2020 and (ii) the date on which the loans are declared to be due and owing by the administrative agent at the request (or with the consent) of the Required Lenders or as otherwise provided in the senior secured term loan agreement upon the occurrence of any event of default under the senior secured term loan agreement.

In addition to the scheduled principal payments, subject to certain exceptions, the term loan is subject to mandatory prepayment upon issuances of debt, casualty and condemnation events and sales of assets, as well as from a percentage of Consolidated Excess Cash Flow if the leverage ratio is greater than 3.00 to 1.00, as calculated in accordance with the provisions of the senior secured term loan agreement (the percentage increases if the leverage ratio exceeds 3.50 to 1.00). No mandatory prepayments were owed for the three months ended March 31, 2017.

The term loan bears interest at rates based upon, at our option, the Adjusted Eurodollar Rate or the Base Rate. Adjusted Eurodollar Rate loans bear interest at a rate per annum equal to the sum of (i) the greater of (x) the Adjusted Eurodollar Rate for the applicable interest period and (y) 1.00% plus (ii) a 3.50% margin. Base Rate loans bear interest at a rate per annum equal to the sum of (i) the greater of (x) the Base Rate and (y) 2.00% plus (ii) a 2.50% margin. The interest rate at March 31, 2017 was 4.50%.

Term loan payments are guaranteed by the Guarantors and are secured by a pledge of all equity interests of certain subsidiaries as well as a lien on substantially all of the assets of Altisource Solutions S.à r.l. and the Guarantors, subject to certain exceptions.

The senior secured term loan agreement includes covenants that restrict or limit, among other things, our ability to: create liens and encumbrances; incur additional indebtedness; sell, transfer or dispose of assets; make Restricted Junior Payments including share repurchases, dividends and repayment of junior indebtedness; change lines of business; amend material debt agreements or other material contracts; engage in certain transactions with affiliates; enter into sale/leaseback transactions; grant negative pledges or agree to such other restrictions relating to subsidiary dividends and distributions; make changes to our fiscal year and engage in mergers and consolidations.

The senior secured term loan agreement contains certain events of default, including (i) failure to pay principal when due or interest or any other amount owing on any other obligation under the senior secured term loan agreement within five days of becoming due, (ii) material incorrectness of representations and warranties when made, (iii) breach of covenants, (iv) failure to pay principal or interest on any other debt that equals or exceeds \$40.0 million when due, (v) default on any other debt that equals or exceeds \$40.0 million that causes, or gives the holder or holders of such debt the ability to cause, an acceleration of such debt, (vi) occurrence of a Change of Control, (vii) bankruptcy and insolvency events, (viii) entry by a court of one or more judgments against us in an amount in excess of \$40.0 million that remain unbonded, undischarged or unstayed for a certain number of days after the entry thereof, (ix) the occurrence of certain ERISA events and (x) the failure of certain Loan Documents to be in full force and effect. If any event of default occurs and is not cured within applicable grace periods set forth in the senior secured term loan agreement or waived, all loans and other obligations could become due and immediately payable and the facility could be terminated.

As of March 31, 2017, debt issuance costs were \$4.2 million, net of \$6.1 million of accumulated amortization. As of December 31, 2016, debt issuance costs were \$4.5 million, net of \$5.8 million of accumulated amortization.

## NOTE 12 — OTHER NON-CURRENT LIABILITIES

Other non-current liabilities consist of the following:

(in thousands)	 March 31, 2017	De	ecember 31, 2016
Deferred revenue	\$ 5,089	\$	5,680
Other non-current liabilities	 4,597		4,800
Total	\$ 9,686	\$	10,480

## NOTE 13 — FAIR VALUE MEASUREMENTS AND FINANCIAL INSTRUMENTS

The following table presents the carrying amount and estimated fair value of financial instruments held by the Company and acquisition contingent consideration liabilities as of March 31, 2017 and December 31, 2016. The following fair values are estimated using market information and what the Company believes to be appropriate valuation methodologies under GAAP:

		March	31, 2	017		December 31, 2016						
(in thousands)	 Carrying amount			Fair value			Carrying amount			Fair value		
		 Level 1		Level 2	 Level 3				Level 1	 Level 2		Level 3
Assets:												
Cash and cash equivalents	\$ 117,098	\$ 117,098	\$	—	\$ —	\$	149,294	\$	149,294	\$ —	\$	—
Restricted cash	4,127	4,127		—	—		4,127		4,127	_		_
Available for sale securities	63,202	63,202		_	_		45,754		45,754	_		_
Liabilities:												
Acquisition contingent consideration	384	_		_	384		376		_			376
Long-term debt	478,167			461,431			479,653			474,856		

#### Fair Value Measurements on a Recurring Basis

Cash and cash equivalents and restricted cash are carried at amounts that approximate their fair value due to the highly liquid nature of these instruments and were measured using Level 1 inputs.

Available for sale securities are carried at fair value and consist of 4.1 million shares of Residential common stock. Available for sale securities are measured using Level 1 inputs as these securities have quoted prices in active markets.

The fair value of our long-term debt is based on quoted market prices. Based on the frequency of trading, we do not believe that there is an active market for our debt. Therefore, the quoted prices are considered Level 2 inputs.

In accordance with ASC Topic 805, *Business Combinations*, liabilities for contingent consideration are reflected at fair value and adjusted each reporting period with the change in fair value recognized in earnings. Liabilities for acquisition related contingent consideration were recorded in connection with acquisitions in prior years. We measure the liabilities for acquisition related contingent consideration using Level 3 inputs as they are determined based on the present value of future estimated payments, which include sensitivities pertaining to discount rates and financial projections.

There were no transfers between different levels during the periods presented.

#### **Concentrations of Credit Risk**

Financial instruments that subject us to concentrations of credit risk primarily consist of cash and cash equivalents and accounts receivable. Our policy is to deposit our cash and cash equivalents with larger, highly rated financial institutions. The Company derives the largest portion of its revenues from Ocwen (see Note 2 for additional information on Ocwen revenues and accounts receivable balance). The Company mitigates its concentrations of credit risk with respect to accounts receivable by actively monitoring past due accounts and the economic status of customers, if known.

#### NOTE 14 — SHAREHOLDERS' EQUITY AND SHARE-BASED COMPENSATION

#### **Share Repurchase Program**

On May 18, 2016, our shareholders approved a share repurchase program, which replaced the previous share repurchase program. Under the program, we are authorized to purchase up to 4.6 million shares of our common stock, based on a limit of 25% of the outstanding shares of common stock on the date of approval at a minimum price of \$1.00 per share and a maximum price of \$500.00 per share. This is in addition to amounts previously purchased under prior programs. Under the existing and prior programs, we purchased 0.4 million shares of common stock at an average price of \$25.10 per share during the three months ended March 31, 2017 and 0.5 million shares at an average price of \$25.17 per share during the three months ended March 31, 2016. As of March 31, 2017, approximately 3.5 million shares of common stock remain available for repurchase under the program. Our senior secured term loan limits the amount we can spend on share repurchases and may prevent repurchases in certain circumstances.

As of March 31, 2017, approximately \$394 million was available to repurchase shares of our common stock under our senior secured term loan.

#### **Share-Based Compensation**

We issue share-based awards in the form of stock options and restricted shares for certain employees, officers and directors. We recorded share-based compensation expense of \$0.7 million and \$1.9 million for the three months ended March 31, 2017 and 2016, respectively. As of March 31, 2017, estimated unrecognized compensation costs related to share-based awards amounted to \$5.3 million, which we expect to recognize over a weighted average remaining requisite service period of approximately 2.08 years.

In connection with the January 1, 2017 adoption of FASB ASU No. 2016-09, *Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting* (see Note 1), the Company made an accounting policy election to account for forfeitures in compensation expense as they occur, rather than continuing to apply the Company's previous policy of estimating forfeitures. Prior to this accounting change, share-based compensation expense for stock options and restricted shares was recorded net of estimated forfeiture rates ranging from 0% to 40%.

#### Stock Options

Stock option grants are composed of a combination of service-based, market-based and performance-based options.

*Service-Based Options*. These options generally vest over three or four years with equal annual cliff-vesting and expire on the earlier of ten years after the date of grant or following termination of service. A total of 0.8 million service-based awards were outstanding as of March 31, 2017.

*Market-Based Options*. These option grants generally have two components, each of which vests only upon the achievement of certain criteria. The first component, which we refer to internally as "ordinary performance" grants, consists of two-thirds of the market-based grant and begins to vest if the stock price is at least double the exercise price, as long as the stock price realizes a compounded annual gain of at least 20% over the exercise price. The remaining third of the market-based options, which we refer to internally as "extraordinary performance" grants, begins to vest if the stock price is at least triple the exercise price, as long as the stock price realizes a compounded annual gain of at least 25% over the exercise price. Market-based awards vest in three or four year installments with the first installment vesting upon the achievement of the criteria and the remaining installments vesting thereafter in annual installments. Market-based options generally expire on the earlier of ten years after the date of grant or following termination of service, unless the performance criteria is met prior to termination of service or in the final three years of the option term, in which case vesting will generally continue in accordance with the provisions of the award agreement. A total of 1.0 million market-based awards were outstanding at March 31, 2017.

*Performance-Based Options.* These option grants begin to vest upon the achievement of certain specific financial measures. Generally, 25% of the awards vest upon the achievement of the performance criteria and the remaining 75% vest thereafter in three equal annual installments. The award of performance-based options is adjusted based on the level of achievement specified in the award agreements. If the performance criteria achieved is below a certain threshold, the award is canceled. The options expire on the earlier of ten years after the date of grant or following termination of service. There were no performance-based awards outstanding at March 31, 2017.

The Company granted 0.1 million stock options (at a weighted average exercise price of \$27.48 per share) during the three months ended March 31, 2016 (no comparative amounts in 2017).

The fair values of the service-based options and performance-based options were determined using the Black-Scholes option pricing model and the fair values of the market-based options were determined using a lattice (binomial) model. The following assumptions were used to determine the fair values as of the grant date:

	Three months ended March 31, 2016			
	Black-Scholes	Binomial		
Risk-free interest rate (%)	1.25 - 1.89	0.23 - 1.97		
Expected stock price volatility (%)	59.75 - 62.14	59.76 - 62.14		
Expected dividend yield	—	—		
Expected option life (in years)	6.25	4.55 - 4.88		
Fair value	\$11.15 - \$16.30	\$11.06 - \$15.73		

We determined the expected option life of all service-based stock option grants using the simplified method. We use the simplified method because we believe that our historical data does not provide a reasonable basis upon which to estimate expected option life.

The following table summarizes the weighted average grant date fair value of stock options granted per share, the total intrinsic value of stock options exercised and the grant date fair value of stock options that vested during the period presented:

	 Three months ended Ma				
(in thousands, except per share amounts)	2017		2016		
Weighted average grant date fair value of stock options granted per share	\$ —	\$	15.77		
Intrinsic value of options exercised	868		601		
Grant date fair value of stock options that vested	89		187		

The following table summarizes the activity related to our stock options:

	Number of options	 Weighted average exercise price	Weighted average contractual term <i>(in years</i> )	 Aggregate intrinsic value (in thousands)
Outstanding at December 31, 2016	1,996,509	\$ 25.98	5.32	\$ 15,942
Granted	—			
Exercised	(61,280)	12.27		
Forfeited	(159,576)	29.68		
Outstanding at March 31, 2017	1,775,653	26.12	4.87	28,646
Exercisable at March 31, 2017	1,164,835	21.38	3.25	20,695

## Other Share-Based Awards

The Company's other share-based and similar types of awards are composed of restricted shares and, through August 29, 2016, Equity Appreciation Rights ("EAR"). Effective August 29, 2016, the EAR plans were terminated.

The restricted shares are service-based awards that vest over one to four years with either annual cliff-vesting, vesting of all of the restricted shares at the end of the vesting period or vesting beginning after two years of service. The Company granted 3 thousand restricted shares (at a weighted average price of \$27.50 per share) during the three months ended March 31, 2017.

The following table summarizes the activity related to our restricted shares:

	Number of restricted shares
Outstanding at December 31, 2016	231,730
Granted	3,338
Forfeited	(13,100)
Outstanding at March 31, 2017	221,968

#### NOTE 15 — REVENUE

Revenue includes service revenue, reimbursable expenses and non-controlling interests. Service revenue consists of amounts attributable to our fee-based services and sales of short-term investments in real estate. Reimbursable expenses and non-controlling interests are pass-through items for which we earn no margin. Reimbursable expenses consist of amounts we incur on behalf of our customers in performing our fee-based services that we pass directly on to our customers without a markup. Non-controlling interests represent the earnings of Lenders One and Wholesale One, consolidated entities not owned by Altisource, and are included in revenue and reduced from net income to arrive at net income attributable to Altisource (see Note 1). The components of revenue were as follows for the three months ended March 31:

(in thousands)	 2017	2016		
Service revenue	\$ 229,839	\$	234,280	
Reimbursable expenses	10,029		15,454	
Non-controlling interests	615		398	
Total	\$ 240,483	\$	250,132	
		-		

## NOTE 16 — COST OF REVENUE

Cost of revenue principally includes payroll and employee benefits associated with personnel employed in customer service and operations roles, fees paid to external providers related to the provision of services and the cost of sales of short-term investments in real estate, reimbursable expenses, technology and telecommunications costs as well as depreciation and amortization of operating assets. The components of cost of revenue were as follows for the three months ended March 31:

(in thousands)	 2017	 2016
Compensation and benefits	\$ 63,092	\$ 65,063
Outside fees and services	85,894	71,803
Reimbursable expenses	10,029	15,454
Technology and telecommunications	11,351	9,940
Depreciation and amortization	7,587	6,603
Total	\$ 177,953	\$ 168,863

#### NOTE 17 — SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Selling, general and administrative expenses include payroll and employee benefits associated with personnel employed in executive, finance, law, compliance, human resources, vendor management, risk management, sales and marketing roles. This category also includes occupancy costs, professional fees, marketing costs, depreciation and amortization of non-operating assets and other expenses. The components of selling, general and administrative expenses were as follows for the three months ended March 31:

(in thousands)	 2017	2016		
Compensation and benefits	\$ 12,506	\$	13,991	
Occupancy related costs	10,273		9,083	
Amortization of intangible assets	9,146		12,211	
Professional services	3,730		6,740	
Marketing costs	4,269		6,492	
Depreciation and amortization	2,421		2,605	
Other	5,356		2,494	
Total	\$ 47,701	\$	53,616	
		-		

## NOTE 18 — OTHER INCOME (EXPENSE), NET

Other income (expense), net consists of the following for the three months ended March 31:

(in thousands)		2017	 2016
Interest income	5	\$ 98	\$ 11
Other, net		617	(38)
	-		
Total	S	\$ 715	\$ (27)
	=		

#### NOTE 19 — EARNINGS PER SHARE

Basic earnings per share ("EPS") is computed by dividing income available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the assumed conversion of all dilutive securities using the treasury stock method.

Basic and diluted EPS are calculated as follows for the three months ended March 31:

(in thousands, except per share data)	2017			2016		
Net income attributable to Altisource	\$	6,545	\$	18,494		
Weighted average common shares outstanding, basic		18,662		18,855		
Dilutive effect of stock options and restricted shares		642		1,185		
Weighted average common shares outstanding, diluted		19,304		20,040		
Earnings per share:						
Basic	\$	0.35	\$	0.98		
Diluted	\$	0.34	\$	0.92		

For the three months ended March 31, 2017 and 2016, 0.4 million options and 0.4 million options, respectively, that were anti-dilutive have been excluded from the computation of diluted EPS. These options were anti-dilutive and excluded from the computation of diluted EPS because their exercise price was greater than the average market price of our common stock. Also excluded from the computation of diluted EPS are 0.2 million options and 0.3 million options for the three months ended March 31, 2017 and 2016, respectively, granted for shares that begin to vest upon the achievement of certain market criteria related to our common stock price, performance criteria and an annualized rate of return to shareholders that have not yet been met.

### NOTE 20 — COMMITMENTS, CONTINGENCIES AND REGULATORY MATTERS

## Litigation

From time to time, we are involved in legal and administrative proceedings arising in the course of our business. We record a liability for these matters if an unfavorable outcome is probable and the amount of loss can be reasonably estimated, including expected insurance coverage. For proceedings where the reasonable estimate of loss is a range, we record a best estimate of loss within the range.

On September 8, 2014, the West Palm Beach Firefighters' Pension Fund filed a putative securities class action suit against Altisource Portfolio Solutions S.A. and certain of its current or former officers and directors in the United States District Court for the Southern District of Florida alleging violations of the Securities Exchange Act of 1934 and Rule 10b-5 with regard to disclosures concerning pricing and transactions with related parties that allegedly inflated Altisource Portfolio Solutions S.A. share prices. The Court subsequently appointed the Pension Fund for the International Union of Painters and Allied Trades District Council 35 and the Annuity Fund for the International Union of Painters and Allied Trades District Council 35 as Lead Plaintiffs. On January 30, 2015, Lead Plaintiffs filed an amended class action complaint which added Ocwen Financial Corporation as a defendant, and seeks a determination that the action may be maintained as a class action on behalf of purchasers of Altisource Portfolio Solutions S.A. securities between April 25, 2013 and December 21, 2014 and an unspecified amount of damages. Altisource Portfolio Solutions S.A. moved to dismiss the suit on March 23, 2015. On September 4, 2015, the Court granted the defendants' motion to dismiss,

finding that the Lead Plaintiffs' amended complaint failed to state a claim as to any of the defendants, but permitting the Lead Plaintiffs to file another amended complaint. Lead Plaintiffs subsequently filed second and third amended complaints with substantially similar claims and theories. Altisource Portfolio Solutions S.A. moved to dismiss the third amended complaint on October 22, 2015. On December 22, 2015, the Court issued an order dismissing with prejudice all claims against Ocwen Financial Corporation and certain claims against Altisource Portfolio Solutions S.A. and the officer and director defendants, but denying the motion to dismiss as to other claims. On December 19, 2016, the Court granted Lead Plaintiffs leave to file the fourth amended complaint, and Lead Plaintiffs filed the fourth amended complaint on December 28, 2016. On January 6, 2017, Defendants filed a motion to strike certain matters from the fourth amended complaint and a motion to dismiss certain claims pled in the fourth amended complaint. Before the Court ruled on Defendants' motions, the parties notified the Court on January 19, 2017 of their agreement to settle the action, which is subject to Court approval and other customary terms and conditions described in the settlement stipulation filed with the Court, including rights of the parties to terminate the settlement under certain conditions. On February 10, 2017, the Court entered an order preliminarily approving the settlement, certifying a settlement class, approving the form and content of notice of the settlement to class members, establishing procedures for shareholders to request exclusion from the class or object to the settlement, and setting a hearing for May 30, 2017 to determine whether the settlement should be approved and the case dismissed with prejudice. Under the proposed settlement, Altisource Portfolio Solutions S.A. paid a total of \$32 million in cash, \$4 million of which was funded by insurance proceeds, to a settlement fund to resolve all claims asserted and which could have been asserted on behalf of investors who purchased or otherwise acquired Altisource Portfolio Solutions S.A. stock between April 25, 2013 and December 21, 2014. The proposed settlement provides that Altisource Portfolio Solutions S.A. and the officer and director defendants deny all claims of wrongdoing or liability.

On February 11, 2015, W.A. Sokolowski, an alleged shareholder of Ocwen Financial Corporation, filed an amended shareholder derivative complaint in the United States District Court for the Southern District of Florida against Ocwen Financial Corporation (as a nominal defendant), certain of its current or former officers and directors, Altisource Portfolio Solutions S.A. and other companies. The suit seeks recovery of an unspecified amount of damages for alleged breaches of fiduciary duty by Ocwen Financial Corporation's officers and directors, which were allegedly aided and abetted by Altisource Portfolio Solutions S.A. and other defendants. Altisource Portfolio Solutions S.A. filed a motion to dismiss the complaint on November 9, 2015. While that motion was pending, additional lawsuits alleging similar claims for alleged breaches of fiduciary duties by current or former Ocwen Financial Corporation officers and directors were filed in or transferred to the Court. The Court subsequently consolidated these actions and denied Altisource Portfolio Solutions S.A.'s motion to dismiss the Sokolowski complaint without prejudice to re-file following appointment of lead counsel for the consolidated action and the filing or designation of an operative complaint. Lead counsel for plaintiffs filed their Consolidated Verified Shareholder Derivative Complaint (the "Consolidated Complaint") on March 8, 2016. The Consolidated Complaint alleges claims that Altisource Portfolio Solutions S.A., its subsidiary Beltline Road Insurance Agency, Inc. and other defendants aided and abetted alleged breaches of fiduciary duties by Ocwen Financial Corporation officers and directors and/or were unjustly enriched in connection with business dealings with Ocwen Financial Corporation. The Consolidated Complaint also seeks contribution from Altisource Portfolio Solutions S.A., its subsidiary Beltline Road Insurance Agency, Inc. and other defendants for amounts Ocwen Financial Corporation paid in connection with a settlement with the New York State Department of Financial Services. Altisource Portfolio Solutions S.A. and Beltline Road Insurance Agency, Inc. filed motions to dismiss the Consolidated Complaint on May 13, 2016. On October 13, 2016, the Court disclosed that the parties reached a settlement at a settlement conference held that same day. Following a Final Approval Hearing on January 18, 2017, the Court granted final approval of the settlement and entered a judgment dismissing the action with prejudice. Neither Altisource Portfolio Solutions S.A. nor Beltline Road Insurance Agency, Inc. made any monetary contribution to the settlement, and both Altisource Portfolio Solutions S.A. and Beltline Road Insurance Agency, Inc. deny all claims of wrongdoing or liability in connection with the Sokolowski action.

On March 26, 2015, Robert Moncavage, an alleged shareholder of Ocwen Financial Corporation, filed an amended shareholder derivative complaint in the Circuit Court of the Fifteenth Judicial Circuit in and for Palm Beach County, Florida against Ocwen Financial Corporation (as a nominal defendant), certain of its current or former officers and directors, Altisource Portfolio Solutions S.A. and other companies. The suit seeks recovery of an unspecified amount of damages for alleged breaches of fiduciary duties by the current or former Ocwen Financial Corporation officers and directors, which were allegedly aided and abetted by Altisource Portfolio Solutions S.A. and other defendants. On November 9, 2015, the Court entered an order staying all proceedings in the case pending further order of the Court. The judgment entered in connection with the Sokolowski action discussed above bars further prosecution of all claims asserted, or that could have been asserted, in this action based on the facts, events, conduct, and transactions alleged, all of which were released as part of the Sokolowski settlement. On February 9, 2017, the plaintiff filed a notice of voluntary dismissal without prejudice and submitted a proposed order to the Court asking it to approve the dismissal of plaintiff's claims against all defendants. On March 1, 2017, the Court entered an order dismissing the action without prejudice. Altisource Portfolio Solutions S.A. denies all claims of wrongdoing or liability in connection with the Moncavage action.

In addition to the matters referenced above, we are involved in legal actions in the course of our business, some of which seek monetary damages. We do not believe that the outcome of these proceedings, both individually and in the aggregate, will have a material impact on our financial condition, results of operations or cash flows.

#### **Regulatory Matters**

Periodically, we are subject to audits, examinations and investigations by federal, state and local governmental authorities and receive subpoenas, civil investigative demands or other requests for information from such governmental authorities in connection with their regulatory or investigative authority. We are currently responding to such inquiries from governmental authorities relating to certain aspects of our business. We believe it is premature to predict the potential outcome or to estimate any potential financial impact in connection with these inquiries.

As previously disclosed, Altisource received a Notice and Opportunity to Respond and Advise ("NORA") letter on November 10, 2016 from the Consumer Financial Protection Bureau ("CFPB") indicating that the CFPB is considering a potential enforcement action against Altisource relating to an alleged violation of federal law that primarily concerns certain technology services provided to Ocwen. The NORA letter provides the recipient an opportunity to present its positions to the CFPB before an enforcement action is recommended or commenced. On December 15, 2016, we provided a written response to the NORA letter setting forth the legal, policy and factual reasons why we believe an enforcement action is not warranted. We are committed to resolving any potential concerns of the CFPB. If the CFPB were to bring an enforcement action against us, the resolution of such action could have a material adverse impact on our business, reputation, financial condition and results of operations. However, we believe it is premature to predict the potential outcome or to estimate any potential financial impact in connection with any potential CFPB enforcement action.

#### **Ocwen Related Matters**

Ocwen is our largest customer and 59% of our revenue for the three months ended March 31, 2017 was from Ocwen. Additionally, 17% of our revenue for the three months ended March 31, 2017 was earned on the portfolios serviced by Ocwen, when a party other than Ocwen selected Altisource as the service provider.

Ocwen has disclosed that it is subject to a number of ongoing federal and state regulatory examinations, consent orders, inquiries, requests for information and other actions and is subject to pending legal proceedings that have or could result in adverse regulatory or other actions against Ocwen. On April 20, 2017, the CFPB and the State of Florida filed separate complaints in the United States District Court for the Southern District of Florida against Ocwen alleging violations of Federal consumer financial law and, in the case of Florida, Florida statutes. The complaints seek to obtain permanent injunctive relief, consumer redress, refunds, restitution, disgorgement, damages, civil penalties, costs and fees and other relief. In addition, a number of states publicly announced or otherwise undertook various administrative actions against Ocwen related to alleged violations of applicable laws and regulations related to servicing residential mortgages. Certain of the allegations in the complaints and certain of the state administrative actions assert that Ocwen's use of certain Altisource services was a contributing factor to Ocwen's purported violations. The state administrative actions announced or undertaken purportedly seek sanctions and various injunctive reliefs which may include restrictions on Ocwen obtaining additional mortgage servicing rights, continuing mortgage servicing or debt collection activities, originating or funding loans, initiating foreclosures or other limitations or restrictions on Ocwen. While not all inclusive, other regulatory actions to date have included subjecting Ocwen to independent oversight of its operations and placing certain restrictions on its ability to acquire servicing rights. Ocwen may become subject to future federal and state regulatory investigations, inquiries, requests for information and legal proceedings, any of which could also result in adverse regulatory or other actions against Ocwen.

As of December 31, 2016, New Residential Investment Corp. ("NRZ") owned the rights to approximately 78% of Ocwen's non-government-sponsored enterprise ("non-GSE") servicing rights as of December 31, 2016. Under an agreement between NRZ and Ocwen, NRZ has the right (not necessarily the obligation or ability) to transfer servicing away from Ocwen if Ocwen does not maintain certain minimum servicer ratings on or after April 6, 2017.

Any or all of the foregoing may have significant adverse effects on Ocwen's business and our continuing relationship with Ocwen. For example, Ocwen may be required to alter the way it conducts business, including the parties it contracts with for services (including information technology and software services), it may be required to seek changes to its existing pricing structure with us, it may lose or sell some or all of its non-GSE servicing rights or subservicing arrangements or may lose one or more of its state servicing or origination licenses. Additional regulatory actions or adverse financial developments may impose additional restrictions on or require changes in Ocwen's business that could require it to sell assets or change its business operations. Any or all of these effects could result in our eventual loss of Ocwen as a customer or a reduction in the number and/or volume of services they purchase from us or the loss of other customers.

If any of the following events occurred, Altisource's revenue would be significantly lower and our results of operations could be materially adversely affected, including from the possible impairment or write-off of goodwill, intangible assets, property and equipment, other assets and accounts receivable:

- Altisource loses Ocwen as a customer or there is a significant reduction in the volume of services they purchase from us
- Ocwen loses, sells or transfers a significant portion or all of its non-GSE servicing rights or subservicing arrangements and Altisource fails to be retained as a service provider
- Ocwen loses state servicing licenses in states with a significant number of loans in Ocwen's servicing portfolio
- Altisource fails to be retained as a service provider
- The contractual relationship between Ocwen and Altisource changes significantly or there are significant changes to our pricing to Ocwen for services from which we generate material revenue

Management cannot predict the outcome of the above Ocwen related matters or the impact they may have on Altisource. However, in the event these Ocwen related matters materially negatively impact Altisource, we believe the variable nature of our cost structure would allow us to realign our cost structure in line with remaining revenue. Furthermore, in the event of a significant reduction in the volume of services purchased or loans serviced by Ocwen, we believe the impact to Altisource could occur over an extended period of time.

In this regard, we have a plan that we believe would allow us to efficiently execute on this realignment. We believe that transfers of Ocwen's servicing rights to a successor servicer(s) would take an extended period of time because of the approval required from many parties, including regulators, rating agencies, residential mortgage-backed securities trustees, lenders and others. During this period of time, we believe we would continue to generate revenue from the services we provide to the to be transferred portfolio. Additionally, we have several strategic initiatives that focus on diversifying and growing our revenue and customer base. Our major strategic initiatives include growing our:

- Servicer Solutions business
- Origination Solutions business
- Consumer Real Estate Solutions business
- Real Estate Investor Solutions business

We have a sales and marketing strategy to support these initiatives.

Management believes our plans, together with current liquidity and cash flows from operations would be sufficient to meet our working capital, capital expenditures, debt service and other cash needs. However, there can be no assurance that our plans will be successful or our operations will be profitable.

Additionally, Ocwen informed Altisource that it is conducting a strategic review of the continued long-term use of REALServicing as its mortgage servicing software platform. Altisource is supporting Ocwen in its evaluation. Should Ocwen decide to transition to another platform, we anticipate that such a transition would be a multi-year project and Altisource would support Ocwen through such a transition. We do not anticipate that a servicing technology transition would impact the other services we provide to Ocwen. For the three months ended March 31, 2017 and 2016, service revenue from REALServicing was \$7.0 million and \$9.9 million, respectively. We estimate that income before income tax from the REALServicing business currently operates at approximately break-even.

#### **Escrow and Trust Balances**

We hold customers' assets in escrow and trust accounts at various financial institutions pending completion of certain real estate activities. We also hold cash in trust accounts at various financial institutions where contractual obligations mandate maintaining dedicated bank accounts for our collections business. These amounts are held in escrow and trust accounts for limited periods of time and are not included in the condensed consolidated balance sheets. Amounts held in escrow and trust accounts were \$49.2 million and \$64.1 million at March 31, 2017 and December 31, 2016, respectively.

## NOTE 21 — SEGMENT REPORTING

Our business segments are based upon our organizational structure, which focuses primarily on the services offered, and are consistent with the internal reporting used by our Chief Executive Officer (our Chief Operating Decision Maker) to evaluate operating performance and to assess the allocation of our resources.

Effective January 1, 2017, our reportable segments changed as a result of changes in our internal organization, which changed the way our chief operating decision maker manages our businesses, allocates resources and evaluates performance. We now report our operations through two new reportable segments: *Mortgage Market* and *Real Estate Market*. In addition, we report *Other* 

Businesses, Corporate and Eliminations separately. Prior to the January 1, 2017 change in reportable segments, our reportable segments were Mortgage Services, Financial Services and Technology Services. The former Mortgage Services segment was separated into the Mortgage Market and Real Estate Market segments (as described below) with the software services formerly in the Technology Services segment and the mortgage charge-off collections business that was formerly in the Financial Services segment. Other Businesses, Corporate and Eliminations includes the other business that were formerly in the Financial Services segment as well as IT infrastructure management services formerly in the Technology Services segment. Prior year comparable period segment disclosures have been restated to conform to the current year presentation.

The *Mortgage Market* segment provides loan servicers and originators with services and a portfolio of software, data analytics and information technologies that span the mortgage lifecycle. The *Real Estate Market* segment provides rental property investors and real estate consumers with products and services that span the real estate lifecycle. In addition, the *Other Businesses, Corporate and Eliminations* segment includes businesses that provide collection services primarily to debt originators (e.g., credit card, auto lending and retail credit), customer relationship management services primarily to the utility, insurance and hotel industries and IT infrastructure management services. *Other Businesses, Corporate and Eliminations* also includes interest expense and costs related to corporate support functions including executive, finance, law, compliance, human resources, vendor management, risk management and sales and marketing costs not allocated to the business units as well as eliminations between the reportable segments.

Financial information for our segments is as follows:

	Three months ended March 31, 2017							
(in thousands)	Mor	tgage Market	Rea	Estate Market	(	ther Businesses, Corporate and Eliminations		Consolidated Altisource
Revenue	\$	204,723	\$	20,063	\$	15,697	\$	240,483
Cost of revenue		140,150		22,143		15,660		177,953
Gross profit (loss)		64,573		(2,080)		37		62,530
Selling, general and administrative expenses		28,682		4,325		14,694		47,701
Income (loss) from operations		35,891		(6,405)		(14,657)		14,829
Total other income (expense), net		10		—		(5,093)		(5,083)
Income (loss) before income taxes and non-controlling interests	\$	35,901	\$	(6,405)	\$	(19,750)	\$	9,746

	Three months ended March 31, 2016							
(in thousands)	Mor	rtgage Market	Rea	al Estate Market	C	her Businesses, Corporate and Eliminations	. <u> </u>	Consolidated Altisource
Revenue	\$	203,401	\$	23,909	\$	22,822	\$	250,132
Cost of revenue		134,043		14,458		20,362		168,863
Gross profit		69,358		9,451		2,460		81,269
Selling, general and administrative expenses		29,454		6,174		17,988		53,616
Income (loss) from operations		39,904		3,277		(15,528)		27,653
Total other income (expense), net		60		(4)		(6,624)		(6,568)
Income (loss) before income taxes and non-controlling interests	\$	39,964	\$	3,273	\$	(22,152)	\$	21,085

(in thousands)	M	lortgage Market	Rea	l Estate Market	ther Businesses, Corporate and Eliminations	 Consolidated Altisource
Total assets:						
March 31, 2017	\$	336,556	\$	45,750	\$ 271,177	\$ 653,483
December 31, 2016		347,067		47,863	294,282	689,212

Our services are provided to customers primarily located in the United States. Premises and equipment, net consist of the following, by country:

(in thousands)		March 31, 2017	December 31, 2016		
United States	\$	64,638	¢	71,418	
India	Φ	12,225	Ф	14,006	
Luxembourg		16,252		14,791	
Philippines		2,692		3,027	
Uruguay		216		231	
Total	\$	96,023	\$	103,473	

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Management's discussion and analysis of financial condition and results of operations ("MD&A") is a supplement to the accompanying interim condensed consolidated financial statements and is intended to provide a reader of our financial statements with a narrative from the perspective of management on our businesses, current developments, financial condition, results of operations and liquidity. Our MD&A should be read in conjunction with our Form 10-K for the year ended December 31, 2016 filed with the Securities and Exchange Commission ("SEC") on February 16, 2017.

#### FORWARD-LOOKING STATEMENTS

Certain statements in this Form 10-Q regarding anticipated financial outcomes, business and market conditions, outlook and other similar statements related to Altisource's future financial and operational performance are "forward-looking statements" made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may be identified by the use of terminology such as "anticipate," "intend," "expect," "may," "could," "should," "plan," "estimate," "believe," "predict," "potential" or "continue" or the negative of these terms and other comparable terminology. Forward-looking statements are not guarantees of future performance and involve a number of assumptions, risks and uncertainties that could cause actual results to differ materially. The following are examples of such items and are not intended to be all inclusive:

- assumptions related to the sources of liquidity and the adequacy of financial resources;
- assumptions about our ability to grow our business, including executing on our strategic initiatives;
- assumptions about our ability to improve margins;
- assumptions regarding the impact of seasonality;
- estimates regarding our effective tax rate; and
- estimates regarding our reserves and valuations.

Important factors that could cause actual results to differ materially from those suggested by the forward-looking statements include, but are not limited to, the risks discussed in the "Risk Factors" section of our Form 10-K for the year ended December 31, 2016 and include the following:

- if, as a result of difficulties faced by Ocwen Financial Corporation ("Ocwen"), we were to lose Ocwen as a customer or there is a significant reduction in the volume of services they purchase from us;
- our ability to execute on our strategic initiatives;
- our ability to retain our existing customers, expand relationships and attract new customers;
- the level of loan delinquencies and charge-offs;
- the level of origination volume;
- technology failures;
- the trend toward outsourcing;
- our ability to raise debt;
- our ability to retain our directors, executive officers and key personnel;
- our ability to integrate acquired businesses;
- our ability to comply with, and burdens imposed by, governmental regulations and policies and any changes in such regulations and policies; and
- significant changes in the Luxembourg tax regime or interpretations of the Luxembourg tax regime.

We caution you not to place undue reliance on these forward-looking statements as they reflect our view only as of the date of this report. We are under no obligation (and expressly disclaim any obligation) to update or alter any forward-looking statements contained herein to reflect any change in our expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

## **OVERVIEW**

#### **Our Business**

When we refer to "Altisource," the "Company," "we," "us" or "our" we mean Altisource Portfolio Solutions S.A., a Luxembourg société anonyme, or public limited liability company, and its subsidiaries.

We are an integrated service provider and marketplace for the real estate and mortgage industries. Combining operational excellence with a suite of innovative services and technologies, Altisource helps solve the demands of the ever-changing market.

Effective January 1, 2017, our reportable segments changed as a result of changes in our internal organization, which changed the way our chief operating decision maker manages our businesses, allocates resources and evaluates performance. We now report our operations through two new reportable segments: Mortgage Market and Real Estate Market. In addition, we report Other Businesses, Corporate and Eliminations separately. Prior to the January 1, 2017 change in reportable segments, our reportable segments were Mortgage Services, Financial Services and Technology Services. Prior year comparable period segment disclosures have been restated to conform to the current year presentation.

Mortgage Market: Provides loan servicers and originators with services and technologies that span the mortgage lifecycle. Within the Mortgage Market segment, we provide:

Servicer Solutions - the solutions, services and technologies typically used or licensed primarily by residential loan servicers.

· Property preservation and inspection services • Real estate brokerage and auction services

of foreclosure, bankruptcy and eviction attorneys

Title insurance and settlement services

- · Residential and commercial loan servicing technologies
- Vendor management, marketplace transaction management and payment management platforms
- Document management platform
  - Default services (real estate owned ("REO"), foreclosure, bankruptcy, eviction) technologies
- Non-legal processing and related services for and under the supervision Residential and commercial loan disbursement processing, risk mitigation and construction inspection services
- Mortgage charge-off collections

Foreclosure trustee services

Origination Solutions - the solutions, services and technologies typically used or licensed by loan originators (or other similar mortgage market participants) in originating and buying residential mortgages.

- · Title insurance and settlement services
- Appraisal management services and broker and non-broker valuation services

• Appraisal management services and broker and non-broker valuation

- · Loan origination system
- · Certified loan insurance and certification

Fulfillment services

services

Altisource also manages Best Partners Mortgage Cooperative, Inc., a mortgage cooperative doing business as Lenders One<sup>®</sup> ("Lenders One") and Best Partners Mortgage Brokers Cooperative, Inc., a mortgage cooperative doing business as Wholesale One® ("Wholesale One"), for mortgage originators that provides its members with networking opportunities, industry related education and cost effective services and tools to help them increase revenue and improve profitability.

Real Estate Market: Provides real estate consumers and rental property investors with services that span the real estate lifecycle. Within the Real Estate Market segment, we provide:

Consumer Real Estate Solutions - the solutions, services and technologies typically used by home buyers and sellers to handle key aspects of buying and selling a home.

Real estate brokerage

• Title insurance and settlement services

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Real Estate Investor Solutions - the solutions, services and technologies used by buyers and sellers of single family investment homes.

- Property preservation and inspection services
- Real estate brokerage and auction services
- Title insurance and settlement services
- Data solutions

- Buy-renovate-sell
- Renovation services
- Property management services
- Appraisal management services and broker and non-broker valuation services

Other Businesses, Corporate and Eliminations: Our Other Businesses, Corporate and Eliminations segment includes certain smaller businesses, interest expense and costs related to corporate support functions. The smaller businesses in this segment include our post-charge-off consumer debt collection services business, our customer relationship management business and our information technology ("IT") infrastructure management services business. Interest expense relates to the Company's senior secured term loan and corporate support functions include executive, finance, law, compliance, human resources, vendor management, risk management and sales and marketing costs not allocated to the business units. This segment also includes eliminations of transactions between the reportable segments.

We classify revenue in three categories: service revenue, revenue from reimbursable expenses and non-controlling interests. In evaluating our performance, we focus on service revenue. Service revenue consists of amounts attributable to our fee-based services and sales of short-term investments in real estate. Reimbursable expenses and non-controlling interests are pass-through items for which we earn no margin. Reimbursable expenses consist of amounts we incur on behalf of our customers in performing our fee-based services that we pass directly on to our customers without a markup. Non-controlling interests represent the earnings of Lenders One and Wholesale One. These consolidated entities are not owned by Altisource and are included in revenue and reduced from net income to arrive at net income attributable to Altisource.

#### **Share Repurchase Program**

On May 18, 2016, our shareholders approved a share repurchase program, which replaced the previous share repurchase program. Under the program, we are authorized to purchase up to 4.6 million shares of our common stock, based on a limit of 25% of the outstanding shares of common stock on the date of approval at a minimum price of \$1.00 per share and a maximum price of \$500.00 per share. This is in addition to amounts previously purchased under prior programs. Under the existing and prior programs, we purchased 0.4 million shares of common stock at an average price of \$25.10 per share during the three months ended March 31, 2017 and 0.5 million shares at an average price of \$25.17 per share during the three months ended March 31, 2016. As of March 31, 2017, approximately 3.5 million shares of common stock remain available for repurchase under the program. Our senior secured term loan limits the amount we can spend on share repurchases and may prevent repurchases in certain circumstances. As of March 31, 2017, approximately \$394 million was available to repurchase shares of our common stock under our senior secured term loan.

#### **Strategy and Growth Initiatives**

Altisource provides a suite of mortgage, real estate and consumer debt services. Altisource is focused on becoming one of the premier providers of mortgage and real estate marketplaces and related services to a broad and diversified customer base. Within the mortgage and real estate markets, we facilitate transactions and provide products, solutions and services related to home sales, home purchases, home rentals, home maintenance, mortgage origination and mortgage servicing.

Strategically, we are focused on our four business initiatives discussed below and continuing to strengthen our compliance management system.

Each of our business initiatives provides Altisource the potential to grow and diversify our customer and revenue base. We believe these initiatives address very large markets and directly leverage our core competencies and distinct competitive advantages. Our four strategic initiatives and a brief description of each follow:

#### Servicer Solutions:

Through this initiative, we provide a full suite of services and technologies to meet the evolving and growing needs of loan servicers. We are focused on growing referrals from our existing customer base, expanding the service and proprietary technology offerings to our customer base, and attracting new customers to our offerings. We have a customer base that includes Ocwen, a government-sponsored enterprise ("GSE"), several top ten bank servicers and non-bank servicers and asset managers. Even as loan delinquencies return to historical norms, we believe there is a very large addressable market for our offerings. We believe we are one of only a few providers with a broad suite of servicer solutions, nationwide coverage and demonstrated scalability. Further, we believe we

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are well positioned to gain market share as existing customers and prospects consolidate to larger, full-service providers and outsource services that have historically been performed in-house.

#### **Origination Solutions:**

Through this initiative, we provide a full suite of services and technologies to meet the evolving and growing needs of loan originators and correspondents. We are focused on growing referrals from our existing customer base, expanding the service and proprietary technology offerings to our customer base, and attracting new customers to our offerings. We have a customer base that includes the Lenders One cooperative mortgage bankers, the Mortgage Builder loan origination system customers and mid-size and larger bank and non-bank loan originators. We believe our suite of services and technologies positions us to grow our relationships with our existing customer base by providing additional products, services and solutions to these customers. Further, we believe we are well positioned to attract new customers as prospects consolidate to larger, full-service providers and outsource services that have historically been performed in-house.

#### Consumer Real Estate Solutions:

Through this initiative, we provide a technology enabled real estate brokerage and related services that handle key aspects of buying and selling a home. We are focused on developing this initiative by capitalizing on our core competencies in realty services and online real estate marketing and offering consumers right-sized commission structures, smart digital tools and personalized service from local real estate agents.

#### Real Estate Investor Solutions:

Through this initiative, we provide a full suite of services and technologies to support buyers and sellers of single family investment homes. We are focused on growing referrals from our existing customer base, expanding the service and proprietary technology offerings to our customer base, and attracting new customers to our offerings. We have a customer base that includes Altisource Residential Corporation ("Residential") and other institutional and smaller single family rental investors. The single family rental market is large, geographically distributed and has fragmented ownership. We believe our nationwide acquisition, renovation, property management, leasing and disposition platform provides a strong value proposition for institutional and retail investors and positions us well for growth.

There can be no assurance that growth from our strategic initiatives will be successful or our operations will be profitable.

#### **Ocwen Related Matters**

Revenue from Ocwen represented 59% of our revenue for the three months ended March 31, 2017. Additionally, 17% of our revenue for the three months ended March 31, 2017 was earned on the portfolios serviced by Ocwen, when a party other than Ocwen selected Altisource as the service provider.

Ocwen has disclosed that it is subject to a number of ongoing federal and state regulatory examinations, consent orders, inquiries, requests for information and other actions and is subject to pending legal proceedings that have or could result in adverse regulatory or other actions against Ocwen. On April 20, 2017, the Consumer Financial Protection Bureau ("CFPB") and the State of Florida filed separate complaints in the United States District Court for the Southern District of Florida against Ocwen alleging violations of Federal consumer financial law and, in the case of Florida, Florida statutes. The complaints seek to obtain permanent injunctive relief, consumer redress, refunds, restitution, disgorgement, damages, civil penalties, costs and fees and other relief. In addition, a number of states publicly announced or otherwise undertook various administrative actions against Ocwen related to alleged violations of applicable laws and regulations related to servicing residential mortgages. Certain of the allegations in the complaints and certain of the state administrative actions assert that Ocwen's use of certain Altisource services was a contributing factor to Ocwen's purported violations. The state administrative actions announced or undertaken purportedly seek sanctions and various injunctive reliefs which may include restrictions on Ocwen obtaining additional mortgage servicing rights, continuing mortgage servicing or debt collection activities, originating or funding loans, initiating foreclosures or other limitations or restrictions on Ocwen's business operations or licenses in certain of these states. All of the forgoing matters could result in adverse regulatory or other actions against Ocwen. While not all inclusive, other regulatory actions to date have included subjecting Ocwen to independent oversight of its operations and placing certain restrictions on its ability to acquire servicing rights. Ocwen may become subject to future federal and state regulatory investigations, inquiries, requests for information and legal proceedings, any of which could also result in adverse regulatory or other actions against Ocwen (see Note 20 to the condensed consolidated financial statements). Management cannot predict the outcome of these Ocwen related matters or the impact they may have on Altisource. However, in the event these Ocwen related matters materially negatively impact Altisource, we believe the variable nature of our cost structure would allow us to realign our cost structure in line with remaining revenue. Furthermore, in the event of a significant

reduction in the volume of services purchased or loans serviced by Ocwen, we believe the impact to Altisource could occur over an extended period of time.

In this regard, we have a plan that we believe would allow us to efficiently execute on this realignment. We believe that transfers of Ocwen's servicing rights to a successor servicer(s) would take an extended period of time because of the approval required from many parties, including regulators, rating agencies, residential mortgage-backed securities trustees, lenders and others. During this period of time, we believe we would continue to generate revenue from the services we provide to the to be transferred portfolio. Additionally, we have several strategic initiatives that focus on diversifying and growing our revenue and customer base. Our major strategic initiatives are described in the Strategy and Growth Initiatives section above. We have an established sales and marketing strategy to support each of these initiatives.

Management believes our plans, together with current liquidity and cash flows from operations would be sufficient to meet working capital, capital expenditures, debt service and other cash needs. However, there can be no assurance that our plans will be successful or our operations will be profitable.

Additionally, Ocwen informed Altisource that it is conducting a strategic review of the continued long-term use of REALServicing as its mortgage servicing software platform. Altisource is supporting Ocwen in its evaluation. Should Ocwen decide to transition to another platform, we anticipate that such a transition would be a multi-year project and Altisource would support Ocwen through such a transition. We do not anticipate that a servicing technology transition would impact the other services we provide to Ocwen. For the three months ended March 31, 2017 and 2016, service revenue from REALServicing was \$7.0 million and \$9.9 million, respectively. We estimate that income before income tax from the REALServicing business currently operates at approximately break-even.

#### **Factors Affecting Comparability**

The following items may impact the comparability of our results:

- The average number of loans serviced by Ocwen on REALServicing<sup>®</sup> was 1.3 million for the three months ended March 31, 2017 compared to 1.5 million for the three months ended March 31, 2016, a decrease of 14%. The average number of delinquent non-GSE loans serviced by Ocwen on REALServicing was 191 thousand for the three months ended March 31, 2017 compared to 238 thousand for the three months ended March 31, 2016, a decrease of 20%;
- On July 29, 2016, we acquired certain assets and assumed certain liabilities of Granite Loan Management of Delaware, LLC for \$9.5 million; and
- The effective income tax rate increased to 26.5% for the three months ended March 31, 2017 from 10.4% for the three months ended March 31, 2016. The effective tax rate increase was primarily due to changes in the expected mix of taxable income across the jurisdictions in which we operate.

## **CONSOLIDATED RESULTS OF OPERATIONS**

## Summary Consolidated Results

The following is a discussion of our consolidated results of operations for the periods indicated. For a more detailed discussion of the factors that affected the results of our business segments in these periods, see "Segment Results of Operations" below.

The following table sets forth information regarding our results of operations for the three months ended March 31:

n thousands, except per share data)		2017			2016	% Increase (decrease)	
Service revenue							
Mortgage Market		\$	194,973	\$	188,085	4	
Real Estate Market			19,189		23,401	(18)	
Other Businesses, Corporate and Eliminations			15,677		22,794	(31)	
Total service revenue		-	229,839		234,280	(2)	
Reimbursable expenses			10,029		15,454	(35)	
Non-controlling interests			615		398	55	
Total revenue			240,483		250,132	(4)	
Cost of revenue			177,953		168,863	5	
Gross profit			62,530		81,269	(23)	
Selling, general and administrative expenses			47,701		53,616	(11)	
Income from operations			14,829		27,653	(46)	
Other income (expense), net:							
Interest expense			(5,798)		(6,541)	(11)	
Other income (expense), net			715		(27)	N/M	
Total other income (expense), net			(5,083)		(6,568)	(23)	
Income before income taxes and non-controlling interests			9,746		21,085	(54)	
Income tax provision			(2,586)		(2,193)	18	
Net income			7,160		18,892	(62)	
Net income attributable to non-controlling interests			(615)		(398)	55	
Net income attributable to Altisource		\$	6,545	\$	18,494	(65)	
Margins:							
Gross profit/service revenue			27%		35%		
Income from operations/service revenue			6%		12%		
Earnings per share:							
Basic		\$	0.35	\$	0.98	(64)	
Diluted		\$	0.34	\$	0.92	(63)	

N/M — not meaningful.

Revenue

We recognized service revenue of \$229.8 million for the three months ended March 31, 2017, a 2% decrease compared to the three months ended March 31, 2016. The decrease in service revenue for the three months ended March 31, 2017 was primarily due to a decline in the number of loans on REALServicing, lower professional services revenues in our servicer technologies businesses and lower service revenue in our customer relationship management business. During 2016, we severed relationships with certain customer relationship management clients that were not profitable to us and we experienced a reduction in volume from the transition of services from one customer to another. The decrease was also due to lower service revenue in the IT infrastructure services business from the transition of resources supporting Ocwen's technology infrastructure to Ocwen. These decreases were largely offset by higher volumes of property preservation referrals, growth in our buy-renovate-sell business, which began operations

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in the second half of 2016, and from a change in 2015 in the pricing and billing model for preservation services on new Ocwen REO referrals that resulted in certain services that were historically reimbursable expenses revenue becoming service.

Certain of our revenues are impacted by seasonality. More specifically, revenues from property sales, loan originations and certain property preservation services tend to be at their lowest level during the fall and winter months and at their highest level during the spring and summer months. In addition, the asset recovery management business tends to be higher in the first quarter, as borrowers may utilize tax refunds and bonuses to pay debts, and generally declines throughout the rest of the year.

#### Cost of Revenue and Gross Profit

Cost of revenue principally includes payroll and employee benefits associated with personnel employed in customer service and operations roles, fees paid to external providers related to the provision of services and the cost of sales of short-term investments in real estate, reimbursable expenses, technology and telecommunications costs, and depreciation and amortization of operating assets.

Cost of revenue consists of the following for the three months ended March 31:

(in thousands)	 2017		2016	% Increase (decrease)	
Compensation and benefits	\$ 63,092	\$	65,063	(3)	
Outside fees and services	85,894		71,803	20	
Reimbursable expenses	10,029		15,454	(35)	
Technology and telecommunications	11,351		9,940	14	
Depreciation and amortization	7,587		6,603	15	
Cost of revenue	\$ 177,953	\$	168,863	5	

Cost of revenue for the three months ended March 31, 2017 of \$178.0 million increased 5% compared to the three months ended March 31, 2016. The increase was primarily driven by higher outside fees and services, partially offset by decreases in reimbursable expenses. Outside fees and services increased due to higher volumes of property preservation referrals. Reimbursable expenses declined primarily as a result of the change in billing discussed in the revenue section above. Compensation and benefits costs also decreased from lower volumes in the customer relationship management business and the transition of resources supporting Ocwen's technology infrastructure to Ocwen. These declines were partially offset by higher compensation and benefits costs in our Real Estate Market segment as we increased staffing to support our growth initiatives.

Gross profit decreased to \$62.5 million, representing 27% of service revenue, for the three months ended March 31, 2017 compared to \$81.3 million, representing 35% of service revenue, for the three months ended March 31, 2016. Gross profit as a percentage of service revenue decreased primarily due to revenue mix and investments in our growth initiatives. Revenue mix changed from growth in the lower margin property preservation and buy-renovate-sell businesses and declines in other higher margin businesses.

#### Selling, General and Administrative Expenses

Selling, general and administrative expenses ("SG&A") include payroll for personnel employed in executive, finance, law, compliance, human resources, vendor management, risk management, sales and marketing roles. This category also includes occupancy related costs, amortization of intangible assets, professional services, marketing costs and depreciation and amortization of non-operating assets and other expenses.

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SG&A expense consists of the following for the three months ended March 31:

(in thousands)	2017		2016		% Increase (decrease)	
Compensation and benefits	\$	12,506	\$	13,991	(11)	
Occupancy related costs		10,273		9,083	13	
Amortization of intangible assets		9,146		12,211	(25)	
Professional services		3,730		6,740	(45)	
Marketing costs		4,269		6,492	(34)	
Depreciation and amortization		2,421		2,605	(7)	
Other		5,356		2,494	115	
Selling, general and administrative expenses	\$	47,701	\$	53,616	(11)	

SG&A for the three months ended March 31, 2017 of \$47.7 million decreased 11% compared to the three months ended March 31, 2016. The decrease was primarily due to lower amortization of intangible assets, driven by an increase in total projected revenue to be generated by the Homeward Residential, Inc. ("Homeward") and Residential Capital, LLC ("ResCap") portfolios over the lives of these portfolios (revenue-based amortization), lower professional services expenses from reduced legal costs related to litigation and regulatory matters and lower marketing costs, primarily as a result of initial non-recurring Owners.com market launch costs incurred for the three months ended March 31, 2016. These decreases were partially offset by a \$3.0 million favorable loss accrual adjustment in other SG&A in the three months ended March 31, 2016.

#### Income from Operations

Income from operations decreased to \$14.8 million, representing 6% of service revenue, for the three months ended March 31, 2017 compared to \$27.7 million, representing 12% of service revenue, for the three months ended March 31, 2016. The decrease in operating income as a percentage of service revenue was the result of the decrease in gross profit margin, partially offset by lower SG&A expenses, as discussed above.

#### Other Income (Expense), net

Other income (expense), net principally includes interest expense and other non-operating gains and losses. Interest expense was \$5.8 million for the three months ended March 31, 2017, a decrease of \$0.7 million compared to the three months ended March 31, 2016, primarily from the 2016 repurchases of portions of our senior secured term loan with an aggregate par value of \$51.0 million. For the three months ended March 31, 2017, other income (expense), net also included dividends of \$0.6 million related to our investments in Residential common stock (no comparable amount in 2016).

#### Income Tax Provision

We recognized an income tax provision of \$2.6 million for the three months ended March 31, 2017 compared to \$2.2 million for the three months ended March 31, 2016. Our effective tax rate was 26.5% and 10.4% for the three months ended March 31, 2017 and March 31, 2016, respectively. The effective tax rate for the three months ended March 31, 2017 and 2016 differ from the Luxembourg statutory tax rate of 27.1% and 29.2%, respectively, primarily due to the effect of certain deductions in Luxembourg and the mix of income and losses with varying tax rates in multiple taxing jurisdictions. The higher effective income tax rate for three months ended March 31, 2017 was primarily the result of lower pretax income, which changed the mix of taxable income across the jurisdictions in which we operate.

#### SEGMENT RESULTS OF OPERATIONS

Effective January 1, 2017, our reportable segments changed as a result of changes in our internal organization, which changed the way our chief operating decision maker manages our businesses, allocates resources and evaluates performance. We now report our operations through two new reportable segments: *Mortgage Market* and *Real Estate Market*. In addition, we report *Other Businesses, Corporate and Eliminations* separately. Prior to the January 1, 2017 change in reportable segments, our reportable segments were *Mortgage Services, Financial Services* and *Technology Services*. The former *Mortgage Services* segment was separated into the *Mortgage Market* and *Real Estate Market* segments (see Overview - Our Business) with the software services formerly in the *Technology Services* segment and the mortgage charge-off collections business that was formerly in the *Financial Services* segment. *Other Businesses, Corporate and Eliminations* includes the other business that were formerly in the *Financial Services* segment as well as IT infrastructure management services formerly in the *Technology Services* segment (see Overview - Our Business). Prior year comparable period segment disclosures have been restated to conform to the current year presentation.

The following section provides a discussion of pretax results of operations of our business segments. Transactions between segments are accounted for as third party arrangements for purposes of presenting segment results of operations and eliminated in consolidation.

Financial information for our segments is as follows:

	Three months ended March 31, 2017									
(in thousands)		Mortgage Market Real Estate N		Estate Market	Other Businesses, Corporate and Eliminations			Consolidated Altisource		
Revenue										
Service revenue	\$	194,973	\$	19,189	\$	15,677	\$	229,839		
Reimbursable expenses		9,135		874		20		10,029		
Non-controlling interests		615		_				615		
		204,723		20,063		15,697		240,483		
Cost of revenue		140,150		22,143		15,660		177,953		
Gross profit (loss)		64,573		(2,080)		37		62,530		
Selling, general and administrative expenses		28,682		4,325		14,694		47,701		
Income (loss) from operations		35,891		(6,405)		(14,657)		14,829		
Total other income (expense), net		10			_	(5,093)		(5,083)		
Income (loss) before income taxes and non-controlling interests	\$	35,901	\$	(6,405)	\$	(19,750)	\$	9,746		
Margins:										
Gross profit (loss)/service revenue		33%		(11)%		%		27%		
(in thousands)				Three months end	0	ther Businesses, Corporate and		Consolidated		
(in thousands)	Mo	ortgage Market		Three months end	0	ther Businesses,		Consolidated Altisource		
(in thousands) Revenue	<u>Mo</u>	ortgage Market			0	ther Businesses, Corporate and				
	Md	ortgage Market 188,085			0	ther Businesses, Corporate and	\$			
Revenue			Rea	l Estate Market	01 (	ther Businesses, Corporate and Eliminations	\$	Altisource		
Revenue Service revenue		188,085	Rea	Estate Market 23,401	01 (	ther Businesses, Corporate and Eliminations 22,794	\$	Altisource 234,280		
Revenue Service revenue Reimbursable expenses		188,085 14,918	Rea	Estate Market	01 (	ther Businesses, Corporate and Eliminations 22,794	\$	Altisource 234,280 15,454		
Revenue Service revenue Reimbursable expenses Non-controlling interests		188,085 14,918 398	Rea	<b>Estate Market</b> 23,401 508 —	01 (	ther Businesses, Corporate and Eliminations 22,794 28 —	\$	Altisource 234,280 15,454 398		
Revenue Service revenue Reimbursable expenses Non-controlling interests Cost of revenue		188,085 14,918 398 203,401	Rea	Estate Market 23,401 508 — 23,909	01 (	ther Businesses, Corporate and Eliminations 22,794 28 — 22,822	\$	Altisource 234,280 15,454 398 250,132		
Revenue Service revenue Reimbursable expenses Non-controlling interests Cost of revenue		188,085 14,918 398 203,401 134,043	Rea	23,401 508  23,909 14,458	01 (	ther Businesses, Corporate and Eliminations 22,794 28 — 22,822 20,362	\$	Altisource		
Revenue Service revenue Reimbursable expenses Non-controlling interests Cost of revenue Gross profit Selling, general and administrative expenses		188,085 14,918 398 203,401 134,043 69,358	Rea	Estate Market 23,401 508 — 23,909 14,458 9,451	01 (	ther Businesses, Corporate and Eliminations 22,794 28  22,822 20,362 2,460	\$	Altisource		
Revenue Service revenue Reimbursable expenses Non-controlling interests Cost of revenue Gross profit		188,085 14,918 398 203,401 134,043 69,358 29,454	Rea	Estate Market 23,401 508 — 23,909 14,458 9,451 6,174	01 (	ther Businesses, Corporate and Eliminations 22,794 28 — 22,822 20,362 2,460 17,988	\$	Altisource		
Revenue Service revenue Reimbursable expenses Non-controlling interests Cost of revenue Gross profit Selling, general and administrative expenses Income (loss) from operations		188,085 14,918 398 203,401 134,043 69,358 29,454 39,904	Rea	Estate Market 23,401 508 — 23,909 14,458 9,451 6,174 3,277	01 (	ther Businesses, Corporate and Eliminations 22,794 28 22,822 20,362 2,460 17,988 (15,528)	\$	Altisource  Altiso		
Revenue Service revenue Reimbursable expenses Non-controlling interests Cost of revenue Gross profit Selling, general and administrative expenses Income (loss) from operations Total other income (expense), net	\$	188,085 14,918 398 203,401 134,043 69,358 29,454 39,904 60		Estate Market 23,401 508 — 23,909 14,458 9,451 6,174 3,277 (4)		ther Businesses, Corporate and Eliminations 22,794 28 — 22,822 20,362 2,460 17,988 (15,528) (6,624)		Altisource		
Revenue Service revenue Reimbursable expenses Non-controlling interests Cost of revenue Gross profit Selling, general and administrative expenses Income (loss) from operations Total other income (expense), net Income (loss) before income taxes and non-controlling interests	\$	188,085 14,918 398 203,401 134,043 69,358 29,454 39,904 60		Estate Market 23,401 508 — 23,909 14,458 9,451 6,174 3,277 (4)		ther Businesses, Corporate and Eliminations 22,794 28 — 22,822 20,362 2,460 17,988 (15,528) (6,624)		Altisource		

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#### **Mortgage Market**

#### Revenue

Revenue by business unit was as follows for the three months ended March 31:

(in thousands)	2017		2016		% Increase (decrease)
Service revenue:					
Servicer Solutions	\$	183,433	\$	177,846	3
Origination Solutions		11,540		10,239	13
Total service revenue		194,973		188,085	4
Reimbursable expenses:					
Servicer Solutions		9,036		14,874	(39)
Origination Solutions		99		44	125
Total reimbursable expenses		9,135		14,918	(39)
Non-controlling interests		615		398	55
Total revenue	\$	204,723	\$	203,401	1
	_				

We recognized service revenue of \$195.0 million for the three months ended March 31, 2017, a 4% increase compared to the three months ended March 31, 2016. The increase in service revenue for the three months ended March 31, 2017 was primarily due to higher volumes of property preservation referrals and from a change in 2015 in the pricing and billing model for preservation services on new Ocwen REO referrals that resulted in certain services that were historically reimbursable expenses revenue becoming service revenue in the Servicer Solutions business. This increase was partially offset by a decrease in referrals in the other Servicer Solutions businesses, driven by the decline in the number of loans on REALServicing, and lower professional services revenues in our Servicer Solutions technologies businesses. The decrease in reimbursable expenses revenue was primarily due to the change in 2015 in the pricing and billing model for preservation services described above.

Certain of our Mortgage Market businesses are impacted by seasonality. Revenues from property sales, loan originations and certain property preservation services are generally lowest during the fall and winter months and highest during the spring and summer months.

#### Cost of Revenue and Gross Profit

Cost of revenue consists of the following for the three months ended March 31:

(in thousands)	2017		2016		% Increase (decrease)
Compensation and benefits	\$	42,755	\$	43,971	(3)
Outside fees and services		75,370		63,732	18
Reimbursable expenses		9,135		14,918	(39)
Technology and telecommunications		8,172		7,191	14
Depreciation and amortization		4,718		4,231	12
Cost of revenue	\$	140,150	\$	134,043	5

Cost of revenue for the three months ended March 31, 2017 of \$140.2 million increased by 5% compared to the three months ended March 31, 2016. The increase was primarily driven by higher outside fees and services, partially offset by decreases in reimbursable expenses. Outside fees and services increased due to higher volumes of property preservation referrals. Reimbursable expenses declined primarily as a result of the change in billing discussed in the revenue section above.

Gross profit decreased to \$64.6 million, representing 33% of service revenue, for the three months ended March 31, 2017 compared to \$69.4 million, representing 37% of service revenue, for the three months ended March 31, 2016. Gross profit as a percentage of service revenue declined primarily due to revenue mix from growth in the lower margin property preservation services and declines in other higher margin businesses.

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Our margins can vary substantially depending upon service revenue mix.

Selling, General and Administrative Expenses and Income from Operations

SG&A expenses consist of the following for the three months ended March 31:

(in thousands)	2017		2016		% Increase (decrease)	
Compensation and benefits	\$	5,154	\$	5,420	(5)	
Professional services		2,230		4,009	(44)	
Occupancy related costs		5,216		5,382	(3)	
Amortization of intangible assets		8,435		11,394	(26)	
Depreciation and amortization		863		927	(7)	
Marketing costs		2,472		1,970	25	
Other		4,312		352	N/M	
Selling, general and administrative expenses	\$	28,682	\$	29,454	(3)	

N/M — not meaningful.

SG&A for the three months ended March 31, 2017 of \$28.7 million decreased by 3% compared to the three months ended March 31, 2016. The decrease was primarily driven by lower amortization of intangible assets, driven by an increase in total projected revenue to be generated by the Homeward and ResCap portfolios over the lives of these portfolios (revenue-based amortization) and lower professional services expenses from reduced legal costs. These decreases were partially offset by a \$3.0 million favorable loss accrual adjustment in other SG&A in the three months ended March 31, 2016.

Income from operations decreased to \$35.9 million, representing 18% of service revenue, for the three months ended March 31, 2017 compared to \$39.9 million, representing 21% of service revenue, for the three months ended March 31, 2016. The decrease in operating income as a percentage of service revenue was primarily the result of lower gross profit margins from the change in the revenue mix, as discussed above.

#### **Real Estate Market**

#### Revenue

Revenue by business unit was as follows for the three months ended March 31:

(in thousands)	 2017		2016	% Increase (decrease)
Service revenue:				
Consumer Real Estate Solutions	\$ 709	\$	244	191
Real Estate Investor Solutions	18,480		23,157	(20)
Total service revenue	 19,189		23,401	(18)
Reimbursable expenses:				
Real Estate Investor Solutions	874		508	72
Total reimbursable expenses	874		508	72
Total revenue	\$ 20,063	\$	23,909	(16)

We recognized service revenue of \$19.2 million for the three months ended March 31, 2017, an 18% decrease compared to the three months ended March 31, 2016. The decrease was primarily due to lower property preservation referrals and REO sales in the Real Estate Investor Solutions business from Residential's declining portfolio of non-performing loans and REO, partially offset by growth in revenue in our buy-renovate-sell program in the Real Estate Investor Solutions business which began operations in the second half of 2016.

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## Cost of Revenue and Gross Profit (Loss)

Cost of revenue consists of the following for the three months ended March 31:

(in thousands)	2	017	 2016	% Increase (decrease)
Compensation and benefits	\$	9,242	\$ 5,518	67
Outside fees and services		9,651	7,420	30
Reimbursable expenses		874	508	72
Technology and telecommunications		1,722	841	105
Depreciation and amortization		654	171	282
Cost of revenue	\$	22,143	\$ 14,458	53

Cost of revenue for the three months ended March 31, 2017 of \$22.1 million increased by 53% compared to the three months ended March 31, 2016. The increase in cost of revenue was primarily due to increased outside fees and services in the Real Estate Investor Solutions business from the cost of the real estate sold in connection with our buy-renovate-sell program, partially offset by lower property preservation referrals. In addition, compensation and benefits costs increased in both the Consumer Real Estate Solutions and Real Estate Investor Solutions businesses to support growth of these initiatives.

Gross profit decreased to a gross loss of \$2.1 million, representing (11)% of service revenue, for the three months ended March 31, 2017 compared to gross profit of \$9.5 million, representing 40% of service revenue, for the three months ended March 31, 2016. Gross profit (loss) as a percentage of service revenue declined primarily as a result of growth of the lower margin buy-renovate-sell program, lower REO sales and increased compensation and benefits costs to support growth of these businesses.

Selling, General and Administrative Expenses and Income (Loss) from Operations

SG&A expenses consist of the following for the three months ended March 31:

(in thousands)	2017	2016	% Increase (decrease)
Compensation and benefits	\$ 599	\$ 531	13
Professional services	323	392	(18)
Occupancy related costs	672	420	60
Amortization of intangible assets	211	316	(33)
Depreciation and amortization	156	92	70
Marketing costs	1,724	4,037	(57)
Other	640	386	66
Selling, general and administrative expenses	\$ 4,325	\$ 6,174	(30)

SG&A for the three months ended March 31, 2017 of \$4.3 million decreased by 30% compared to the three months ended March 31, 2016. The decrease was primarily the result of lower marketing costs as a result of initial non-recurring Owners.com market launch costs incurred for the three months ended March 31, 2016.

Income from operations decreased to a loss from operations of \$6.4 million, representing (33)% of service revenue, for the three months ended March 31, 2017 compared to income from operations of \$3.3 million representing 14% of service revenue, for the three months ended March 31, 2016. The decrease in operating income as a percentage of service revenue was primarily the result of lower gross profit margins, partially offset by lower SG&A expenses, driven by lower marketing costs, as discussed above.

## **Other Businesses, Corporate and Eliminations**

Revenue

Revenue by business unit was as follows for the three months ended March 31:

	2017		2016	% Increase (decrease)
\$	7,357	\$	10,901	(33)
	6,077		6,282	(3)
	2,243		5,611	(60)
	15,677		22,794	(31)
	20		28	(29)
	20		28	(29)
-				
\$	15,697	\$	22,822	(31)
		\$ 7,357 6,077 2,243 15,677 20 20	\$ 7,357 \$ 6,077 2,243 15,677 20 20	\$ 7,357 \$ 10,901 6,077 6,282 2,243 5,611 15,677 22,794 20 28 20 28

We recognized service revenue of \$15.7 million for the three months ended March 31, 2017, a 31% decrease compared to the three months ended March 31, 2016. The decrease was primarily due to lower customer relationship management business as we have severed relationships with certain clients that were not profitable to us and we experienced a reduction in volume from the transition of services from one customer to another. In addition, IT infrastructure services, which are typically billed on a cost plus basis, declined due to the transition of resources supporting Ocwen's technology infrastructure to Ocwen.

Certain of our other businesses are impacted by seasonality. Revenue in the asset recovery management business tends to be higher in the first quarter, as borrowers may utilize tax refunds and bonuses to pay debts, and generally declines throughout the remainder of the year.

Cost of Revenue and Gross Profit

Cost of revenue consists of the following for the three months ended March 31:

(in thousands)	 2017	 2016	% Increase (decrease)
Compensation and benefits	\$ 11,095	\$ 15,574	(29)
Outside fees and services	873	651	34
Reimbursable expenses	20	28	(29)
Technology and telecommunications	1,457	1,908	(24)
Depreciation and amortization	2,215	2,201	1
Cost of revenue	\$ 15,660	\$ 20,362	(23)

Cost of revenue for the three months ended March 31, 2017 of \$15.7 million decreased by 23% compared to the three months ended March 31, 2016. The decrease in cost of revenue was primarily due to a decrease in compensation and benefits costs from lower service revenue, as discussed above.

Gross profit decreased to less than \$0.1 million, representing less than 1% of service revenue, for the three months ended March 31, 2017 compared to \$2.5 million, representing 11% of service revenue, for the three months ended March 31, 2016. Gross profit as a percentage of service revenue declined as the decrease in customer relationship management and IT infrastructure revenue exceeded the reduction in expenses.

Selling, General and Administrative Expenses, Loss from Operations and Other Expenses, net.

SG&A in Other Businesses, Corporate and Eliminations include SG&A expenses of the customer relationship management, asset recovery management and IT infrastructure services business. It also includes costs related to corporate support functions not allocated to the Mortgage Market and Real Estate Market segments.

Other income (expense), net includes interest expense and non-operating gains and losses.

Other Businesses, Corporate and Eliminations also includes eliminations of transactions between the reportable segments.

SG&A expenses consist of the following for the three months ended March 31:

(in thousands)	 2017	 2016	% Increase (decrease)
Compensation and benefits	\$ 6,753	\$ 8,040	(16)
Professional services	1,177	2,339	(50)
Occupancy related costs	4,385	3,281	34
Amortization of intangible assets	500	501	_
Depreciation and amortization	1,402	1,586	(12)
Marketing costs	73	485	(85)

Other	404	1,756	(77)
Selling, general and administrative expenses	14,694	17,988	(18)
Other income (expense), net	(5,093)	(6,624)	(23)
	<u>.</u>		
Total corporate costs	\$ 9,601	\$ 11,364	(18)

SG&A for the three months ended March 31, 2017 of \$14.7 million decreased by 18% compared to the three months ended March 31, 2016. The decrease in SG&A was primarily due to lower compensation and benefits costs from favorable employee benefit plan accrual adjustments and decreased professional services expenses from lower legal and regulatory costs.

Loss from operations decreased to \$14.7 million for the three months ended March 31, 2017 compared to a loss of \$15.5 million for the three months ended March 31, 2016. The decrease in loss from operations was primarily from lower SG&A costs, partially offset by lower gross profit, as discussed above.

Other income (expense), net for the three months ended March 31, 2017 of \$(5.1) million decreased by 23% compared to the three months ended March 31, 2016. Interest expense was \$5.8 million for the three months ended March 31, 2017, a decrease of \$0.7 million compared to the three months ended March 31, 2016, primarily from the 2016 repurchases of portions of our senior secured term loan with an aggregate par value of \$51.0 million. In addition, during the three months ended March 31, 2017 we earned dividends of \$0.6 million related to our investments in Residential common stock (no comparable amount in 2016).

# LIQUIDITY AND CAPITAL RESOURCES

## Liquidity

Our primary source of liquidity is cash flows from operations. We seek to deploy cash generated in a disciplined manner. Principally, we intend to use cash to develop and grow complementary services and businesses that we believe will generate attractive margins in line with our core capabilities and strategy. We also seek to use cash to repurchase and repay our senior secured term loan and, from time to time, repurchase shares of our common stock. In addition, we consider and evaluate business acquisitions that may arise from time to time that are aligned with our strategy.

For the three months ended March 31, 2017, we used \$1.5 million to make contractual repayments of the senior secured term loan and \$10.6 million to repurchase shares of our common stock.

#### Senior Secured Term Loan

On November 27, 2012, Altisource Solutions S.à r.l., a wholly-owned subsidiary of Altisource Portfolio Solutions S.A., entered into a senior secured term loan agreement with Bank of America, N.A., as administrative agent, and certain lenders. Altisource Portfolio Solutions S.A. and certain wholly-owned subsidiaries are guarantors of the term loan. We subsequently amended the senior secured term loan agreement to increase the principal amount of the senior secured term loan and, among other changes, re-establish the \$200.0 million incremental term loan facility accordion, lower the interest rate, extend the maturity date by approximately one year and increase the maximum amount of Restricted Junior Payments (as defined in the senior secured term loan agreement; other capitalized terms, unless defined herein, are defined in the senior secured term loan agreement). The lenders of the senior secured term loan, as amended, have no obligation to provide any such additional debt under the accordion provision.

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As of March 31, 2017, \$478.2 million was outstanding under the senior secured term loan agreement, as amended, compared to \$479.7 million as of December 31, 2016.

After giving effect to the third amendment entered into on August 1, 2014, the term loan must be repaid in equal consecutive quarterly principal installments of \$1.5 million, with the balance due at maturity. All amounts outstanding under the senior secured term loan agreement will become due on the earlier of (i) December 9, 2020 and (ii) the date on which the loans are declared to be due and owing by the administrative agent at the request (or with the consent) of the Required Lenders or as otherwise provided in the senior secured term loan agreement upon the occurrence of any event of default under the senior secured term loan agreement. However, if the leverage ratio exceeds 3.00 to 1.00, as calculated in accordance with the provisions of the senior secured term loan agreement, a percentage of cash flows must be used to repay principal (the percentage increases if the leverage ratio exceeds 3.50 to 1.00). No mandatory prepayments were required for the three months ended March 31, 2017. The interest rate as of March 31, 2017 was 4.50%.

The debt covenants in the senior secured term loan agreement limit, among other things, our ability to incur additional debt, pay dividends and repurchase shares of our common stock. In the event we require additional liquidity, our ability to obtain it may be limited by the senior secured term loan.

#### **Cash Flows**

The following table presents our cash flows for the three months ended March 31:

(in thousands)	 2017	2016		% Increase (decrease)
Net income adjusted for non-cash items	\$ 30,796	\$	43,588	(29)
Changes in operating assets and liabilities	(49,155)		(14,554)	(238)
Net cash flows (used in) provided by operating activities	 (18,359)		29,034	(163)
Net cash flows used in investing activities	(1,944)		(35,397)	95
Net cash flows used in financing activities	(11,893)		(13,259)	10
Net decrease in cash and cash equivalents	 (32,196)		(19,622)	(64)
Cash and cash equivalents at the beginning of the period	149,294		179,327	(17)
Cash and cash equivalents at the end of the period	\$ 117,098	\$	159,705	(27)

## Cash Flows from Operating Activities

Cash flows from operating activities generally consist of the cash effects of transactions and events that enter into the determination of net income. For the three months ended March 31, 2017, cash flows used in operating activities were \$18.4 million compared to cash flows generated from operating activities of \$29.0 million for the three months ended March 31, 2016. The decrease in cash flows from operations for the three months ended March 31, 2017 compared to the three months ended March 31, 2016 was principally driven by the \$28.0 million net payment for the previously accrued litigation settlement, lower collections of accounts receivable, primarily driven by timing and lower net income.

Operating cash flows can be negatively impacted because of the nature of some of our services and the mix of services provided. Certain services are performed immediately following or shortly after the referral, but the collection of the receivable does not occur until a specific event occurs (e.g., the foreclosure is complete, the REO asset is sold, etc.). Furthermore, lower margin services generate lower income and cash flows from operations. In addition, annual incentive compensation bonuses are paid during the first quarter of each year. Consequently, our cash flows from operations may be negatively impacted when comparing one interim period to another.

#### Cash Flows from Investing Activities

Cash flows from investing activities primarily include capital expenditures, acquisitions of businesses and purchases and sales of available for sale securities. For the three months ended March 31, 2017 and 2016, we used \$1.9 million and \$6.0 million, respectively, for capital expenditures primarily related to investments in the development of certain software applications, IT infrastructure and facility build-outs. The decrease in capital expenditures primarily related to the completion of several software development projects and facility build-outs in 2016. In addition, during the three months ended March 31, 2016, we purchased 2.5 million shares of Residential common stock for \$29.4 million including brokers' commissions (no comparable amount in 2017).

# Cash Flows from Financing Activities

Cash flows from financing activities for the three months ended March 31, 2017 and 2016 primarily included activities associated with share repurchases, debt repayments, stock option exercises and payments to non-controlling interests. During the three months ended March 31, 2017 and 2016, we used \$10.6 million and \$11.7 million, respectively, to repurchase our common stock. During each of the three months ended March 31, 2017 and 2016, we used \$1.5 million to make scheduled repayments of our senior secured term loan. During the three months ended March 31, 2017 and 2016, stock option exercises provided proceeds of \$0.8 million and \$0.4 million, respectively. During the three months ended March 31, 2017 and 2016, we distributed \$0.6 million and \$0.4 million, respectively.

# Liquidity Requirements after March 31, 2017

On September 12, 2014, we acquired certain assets and assumed certain liabilities of Mortgage Builder Software, Inc. ("Mortgage Builder"). The Mortgage Builder purchase agreement provides for the payment of up to \$7.0 million in potential additional consideration based on Adjusted Revenue (as defined in the purchase agreement). As of March 31, 2017, we have recorded \$0.4 million of potential additional consideration related to the Mortgage Builder acquisition. The amount ultimately paid will depend on Mortgage Builder's Adjusted Revenue in the last of the three consecutive 12-month periods following acquisition.

On July 17, 2015, we acquired CastleLine. A portion of the purchase consideration totaling \$10.5 million is payable to the sellers over four years from the acquisition date, including \$3.8 million to be paid to certain of the sellers that is contingent on future employment. As of March 31, 2017, we have paid \$4.7 million of the \$10.5 million that is payable over four years from the acquisition date and \$0 of the \$3.8 million purchase consideration that is contingent on future employment.

During the second quarter of 2017, we expect to distribute \$0.4 million to the Lenders One members representing non-controlling interest, repay \$1.5 million of the senior secured term loan and pay \$5.4 million of interest expense under the senior secured term loan agreement.

We believe that we will generate sufficient cash flows from operations to fund capital expenditures and required debt and interest payments for the next 12 months.

## **Contractual Obligations, Commitments and Contingencies**

For the three months ended March 31, 2017, there were no significant changes to our contractual obligations from those identified in our Form 10-K for the fiscal year ended December 31, 2016, other than those that occur in the normal course of business. See Note 20 to the condensed consolidated financial statements.

# CRITICAL ACCOUNTING POLICIES, ESTIMATES AND RECENT ACCOUNTING PRONOUNCEMENT

We prepare our interim condensed consolidated financial statements in accordance with accounting principles generally accepted in the United States of America. In applying many of these accounting principles, we need to make assumptions, estimates and judgments that affect the reported amounts of assets, liabilities, revenue and expenses in our condensed consolidated financial statements. We base our estimates and judgments on historical experience and other assumptions that we believe are reasonable under the circumstances. These assumptions, estimates and judgments, however, are often subjective. Actual results may be negatively affected based on changing circumstances. If actual amounts are ultimately different from our estimates, the revisions are included in our results of operations for the period in which the actual amounts become known.

Our critical accounting policies are described in the MD&A section of our Form 10-K for the year ended December 31, 2016 filed with the SEC on February 16, 2017. Those policies have not changed during the three months ended March 31, 2017.

# **Recently Adopted and Future Adoption of New Accounting Pronouncements**

See Note 1 to the condensed consolidated financial statements for a discussion of the future adoption of new accounting pronouncements.

# Item 3. Quantitative and Qualitative Disclosures about Market Risk

Market Risk

Our financial market risk consists primarily of interest rate and foreign currency exchange rate risk.

## Interest Rate Risk

As of March 31, 2017, the interest rate charged on the senior secured term loan was 4.50%. The interest rate is calculated based on the Adjusted Eurodollar Rate (as defined in the senior secured term loan agreement) with a minimum floor of 1.00% plus 3.50%.

Based on the principal amount outstanding at March 31, 2017, a one percentage point increase in the Eurodollar Rate would increase our annual interest expense by approximately \$4.7 million, based on the March 31, 2017 Adjusted Eurodollar Rate. There would be no change in our annual interest expense if there was a one percentage point decrease in the Eurodollar Rate.

### Currency Exchange Risk

We are exposed to currency risk from potential changes in currency values of our non-United States dollar denominated expenses, assets, liabilities and cash flows. Our most significant currency exposure relates to the Indian rupee. Based on expenses incurred in Indian rupees during the three months ended March 31, 2017, a one percentage point increase or decrease in value of the Indian rupee in relation to the United States dollar would increase or decrease our annual expenses by approximately \$1.1 million.

#### **Item 4. Controls and Procedures**

## a) Evaluation of Disclosure Controls and Procedures

Our disclosure controls and procedures are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in reports we file or submit under the Exchange Act is accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

As of March 31, 2017, an evaluation was conducted under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) and Rule 15d-15(e) of the Exchange Act). Based on this evaluation, such officers have concluded that our disclosure controls and procedures were effective as of March 31, 2017.

# b) Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting (as defined in the Exchange Act Rules 13a-15(f) and 15d-15(f)) that occurred during the quarter ended March 31, 2017, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# PART II - OTHER INFORMATION

# **Item 1. Legal Proceedings**

From time to time, we are involved in legal and administrative proceedings arising in the course of our business. We record a liability for these matters if an unfavorable outcome is probable and the amount of loss can be reasonably estimated, including expected insurance coverage. For proceedings where the reasonable estimate of loss is a range, we record a best estimate of loss within the range.

On September 8, 2014, the West Palm Beach Firefighters' Pension Fund filed a putative securities class action suit against Altisource Portfolio Solutions S.A. and certain of its current or former officers and directors in the United States District Court for the Southern District of Florida alleging violations of the Securities Exchange Act of 1934 and Rule 10b-5 with regard to disclosures concerning pricing and transactions with related parties that allegedly inflated Altisource Portfolio Solutions S.A. share prices. The Court subsequently appointed the Pension Fund for the International Union of Painters and Allied Trades District Council 35 and the Annuity Fund for the International Union of Painters and Allied Trades District Council 35 as Lead Plaintiffs. On January 30, 2015, Lead Plaintiffs filed an amended class action complaint which added Ocwen Financial Corporation as a defendant, and seeks a determination that the action may be maintained as a class action on behalf of purchasers of Altisource Portfolio Solutions S.A. securities between April 25, 2013 and December 21, 2014 and an unspecified amount of damages. Altisource Portfolio Solutions S.A. moved to dismiss the suit on March 23, 2015. On September 4, 2015, the Court granted the defendants' motion to dismiss, finding that the Lead Plaintiffs' amended complaint failed to state a claim as to any of the defendants, but permitting the Lead Plaintiffs to file another amended complaint. Lead Plaintiffs subsequently filed second and third amended complaints with substantially similar claims and theories. Altisource Portfolio Solutions S.A. moved to dismiss the third amended complaint on October 22, 2015. On December 22, 2015, the Court issued an order dismissing with prejudice all claims against Ocwen Financial Corporation and certain claims against Altisource Portfolio Solutions S.A. and the officer and director defendants, but denying the motion to dismiss as to other claims. On December 19, 2016, the Court granted Lead Plaintiffs leave to file the fourth amended complaint, and Lead Plaintiffs filed the fourth amended complaint on December 28, 2016. On January 6, 2017, Defendants filed a motion to strike certain matters from the fourth amended complaint and a motion to dismiss certain claims pled in the fourth amended complaint. Before the Court ruled on Defendants' motions, the parties notified the Court on January 19, 2017 of their agreement to settle the action, which is subject to Court approval and other customary terms and conditions described in the settlement stipulation filed with the Court, including rights of the parties to terminate the settlement under certain conditions. On February 10, 2017, the Court entered an order preliminarily approving the settlement, certifying a settlement class, approving the form and content of notice of the settlement to class members, establishing procedures for shareholders to request exclusion from the class or object to the settlement, and setting a hearing for May 30, 2017 to determine whether the settlement should be approved and the case dismissed with prejudice. Under the proposed settlement, Altisource Portfolio Solutions S.A. paid a total of \$32 million in cash, \$4 million of which was funded by insurance proceeds, to a settlement fund to resolve all claims asserted and which could have been asserted on behalf of investors who purchased or otherwise acquired Altisource Portfolio Solutions S.A. stock between April 25, 2013 and December 21, 2014. The proposed settlement provides that Altisource Portfolio Solutions S.A. and the officer and director defendants deny all claims of wrongdoing or liability.

On February 11, 2015, W.A. Sokolowski, an alleged shareholder of Ocwen Financial Corporation, filed an amended shareholder derivative complaint in the United States District Court for the Southern District of Florida against Ocwen Financial Corporation (as a nominal defendant), certain of its current or former officers and directors, Altisource Portfolio Solutions S.A. and other companies. The suit seeks recovery of an unspecified amount of damages for alleged breaches of fiduciary duty by Ocwen Financial Corporation's officers and directors, which were allegedly aided and abetted by Altisource Portfolio Solutions S.A. and other defendants. Altisource Portfolio Solutions S.A. filed a motion to dismiss the complaint on November 9, 2015. While that motion was pending, additional lawsuits alleging similar claims for alleged breaches of fiduciary duties by current or former Ocwen Financial Corporation officers and directors were filed in or transferred to the Court. The Court subsequently consolidated these actions and denied Altisource Portfolio Solutions S.A.'s motion to dismiss the Sokolowski complaint without prejudice to re-file following appointment of lead counsel for the consolidated action and the filing or designation of an operative complaint. Lead counsel for plaintiffs filed their Consolidated Verified Shareholder Derivative Complaint (the "Consolidated Complaint") on March 8, 2016. The Consolidated Complaint alleges claims that Altisource Portfolio Solutions S.A., its subsidiary Beltline Road Insurance Agency, Inc. and other defendants aided and abetted alleged breaches of fiduciary duties by Ocwen Financial Corporation officers and directors and/or were unjustly enriched in connection with business dealings with Ocwen Financial Corporation. The Consolidated Complaint also seeks contribution from Altisource Portfolio Solutions S.A., its subsidiary Beltline Road Insurance Agency, Inc. and other defendants for amounts Ocwen Financial Corporation paid in connection with a settlement with the New York State Department of Financial Services. Altisource Portfolio Solutions S.A. and Beltline Road Insurance Agency, Inc. filed motions to dismiss the Consolidated Complaint on May 13, 2016. On October 13, 2016, the Court disclosed that the parties reached a settlement at a settlement conference held that same day. Following a Final Approval Hearing on January 18, 2017, the Court granted final approval of the settlement and entered a judgment dismissing the action with prejudice. Neither Altisource Portfolio

Solutions S.A. nor Beltline Road Insurance Agency, Inc. made any monetary contribution to the settlement, and both Altisource Portfolio Solutions S.A. and Beltline Road Insurance Agency, Inc. deny all claims of wrongdoing or liability in connection with the Sokolowski action.

On March 26, 2015, Robert Moncavage, an alleged shareholder of Ocwen Financial Corporation, filed an amended shareholder derivative complaint in the Circuit Court of the Fifteenth Judicial Circuit in and for Palm Beach County, Florida against Ocwen Financial Corporation (as a nominal defendant), certain of its current or former officers and directors, Altisource Portfolio Solutions S.A. and other companies. The suit seeks recovery of an unspecified amount of damages for alleged breaches of fiduciary duties by the current or former Ocwen Financial Corporation officers and directors, which were allegedly aided and abetted by Altisource Portfolio Solutions S.A. and other defendants. On November 9, 2015, the Court entered an order staying all proceedings in the case pending further order of the Court. The judgment entered in connection with the Sokolowski action discussed above bars further prosecution of all claims asserted, or that could have been asserted, in this action based on the facts, events, conduct, and transactions alleged, all of which were released as part of the Sokolowski settlement. On February 9, 2017, the plaintiff filed a notice of voluntary dismissal without prejudice and submitted a proposed order to the Court asking it to approve the dismissal of plaintiff's claims against all defendants. On March 1, 2017, the Court entered an order dismissing the action without prejudice. Altisource Portfolio Solutions S.A. denies all claims of wrongdoing or liability in connection with the Moncavage action.

In addition to the matters referenced above, we are involved in legal actions in the course of our business, some of which seek monetary damages. We do not believe that the outcome of these proceedings, both individually and in the aggregate, will have a material impact on our financial condition, results of operations or cash flows.

#### **Regulatory Matters**

Periodically, we are subject to audits, examinations and investigations by federal, state and local governmental authorities and receive subpoenas, civil investigative demands or other requests for information from such governmental authorities in connection with their regulatory or investigative authority. We are currently responding to such inquiries from governmental authorities relating to certain aspects of our business. We believe it is premature to predict the potential outcome or to estimate any potential financial impact in connection with these inquiries.

As previously disclosed, Altisource received a Notice and Opportunity to Respond and Advise ("NORA") letter on November 10, 2016 from the Consumer Financial Protection Bureau ("CFPB") indicating that the CFPB is considering a potential enforcement action against Altisource relating to an alleged violation of federal law that primarily concerns certain technology services provided to Ocwen. The NORA letter provides the recipient an opportunity to present its positions to the CFPB before an enforcement action is recommended or commenced. On December 15, 2016, we provided a written response to the NORA letter setting forth the legal, policy and factual reasons why we believe an enforcement action is not warranted. We are committed to resolving any potential concerns of the CFPB. If the CFPB were to bring an enforcement action against us, the resolution of such action could have a material adverse impact on our business, reputation, financial condition and results of operations. However, we believe it is premature to predict the potential outcome or to estimate any potential financial impact in connection with any potential CFPB enforcement action that may be under consideration.

#### **Item 1A. Risk Factors**

As of the date of this filing, there have been no material changes in our risk factors from those disclosed in Part I, Item 1A, of our Form 10-K for the year ended December 31, 2016 filed with the SEC on February 16, 2017.

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# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table presents information related to our repurchases of our equity securities during the three months ended March 31, 2017:

Period	Total number of shares purchased <sup>(1)</sup>	Weighted average price paid per share		Total number of shares purchased as part of publicly announced plans or programs <sup>(2)</sup>	Maximum number of shares that may yet be purchased under the plans or programs <sup>(2)</sup>	
Common stock:						
January 1 – 31, 2017	—	\$	—	—	3,881,987	
February 1 – 28, 2017	164,100		23.06	164,100	3,717,887	
March 1 – 31, 2017	257,289		26.40	257,289	3,460,598	
	421,389	\$	25.10	421,389	3,460,598	

<sup>(1)</sup> May include shares withheld from employees to satisfy tax withholding obligations that arose from the exercise of stock options.

<sup>(2)</sup> On May 18, 2016, our shareholders authorized a share repurchase program that replaces the prior program and authorizes us to purchase up to 4.6 million shares of our common stock in the open market.

## Item 6. Exhibits

- 10.1 + Form of Non-Qualified Stock Option Award Agreement (2017 Performance-Based Stock Options) (incorporated by reference to Exhibit 10.1 of the Company's Form 8-K filed on April 13, 2017)
- 10.2 † Form of Non-Qualified Stock Option Award Agreement (Service Revenue Stock Options) (incorporated by reference to Exhibit 10.2 of the Company's Form 8-K filed on April 13, 2017)
- 10.3 <sup>†</sup> Form of Restricted Stock Award Agreement (2017 Performance-Based Restricted Shares) (incorporated by reference to Exhibit 10.3 of the Company's Form 8-K filed on April 13, 2017)
- 10.4 <sup>+</sup> Form of Restricted Stock Award Agreement (Service-Based Restricted Shares) (incorporated by reference to Exhibit 10.4 of the Company's Form 8-K filed on April 13, 2017)
- 31.1 \* Section 302 Certification of the Chief Executive Officer pursuant to Exchange Act Rule 13a-14(a)
- 31.2 \* Section 302 Certification of the Chief Financial Officer pursuant to Exchange Act Rule 13a-14(a)
- 32.1 \* Certification by the Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 101 \* Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company's Quarterly Report on Form 10-Q for the period ended March 31, 2017 is formatted in XBRL interactive data files: (i) Condensed Consolidated Balance Sheets at March 31, 2017 and December 31, 2016; (ii) Condensed Consolidated Statements of Operations and Comprehensive Income for the three months ended March 31, 2017 and 2016; (iii) Condensed Consolidated Statements of Equity for the three months ended March 31, 2017 and 2016; (iv) Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2017 and 2016; and (v) Notes to Condensed Consolidated Financial Statements.
  - † Denotes a management contract or compensatory arrangement
  - \* Filed herewith

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALTISOURCE PORTFOLIO SOLUTIONS S.A. (Registrant)

Date: April 27, 2017

By: /s/ Michelle D. Esterman

Michelle D. Esterman Chief Financial Officer (On behalf of the Registrant and as its Principal Financial Officer)

## CERTIFICATION BY THE CHIEF EXECUTIVE OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, William B. Shepro, hereby certify that:

- 1. I have reviewed this quarterly report on Form 10-Q for the period ended March 31, 2017 of Altisource Portfolio Solutions S.A.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 27, 2017

By: /s/ William B. Shepro

William B. Shepro Director and Chief Executive Officer (Principal Executive Officer)

# CERTIFICATION BY THE CHIEF FINANCIAL OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Michelle D. Esterman, hereby certify that:

- 1. I have reviewed this quarterly report on Form 10-Q for the period ended March 31, 2017 of Altisource Portfolio Solutions S.A.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 27, 2017

By:

Michelle D. Esterman Chief Financial Officer (Principal Financial Officer and Principal Accounting Officer)

/s/ Michelle D. Esterman

## **CERTIFICATION UNDER SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002** (UNITED STATES CODE, TITLE 18, CHAPTER 63, SECTION 1350) **ACCOMPANYING QUARTERLY REPORT ON FORM 10-Q OF** ALTISOURCE PORTFOLIO SOLUTIONS S.A. FOR THE QUARTER ENDED MARCH 31, 2017

In connection with the Quarterly Report on Form 10-Q of Altisource Portfolio Solutions S.A. (the "Company") for the quarterly period ended March 31, 2017, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), William B. Shepro, as Chief Executive Officer of the Company, and Michelle D. Esterman, as Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. Section 1350, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.
- /s/ William B. Shepro By:

William B. Shepro Director and Chief Executive Officer (Principal Executive Officer)

April 27, 2017

By:

# /s/ Michelle D. Esterman

Michelle D. Esterman Chief Financial Officer (Principal Financial Officer and Principal Accounting Officer) April 27, 2017